

**GROSS SALES TAX RECEIPTS
COMPARATIVE ANALYSIS
For the Month of January 2022
(February 2022 Cash Collections)**

| 2020 | | | 2021 | | | | | | | 2022 | | | | | | |
|------|--------------|---------------|----------------------|-----------------|-----------------------|----------------------|-------------|--------------|----------------|----------------------|-----------------|-----------------------|----------------------|------------|-------------|----------------|
| MON | TOTAL | %AGE CHANGE | SALES TAX VENDOR FEE | 0.2% POLICE TAX | 1/2% ECONOMIC DEV TAX | 3% GENERAL SALES TAX | 3% USE TAX | TOTAL | %AGE CHANGE | SALES TAX VENDOR FEE | 0.2% POLICE TAX | 1/2% ECONOMIC DEV TAX | 3% GENERAL SALES TAX | 3% USE TAX | TOTAL | %AGE CHANGE |
| JAN | \$4,551,945 | 2.4% | \$196,079 | \$310,579 | \$776,448 | \$4,305,422 | \$339,132 | \$5,421,001 | 19.1% | \$221,672 | \$351,116 | \$877,791 | \$4,960,050 | \$292,197 | \$6,130,037 | 13.1% |
| FEB | \$4,514,390 | 2.2% | \$198,540 | \$314,477 | \$786,193 | \$4,501,336 | \$201,739 | \$5,489,268 | 21.6% | | | | | | | |
| MAR | \$4,846,728 | -11.3% | \$276,858 | \$438,528 | \$1,096,321 | \$6,226,877 | \$328,122 | \$7,651,320 | 57.9% | | | | | | | |
| APR | \$4,430,218 | -8.0% | \$260,980 | \$413,378 | \$1,033,445 | \$5,848,678 | \$333,226 | \$7,215,348 | 62.9% | | | | | | | |
| MAY | \$5,359,594 | 5.6% | \$236,942 | \$375,304 | \$938,259 | \$5,423,298 | \$190,273 | \$6,551,830 | 22.2% | | | | | | | |
| JUN | \$6,004,194 | 11.6% | \$264,933 | \$419,640 | \$1,049,100 | \$5,925,741 | \$348,832 | \$7,323,674 | 22.0% | | | | | | | |
| JUL | \$5,528,548 | 6.9% | \$238,933 | \$378,458 | \$946,144 | \$5,356,561 | \$301,921 | \$6,604,627 | 19.5% | | | | | | | |
| AUG | \$5,604,037 | -0.6% | \$245,503 | \$388,864 | \$972,159 | \$5,516,291 | \$297,288 | \$6,785,739 | 21.1% | | | | | | | |
| SEP | \$5,804,753 | 7.5% | \$250,650 | \$397,017 | \$992,541 | \$5,723,688 | \$213,006 | \$6,929,235 | 19.4% | | | | | | | |
| OCT | \$5,284,296 | 7.5% | \$242,940 | \$384,805 | \$962,011 | \$5,521,075 | \$232,868 | \$6,715,954 | 27.1% | | | | | | | |
| NOV | \$5,299,818 | 5.8% | \$239,038 | \$378,623 | \$946,558 | \$5,336,286 | \$320,116 | \$6,602,961 | 24.6% | | | | | | | |
| DEC | \$6,763,981 | 11.5% | \$304,164 | \$481,780 | \$1,204,449 | \$6,429,422 | \$767,545 | \$8,401,416 | 24.2% | | | | | | | |
| TOT | \$63,992,502 | Y-T-D 3.6% | \$2,955,560 | \$4,681,452 | \$11,703,630 | \$66,114,677 | \$3,874,065 | \$81,692,372 | Y-T-D 27.7% | \$221,672 | \$351,116 | \$877,791 | \$4,960,050 | \$292,197 | \$6,130,037 | Y-T-D 13.1% |

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of January 2022
(Cash Collected in February 2022)

| | January 2022 | January 2021 | Percent Change |
|--------------------------------------|-----------------|-----------------|-------------------|
| 1000 Auto Sales | 811,182.36 | 548,262.24 | 47.96% |
| 1010 Department Stores | 763,395.97 | 780,698.60 | -2.22% |
| 1180 Restaurants | 740,510.71 | 690,974.65 | 7.17% |
| 1301 Misc Retail Sales | 702,175.30 | 928,624.58 | -24.39% |
| 1120 Building Materials | 536,936.20 | 470,509.45 | 14.12% |
| 2400 Remote Sellers | 433,192.58 | 41,398.46 | 946.40% |
| 1070 Electric Services | 302,450.12 | 277,525.41 | 8.98% |
| 1080 Natural Gas | 237,290.68 | 184,718.99 | 28.46% |
| 5001 Contractors | 205,193.22 | 104,693.91 | 95.99% |
| 1060 Telecommunications | 191,008.42 | 198,445.78 | -3.75% |
| 1310 Misc Manufacturing Industry | 170,219.20 | 199,176.90 | -14.54% |
| 1240 Hotels/Motels | 165,756.25 | 146,113.44 | 13.44% |
| 1090 Plumbing, Heating, A/C | 133,469.56 | 48,305.18 | 176.30% |
| 1030 Gas Station/Convenience Store | 128,862.66 | 156,852.78 | -17.84% |
| 1020 Grocery Stores | 102,905.12 | 98,669.01 | 4.29% |
| 1160 Liquor Stores | 99,680.02 | 93,775.57 | 6.30% |
| 1110 Electrical Equipment | 90,701.06 | 86,446.37 | 4.92% |
| 1201 Machine and Equipment Rentals | 86,282.91 | 53,804.89 | 60.36% |
| 1350 Auto Repair | 72,204.03 | 55,990.88 | 28.96% |
| 1302 Computer Hardware/Software | 68,610.24 | 51,651.16 | 32.83% |
| 1040 Furniture Stores | 63,383.15 | 79,875.94 | -20.65% |
| 1101 Concrete, Brick, Block, Asphalt | 61,294.23 | 49,011.17 | 25.06% |
| 2200 Retail Marijuana | 59,176.50 | 80,183.83 | -26.20% |
| 1390 Misc Services | 57,743.94 | 45,988.63 | 25.56% |
| 2070 Express Vehicle | 48,129.56 | 42,668.71 | 12.80% |
| 1270 Apparel Stores | 42,958.24 | 43,375.19 | -0.96% |
| 1150 Drug Stores | 39,286.84 | 34,450.56 | 14.04% |
| 1170 Taverns | 35,317.46 | 22,871.73 | 54.42% |
| 1190 Auto Parts Stores | 34,843.35 | 27,710.24 | 25.74% |
| 1210 Equipment Rentals | 32,640.53 | 22,943.09 | 42.27% |
| 1307 Office Equip/Supplies | 28,572.74 | 30,626.56 | -6.71% |
| 1140 Floors, Drapes, Upholstery | 28,546.61 | 18,113.50 | 57.60% |
| 1330 Misc Wholesale | 23,759.00 | 32,923.97 | -27.84% |
| 1230 Truck Rentals | 23,106.85 | 16,561.54 | 39.52% |
| 1370 Movies, Bowling | 22,206.27 | 9,428.74 | 135.52% |
| 1305 Medical/Dental Equip/Supplies | 22,146.97 | 15,010.68 | 47.54% |
| 2500 Retail Cultivation | 21,738.45 | 129,424.19 | -83.20% |
| 1220 Auto Rentals | 19,692.99 | 15,679.21 | 25.60% |
| 1130 Paint, Glass, Wallpaper | 15,394.27 | 13,604.25 | 13.16% |
| 1280 Finance | 14,776.30 | 20,884.97 | -29.25% |
| 1304 Floral/Gift/Card Shops | 11,855.26 | 11,870.80 | -0.13% |
| 2000 Misc Use Tax | 11,462.65 | 55,116.99 | -79.20% |
| 1260 Medical Services | 10,737.63 | 10,273.59 | 4.52% |
| 1380 Schools | 9,866.35 | 5,751.90 | 71.53% |
| 2600 Firearm & Accessory Sales | 8,813.04 | | 0.00% |
| 1303 Direct Mktg Sales | 8,799.32 | 14,043.51 | -37.34% |
| 1050 Appliance Stores | 4,612.62 | 5,144.85 | -10.34% |
| 1360 Appliance Repair | 4,310.48 | 3,026.30 | 42.43% |
| 1309 Vending Machines | 3,987.28 | 1,786.00 | 123.25% |
| 2300 SUTS Online Retailers | 3,385.17 | 13,795.19 | -75.46% |
| 1200 Machine and Equipment Sales | 3,152.67 | | 0.00% |
| 1320 Transportation and Storage | 2,720.76 | 4,442.23 | -38.75% |
| 1290 Real Estate | 2,233.32 | 3,164.66 | -29.43% |
| 1306 Mobile Food Vendors/Caterers | 1,956.54 | 1,588.75 | 23.15% |
| 2130 Nursing Home | 1,842.19 | 3,208.09 | -42.58% |
| 2140 Medical/Dentist/Chiropractor | 1,807.46 | 3,877.50 | -53.39% |
| 2170 Trash Hauler | 1,807.33 | 514.31 | 251.41% |
| 2040 Boarding House | 1,463.53 | 1,477.46 | -0.94% |
| 1308 Photography | 1,340.75 | 798.90 | 67.82% |
| 1340 Mobile Home Sales | 1,233.42 | 5,997.03 | -79.43% |
| 9001 Governmental Exempt | 1,083.27 | 196.29 | 451.87% |
| 9003 Misc Exempt | 1,081.27 | 96.11 | 1025.03% |
| 1250 Insurance | 310.64 | 123.00 | 152.55% |
| 2020 Amusement Machine Operator | 153.71 | 40.12 | 283.13% |
| 2030 Attorney | 58.98 | 62.45 | -5.56% |
| 9002 Charitable Exempt | 46.35 | 161.85 | -71.36% |
| 2110 Merchant Patrol Service | 45.00 | 15.00 | 200.00% |
| 2190 Tree Trimmer | 33.00 | 63.90 | -48.36% |
| 2010 Accountant/Tax Service | 13.57 | 260.19 | -94.78% |

***Remote Sellers are those sellers who have no physical presence in the City of Pueblo yet sell goods to customers in the city. The City of Pueblo initiated a new Industry Report beginning with May 2021 to recognize Online Retailers into the new category of 2400 - Remote Sellers. When re-assigning the accounts to 2400 data from past periods will not be accessible for comparison.

**Sales/Use Tax Collected by Geographical Code
For the Month of January 2022
(Cash Collected in February 2022)**

| | | January 2022 | January 2021 | Percent Change |
|-------|-------------------|-----------------|-----------------|-------------------|
| DTA | DOWNTOWN | 1,194,518.74 | 866,960.77 | 37.78% |
| DILL | DILLON | 1,039,965.82 | 1,101,717.26 | -5.61% |
| OUTST | OUT-OF-STATE | 947,929.00 | 848,761.45 | 11.68% |
| INST | IN-STATE | 637,516.62 | 384,951.41 | 65.61% |
| RIDG | RIDGE | 623,355.83 | 640,773.33 | -2.72% |
| CLUB | COUNTRY CLUB | 305,352.02 | 250,035.27 | 22.12% |
| HIGH | HIGHLAND PARK | 302,548.63 | 311,185.71 | -2.78% |
| CNTY | COUNTY | 279,972.22 | 260,636.15 | 7.42% |
| SKYV | SKYVIEW | 207,566.13 | 185,418.61 | 11.94% |
| BESS | BESSEMER | 183,377.29 | 183,498.00 | -0.07% |
| BEHT | BEULAH HEIGHTS | 181,449.22 | 147,510.08 | 23.01% |
| SOGA | SOUTHGATE | 131,849.20 | 146,616.25 | -10.07% |
| PCRS | PUEBLO CROSSING | 125,855.93 | 123,279.57 | 2.09% |
| REGN | REGENCY | 117,091.38 | 113,809.48 | 2.88% |
| BELM | BELMONT | 85,841.89 | 92,165.47 | -6.86% |
| SUNS | SUNSET | 66,112.18 | 63,542.11 | 4.04% |
| GROV | GROVE | 51,547.08 | 33,511.00 | 53.82% |
| PCR1 | PUEBLO CROSSING 1 | 46,972.91 | 43,173.37 | 8.80% |
| MESA | MESA JUNCTION | 44,202.67 | 31,840.78 | 38.82% |
| UNIV | UNIVERSITY | 41,126.26 | 36,856.20 | 11.59% |
| LAKM | LAKE MINNEQUA | 37,170.93 | 37,895.51 | -1.91% |
| EAST | EAST SIDE | 35,657.33 | 44,886.93 | -20.56% |
| HYDE | HYDE PARK | 29,236.45 | 10,743.80 | 172.12% |
| LOES | LOWER EAST SIDE | 21,445.23 | 33,542.89 | -36.07% |
| HARP | RIVERWALK | 20,078.28 | 17,394.50 | 15.43% |
| HERI | HERITAGE | 19,901.04 | 21,580.56 | -7.78% |
| LAKV | LAKEVIEW | 16,414.20 | 15,645.13 | 4.92% |
| AIR | AIRPORT | 13,607.36 | 22,548.43 | -39.65% |
| SUHT | SUNNY HEIGHTS | 12,371.65 | 13,150.33 | -5.92% |
| NORS | NORTHSIDE | 11,991.58 | 12,493.01 | -4.01% |
| ABER | ABERDEEN | 10,618.02 | 9,824.45 | 8.08% |
| PARK | PARK WEST | 7,960.48 | 6,117.33 | 30.13% |
| EWHT | EASTWOOD HEIGHTS | 2,838.00 | 3,480.00 | -18.45% |
| ECAM | EL CAMINO | 2,369.07 | 1,787.97 | 32.50% |
| SUTS | STATE PORTAL | 1,483.05 | 13,985.61 | -89.40% |
| SOPO | SOUTHPOINTE | 45.08 | 134.97 | -66.60% |

**CITY OF PUEBLO
 LODGER'S TAX
 January 2022
 (February 2022 Cash Collections)**

| Month | 2020 | 2021 | Change | 2022 | Change |
|---------------------|---------------------|---------------------|---------------|------------------|---------------|
| January | 65,546.82 | 74,071.97 | 13.0% | 95,889.27 | 29.5% |
| February | 85,674.89 | 79,803.07 | -6.9% | | |
| March | 81,372.06 | 124,217.10 | 52.7% | | |
| April | 75,264.87 | 131,947.49 | 75.3% | | |
| May | 74,437.64 | 166,505.37 | 123.7% | | |
| June | 114,663.45 | 203,893.31 | 77.8% | | |
| July | 132,209.46 | 229,374.60 | 73.5% | | |
| August | 128,993.46 | 207,042.87 | 60.5% | | |
| September | 143,691.37 | 180,485.85 | 25.6% | | |
| October | 112,288.65 | 143,096.40 | 27.4% | | |
| November | 76,128.41 | 114,300.92 | 50.1% | | |
| December | 68,857.17 | 104,178.53 | 51.3% | | |
| Y-T-D | <u>1,159,128.25</u> | <u>1,758,917.48</u> | 51.7% | <u>95,889.27</u> | |
| Y-T-D Change | 65,546.82 | 74,071.97 | 13.0% | 95,889.27 | 29.5% |