

**GROSS SALES TAX RECEIPTS  
COMPARATIVE ANALYSIS  
For the Month of November 2021  
(December 2021 Cash Collections)**

2019			2020							2021						
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,447,296	2.8%	\$164,737	\$260,935	\$652,337	\$3,714,667	\$184,942	\$4,551,945	2.4%	\$196,079	\$310,579	\$776,448	\$4,305,422	\$339,132	\$5,421,001	19.1%
FEB	\$4,417,042	3.4%	\$163,398	\$258,814	\$647,034	\$3,718,392	\$148,964	\$4,514,390	2.2%	\$198,540	\$314,477	\$786,193	\$4,501,336	\$201,739	\$5,489,268	21.6%
MAR	\$5,461,372	3.7%	\$175,259	\$277,601	\$694,003	\$4,026,079	\$126,646	\$4,846,728	-11.3%	\$276,858	\$438,528	\$1,096,321	\$6,226,877	\$328,122	\$7,651,320	57.9%
APR	\$4,815,204	8.4%	\$160,027	\$253,474	\$633,685	\$3,670,800	\$125,733	\$4,430,218	-8.0%	\$260,980	\$413,378	\$1,033,445	\$5,848,678	\$333,226	\$7,215,348	62.9%
MAY	\$5,077,464	0.3%	\$193,645	\$306,724	\$766,810	\$4,462,416	\$130,367	\$5,359,594	5.6%	\$236,942	\$375,304	\$938,259	\$5,423,298	\$190,273	\$6,551,830	22.2%
JUN	\$5,379,293	0.5%	\$217,189	\$344,016	\$860,041	\$4,864,119	\$280,034	\$6,004,194	11.6%	\$264,933	\$419,640	\$1,049,100	\$5,925,741	\$348,832	\$7,323,674	22.0%
JUL	\$5,172,435	5.6%	\$200,014	\$316,811	\$792,027	\$4,624,099	\$112,422	\$5,528,548	6.9%	\$238,933	\$378,458	\$946,144	\$5,356,561	\$301,921	\$6,604,627	19.5%
AUG	\$5,638,879	12.2%	\$202,776	\$321,187	\$802,967	\$4,605,150	\$195,920	\$5,604,037	-0.6%	\$245,503	\$388,864	\$972,159	\$5,516,291	\$297,288	\$6,785,739	21.1%
SEP	\$5,398,209	6.4%	\$210,061	\$332,726	\$831,814	\$4,682,749	\$290,190	\$5,804,753	7.5%	\$250,650	\$397,017	\$992,541	\$5,723,688	\$213,006	\$6,929,235	19.4%
OCT	\$4,915,721	8.6%	\$191,144	\$302,763	\$756,907	\$4,375,625	\$151,764	\$5,284,296	7.5%	\$242,940	\$384,805	\$962,011	\$5,521,075	\$232,868	\$6,715,954	27.1%
NOV	\$5,010,947	5.5%	\$191,856	\$303,890	\$759,726	\$4,306,454	\$233,638	\$5,299,818	5.8%	\$239,038	\$378,623	\$946,558	\$5,336,286	\$320,116	\$6,602,961	24.6%
DEC	\$6,063,814	5.6%	\$244,951	\$387,989	\$969,973	\$5,233,622	\$560,385	\$6,763,981	11.5%							
TOT	\$61,797,675	Y-T-D 5.2%	\$2,315,058	\$3,666,930	\$9,167,325	\$52,284,172	\$2,541,005	\$63,992,502	Y-T-D 3.6%	\$2,651,396	\$4,199,672	\$10,499,181	\$59,685,255	\$3,106,521	\$73,290,957	Y-T-D 28.1%

**Sales/Use Tax Collected by Geographical Code  
For the Month of November 2021  
(Cash Collected in December 2021)**

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		November 2021	November 2020	Percent Change
DILL	DILLON	1,315,933.00	1,096,185.34	20.05%
OUTST	OUT-OF-STATE	1,185,616.22	889,146.90	33.34%
DTA	DOWNTOWN	1,097,061.22	802,306.80	36.74%
RIDG	RIDGE	716,130.89	654,283.20	9.45%
INST	IN-STATE	423,357.46	394,277.70	7.38%
HIGH	HIGHLAND PARK	363,880.07	344,331.94	5.68%
CLUB	COUNTRY CLUB	316,098.25	260,583.25	21.30%
CNTY	COUNTRY	297,094.18	105,671.15	181.15%
PCRS	PUEBLO CROSSING	199,246.20	158,557.96	25.66%
BESS	BESSEMER	198,210.16	131,542.08	50.68%
SKYV	SKYVIEW	191,524.98	165,659.62	15.61%
BEHT	BEULAH HEIGHTS	187,757.37	179,182.93	4.79%
REGN	REGENCY	127,082.71	98,384.78	29.17%
SOGA	SOUTHGATE	119,237.23	124,977.05	-4.59%
BELM	BELMONT	92,172.31	83,775.80	10.02%
GROV	GROVE	86,393.75	69,837.64	23.71%
SUNS	SUNSET	76,738.22	67,459.06	13.76%
SUTS	STATE PORTAL	53,575.56	20,391.44	162.74%
PCR1	PUEBLO CROSSING 1	49,364.40	42,377.78	16.49%
MESA	MESA JUNCTION	46,340.89	32,575.28	42.26%
UNIV	UNIVERSITY	45,262.09	18,001.29	151.44%
LAKM	LAKE MINNEQUA	38,542.79	36,067.97	6.86%
LOES	LOWER EAST SIDE	37,120.90	34,718.61	6.92%
EAST	EAST SIDE	34,032.65	34,479.62	-1.30%
HARP	RIVERWALK	26,229.55	24,571.32	6.75%
HERI	HERITAGE	25,111.04	19,497.38	28.79%
LAKV	LAKEVIEW	15,852.25	18,343.73	-13.58%
SUHT	SUNNY HEIGHTS	14,856.10	9,889.58	50.22%
ABER	ABERDEEN	14,388.63	9,800.18	46.82%
NORS	NORTHSIDE	12,785.88	14,165.14	-9.74%
HYDE	HYDE PARK	12,478.68	6,659.54	87.38%
AIR	AIRPORT	10,473.64	6,053.26	73.02%
PARK	PARK WEST	6,165.80	8,457.49	-27.10%
ECAM	EL CAMINO	3,162.63	1,816.03	74.15%
EWHT	EASTWOOD HEIGHTS	2,681.00	2,788.00	-3.84%

**City of Pueblo, Colorado**  
**Sales/Use Tax Collected by Industry**  
**For the Month of November 2021**  
**(Cash Collected in December 2021)**

		November 2021	November 2020	Percent Change
1010	Department Stores	1,029,248.38	867,449.84	18.65%
1301	Misc Retail Sales	939,600.73	967,761.54	-2.91%
1180	Restaurants	756,582.40	664,781.82	13.81%
1000	Auto Sales	719,120.29	501,586.44	43.37%
2400	Remote Sellers	542,859.52	0.00	0.00%
1120	Building Materials	538,431.98	489,537.30	9.99%
1070	Electric Services	252,352.13	245,394.17	2.84%
1310	Misc Manufacturing Industry	250,983.13	56,105.24	347.34%
1060	Telecommunications	199,148.74	221,431.65	-10.06%
1240	Hotels/Motels	190,785.60	144,569.31	31.97%
1080	Natural Gas	178,187.44	259,460.70	-31.32%
5001	Contractors	157,578.60	63,612.34	147.72%
1030	Gas Station/Convenience Store	141,300.42	93,695.14	50.81%
1160	Liquor Stores	119,319.37	117,253.77	1.76%
1020	Grocery Stores	100,546.27	123,985.38	-18.90%
1110	Electrical Equipment	96,672.04	54,313.15	77.99%
1201	Machine and Equipment Rentals	85,675.44	88,694.11	-3.40%
1101	Concrete, Brick, Block, Asphalt	85,563.04	67,613.03	26.55%
1302	Computer Hardware/Software	81,951.97	57,607.54	42.26%
1040	Furniture Stores	78,662.93	72,412.28	8.63%
1350	Auto Repair	72,735.65	51,099.33	42.34%
1090	Plumbing, Heating, A/C	72,405.25	41,945.19	72.62%
2200	Retail Marijuana	70,642.49	90,694.39	-22.11%
1270	Apparel Stores	61,036.04	48,258.68	26.48%
2500	Retail Cultivation	53,489.78	38,194.90	40.04%
1390	Misc Services	46,781.70	33,024.61	41.66%
2070	Express Vehicle	42,804.51	30,696.63	39.44%
1150	Drug Stores	39,226.88	36,224.94	8.29%
1170	Taverns	37,216.37	13,979.12	166.23%
1210	Equipment Rentals	32,674.80	34,665.20	-5.74%
1190	Auto Parts Stores	29,231.04	28,015.03	4.34%
1140	Floors, Drapes, Upholstery	28,171.01	25,682.19	9.69%
1330	Misc Wholesale	26,920.49	25,509.43	5.53%
1230	Truck Rentals	26,222.16	17,450.15	50.27%
1370	Movies, Bowling	24,254.57	5,231.96	363.58%
1220	Auto Rentals	21,769.79	19,814.77	9.87%
1307	Office Equip/Supplies	21,136.48	24,125.54	-12.39%
1305	Medical/Dental Equip/Supplies	19,207.07	15,594.91	23.16%
1130	Paint, Glass, Wallpaper	19,092.68	17,236.48	10.77%
1280	Finance	14,402.13	9,516.09	51.35%
1304	Floral/Gift/Card Shops	13,115.07	10,656.31	23.07%
1340	Mobile Home Sales	12,637.42	1,460.89	765.05%
2000	Misc Use Tax	11,861.15	17,968.41	-33.99%
1303	Direct Mktg Sales	11,241.08	15,927.26	-29.42%
1260	Medical Services	10,764.32	11,554.55	-6.84%
1050	Appliance Stores	5,368.92	4,048.17	32.63%
1309	Vending Machines	4,848.23	1,491.44	225.07%
1306	Mobile Food Vendors/Caterers	4,682.17	2,064.68	126.77%
1308	Photography	4,657.94	1,905.94	144.39%
1360	Appliance Repair	3,690.12	3,006.43	22.74%
1380	Schools	3,516.52	3,130.40	12.33%
1290	Real Estate	3,234.31	2,041.37	58.44%
2130	Nursing Home	2,929.13	4,992.14	-41.33%
2600	Firearm & Accessory Sales	2,892.50		0.00%
2140	Medical/Denist/Chiropractor	2,337.10	5,253.95	-55.52%
9001	Governmental Exempt	2,080.99	244.53	751.02%
2040	Boarding House	1,621.58	1,594.39	1.71%
1320	Transportation and Storage	1,202.72	481.79	149.64%
2110	Merchant Patrol Service	274.60	15.00	1730.67%
2170	Trash Hauler	157.00	447.23	-64.90%
1250	Insurance	117.47	123.00	-4.50%
9002	Charitable Exempt	111.58	96.21	15.98%
2010	Accountant/Tax Service	102.03	34.15	198.77%

\*\*\*Remote Sellers are those sellers who have no physical presence in the City of Pueblo yet sell goods to customers in the city.  
The City of Pueblo initiated a new Industry Report beginning with May 2021 to recognize Online Retailers into the new category of 2400 - Remote Sellers.  
When re-assigning the accounts to 2400 data from past periods will not be accessible for comparison.

**CITY OF PUEBLO  
 LODGER'S TAX  
 November 2021  
 (December 2021 Cash Collections)**

<b>Month</b>	<b>2019</b>	<b>2020</b>	<b>Change</b>	<b>2021</b>	<b>Change</b>
January	75,828.42	65,546.82	-13.6%	74,071.97	13.0%
February	73,040.21	85,674.89	17.3%	79,803.07	-6.9%
March	135,307.27	81,372.06	-39.9%	124,217.10	52.7%
April	108,516.98	75,264.87	-30.6%	131,947.49	75.3%
May	137,198.35	74,437.64	-45.7%	166,505.37	123.7%
June	164,774.89	114,663.45	-30.4%	203,893.31	77.8%
July	170,515.33	132,209.46	-22.5%	229,374.60	73.5%
August	195,218.32	128,993.46	-33.9%	207,042.87	60.5%
September	141,260.36	143,691.37	1.7%	180,485.85	25.6%
October	124,214.99	112,288.65	-9.6%	143,096.40	27.4%
November	96,659.49	76,128.41	-21.2%	114,300.92	50.1%
December	67,718.69	68,857.17	1.7%		
<b>Y-T-D</b>	<u>1,490,253.30</u>	<u>1,159,128.25</u>	-22.2%	<u>1,654,738.95</u>	
<b>Y-T-D Change</b>	1,422,534.61	1,090,271.08	-23.4%	1,654,738.95	51.8%