

**GROSS SALES TAX RECEIPTS
COMPARATIVE ANALYSIS
For the Month of July 2021
(August 2021 Cash Collections)**

2019			2020							2021						
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,447,296	2.8%	\$164,737	\$260,935	\$652,337	\$3,714,667	\$184,942	\$4,551,945	2.4%	\$196,079	\$310,579	\$776,448	\$4,305,422	\$339,132	\$5,421,001	19.1%
FEB	\$4,417,042	3.4%	\$163,398	\$258,814	\$647,034	\$3,718,392	\$148,964	\$4,514,390	2.2%	\$198,540	\$314,477	\$786,193	\$4,501,336	\$201,739	\$5,489,268	21.6%
MAR	\$5,461,372	3.7%	\$175,259	\$277,601	\$694,003	\$4,026,079	\$126,646	\$4,846,728	-11.3%	\$276,858	\$438,528	\$1,096,321	\$6,226,877	\$328,122	\$7,651,320	57.9%
APR	\$4,815,204	8.4%	\$160,027	\$253,474	\$633,685	\$3,670,800	\$125,733	\$4,430,218	-8.0%	\$260,980	\$413,378	\$1,033,445	\$5,848,678	\$333,226	\$7,215,348	62.9%
MAY	\$5,077,464	0.3%	\$193,645	\$306,724	\$766,810	\$4,462,416	\$130,367	\$5,359,594	5.6%	\$236,942	\$375,304	\$938,259	\$5,423,298	\$190,273	\$6,551,830	22.2%
JUN	\$5,379,293	0.5%	\$217,189	\$344,016	\$860,041	\$4,864,119	\$280,034	\$6,004,194	11.6%	\$264,933	\$419,640	\$1,049,100	\$5,925,741	\$348,832	\$7,323,674	22.0%
JUL	\$5,172,435	5.6%	\$200,014	\$316,811	\$792,027	\$4,624,099	\$112,422	\$5,528,548	6.9%	\$238,933	\$378,458	\$946,144	\$5,356,561	\$301,921	\$6,604,627	19.5%
AUG	\$5,638,879	12.2%	\$202,776	\$321,187	\$802,967	\$4,605,150	\$195,920	\$5,604,037	-0.6%	\$245,503	\$388,864	\$972,159	\$5,516,291	\$297,288	\$6,785,739	21.1%
SEP	\$5,398,209	6.4%	\$210,061	\$332,726	\$831,814	\$4,682,749	\$290,190	\$5,804,753	7.5%							
OCT	\$4,915,721	8.6%	\$191,144	\$302,763	\$756,907	\$4,375,625	\$151,764	\$5,284,296	7.5%							
NOV	\$5,010,947	5.5%	\$191,856	\$303,890	\$759,726	\$4,306,454	\$233,638	\$5,299,818	5.8%							
DEC	\$6,063,814	5.6%	\$244,951	\$387,989	\$969,973	\$5,233,622	\$560,385	\$6,763,981	11.5%							
TOT	\$61,797,675	Y-T-D 5.2%	\$2,315,058	\$3,666,930	\$9,167,325	\$52,284,172	\$2,541,005	\$63,992,502	Y-T-D 3.6%	\$1,918,768	\$3,039,228	\$7,598,070	\$43,104,205	\$2,340,531	\$53,042,806	Y-T-D 29.9%

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of August 2021
(Cash Collected in September 2021)

		AUGUST 2021	AUGUST 2020	PERCENT CHANGE
1010	Department Stores	1,030,353.02	862,757.01	19.43%
1301	Misc Retail Sales	907,612.70	943,721.28	-3.83%
1180	Restaurants	858,346.74	770,637.51	11.38%
1000	Auto Sales	741,276.92	733,233.73	1.10%
1120	Building Materials	576,125.72	557,958.64	3.26%
2400	Remote Sellers	463,071.83		0.00%
1070	Electric Services	395,691.85	364,048.78	8.69%
1240	Hotels/Motels	348,499.29	244,890.79	42.31%
1310	Misc Manufacturing Industry	207,309.32	95,566.48	116.93%
1060	Telecommunications	195,678.92	185,841.41	5.29%
1030	Gas Station/Convenience Store	173,022.40	107,451.17	61.02%
1160	Liquor Stores	137,266.55	124,145.20	10.57%
1020	Grocery Stores	121,883.83	102,895.45	18.45%
1080	Natural Gas	120,865.87	83,075.06	45.49%
1110	Electrical Equipment	100,778.49	55,515.40	81.53%
2200	Retail Marijuana	89,127.89	107,180.05	-16.84%
1270	Apparel Stores	86,175.95	63,856.48	34.95%
1201	Machine and Equipment Rentals	80,817.26	51,606.86	56.60%
1350	Auto Repair	80,707.04	73,593.17	9.67%
1090	Plumbing, Heating, A/C	78,543.44	57,593.80	36.37%
1101	Concrete, Brick, Block, Asphalt	73,955.92	59,087.95	25.16%
1040	Furniture Stores	73,593.04	72,001.00	2.21%
5001	Contractors	67,111.17	15,703.31	327.37%
1302	Computer Hardware/Software	56,474.21	36,025.47	56.76%
2070	Express Vehicle	53,992.91	2,929.75	1742.92%
2500	Retail Cultivation	51,016.01	43,393.62	17.57%
1390	Misc Services	49,227.56	35,872.18	37.23%
1170	Taverns	42,892.86	37,809.89	13.44%
1150	Drug Stores	39,783.54	36,585.56	8.74%
1190	Auto Parts Stores	35,375.73	33,186.66	6.60%
1230	Truck Rentals	32,517.92	24,273.42	33.97%
1330	Misc Wholesale	30,027.20	32,825.13	-8.52%
1307	Office Equip/Supplies	27,587.73	32,236.82	-14.42%
1210	Equipment Rentals	27,262.77	30,359.50	-10.20%
1130	Paint, Glass, Wallpaper	25,475.20	21,939.16	16.12%
1305	Medical/Dental Equip/Supplies	22,959.21	22,510.02	2.00%
1220	Auto Rentals	22,163.24	28,666.73	-22.69%
1140	Floors, Drapes, Upholstery	21,092.55	21,115.62	-0.11%
1370	Movies, Bowling	20,345.26	8,616.20	136.13%
1340	Mobile Home Sales	20,017.43	2,741.77	630.09%
1280	Finance	15,308.48	9,219.88	66.04%
2000	Misc Use Tax	14,545.78	49,600.50	-70.67%
1304	Floral/Gift/Card Shops	14,521.70	12,686.27	14.47%
1380	Schools	11,904.88	5,832.25	104.12%
1260	Medical Services	8,458.01	12,814.04	-33.99%
1303	Direct Mktg Sales	8,383.45	12,037.07	-30.35%
1306	Mobile Food Vendors/Caterers	6,488.37	5,481.49	18.37%
1200	Machine and Equipment Sales	6,113.86		0.00%
1309	Vending Machines	4,844.79	3,943.05	22.87%
1050	Appliance Stores	4,769.34	6,052.41	-21.20%
1360	Appliance Repair	4,008.90	4,070.07	-1.50%
1320	Transportation and Storage	2,734.48	893.79	205.94%
2130	Nursing Home	2,504.81	5,156.43	-51.42%
2600	Firearm & Accessory Sales	2,265.33		0.00%
1308	Photography	1,811.05	1,811.27	-0.01%
1290	Real Estate	1,689.12	1,982.64	-14.80%
2140	Medical/Dentist/Chiropractor	1,575.47	3,182.92	-50.50%
9001	Governmental Exempt	1,124.75	369.11	204.72%
2040	Boarding House	260.95	1,791.16	-85.43%

***Remote Sellers are those sellers who have no physical presence in the City of Pueblo yet sell goods to customers in the city. The City of Pueblo initiated a new Industry Report beginning with May 2021 to recognize Online Retailers into the new category of 2400 - Remote Sellers. When re-assigning the accounts to 2400 data from past periods will not be accessible for comparison.

**Sales/Use Tax Collected by Geographical Code
For the Month of August 2021
(Cash Collected in September 2021)**

		AUGUST 2021	AUGUST 2020	PERCENT CHANGE
DILL	DILLON	1,311,103.40	1,110,831.61	18.03%
DTA	DOWNTOWN	1,267,496.74	1,125,907.99	12.58%
OUTST	OUT-OF-STATE	871,680.19	707,720.07	23.17%
RIDG	RIDGE	864,690.27	812,402.67	6.44%
HIGH	HIGHLAND PARK	404,065.56	347,155.64	16.39%
CLUB	COUNTRY CLUB	345,748.97	295,955.41	16.82%
INST	IN-STATE	343,973.25	197,220.70	74.41%
CNTY	COUNTY	293,845.93	102,407.71	186.94%
SKYV	SKYVIEW	211,918.53	217,357.15	-2.50%
BESS	BESSEMER	211,697.60	142,823.44	48.22%
BEHT	BEULAH HEIGHTS	209,948.87	205,464.45	2.18%
HERI	HERITAGE	193,389.96	23,740.98	714.58%
SOGA	SOUTHGATE	174,799.20	173,966.81	0.48%
PCRS	PUEBLO CROSSING	167,841.56	144,506.29	16.15%
REGN	REGENCY	127,604.08	104,092.23	22.59%
BELM	BELMONT	100,140.52	95,640.52	4.71%
SUNS	SUNSET	85,233.11	69,118.21	23.31%
GROV	GROVE	76,184.90	66,522.11	14.53%
PCR1	PUEBLO CROSSING 1	65,769.20	54,779.06	20.06%
LOES	LOWER EAST SIDE	54,415.21	39,520.10	37.69%
EAST	EAST SIDE	47,463.62	46,662.44	1.72%
MESA	MESA JUNCTION	45,934.41	62,515.84	-26.52%
UNIV	UNIVERSITY	43,499.65	42,893.77	1.41%
LAKM	LAKE MINNEQUA	41,514.44	37,805.06	9.81%
SUTS	STATE PORTAL	35,930.92	2,365.23	1419.13%
HARP	RIVERWALK	31,928.46	34,153.03	-6.51%
SUHT	SUNNY HEIGHTS	17,880.06	16,359.69	9.29%
LAKV	LAKEVIEW	17,344.05	18,068.85	-4.01%
ABER	ABERDEEN	16,375.55	8,240.23	98.73%
AIR	AIRPORT	13,321.54	4,297.69	209.97%
NORS	NORTHSIDE	13,228.88	16,031.08	-17.48%
HYDE	HYDE PARK	8,829.68	7,791.65	13.32%
PARK	PARK WEST	6,242.39	7,693.91	-18.87%
EWHT	EASTWOOD HEIGHTS	3,717.00	3,909.00	-4.91%
ECAM	EL CAMINO	1,675.02	1,649.78	1.53%

**CITY OF PUEBLO
 LODGER'S TAX
 August 2021
 (September 2021 Cash Collections)**

Month	2019	2020	Change	2021	Change
January	75,828.42	65,546.82	-13.6%	74,071.97	13.0%
February	73,040.21	85,674.89	17.3%	79,803.07	-6.9%
March	135,307.27	81,372.06	-39.9%	124,217.10	52.7%
April	108,516.98	75,264.87	-30.6%	131,947.49	75.3%
May	137,198.35	74,437.64	-45.7%	166,505.37	123.7%
June	164,774.89	114,663.45	-30.4%	203,893.31	77.8%
July	170,515.33	132,209.46	-22.5%	229,374.60	73.5%
August	195,218.32	128,993.46	-33.9%	207,042.87	60.5%
September	141,260.36	143,691.37	1.7%		
October	124,214.99	112,288.65	-9.6%		
November	96,659.49	76,128.41	-21.2%		
December	67,718.69	68,857.17	1.7%		
Y-T-D	<u>1,490,253.30</u>	<u>1,159,128.25</u>	-22.2%	<u>1,216,855.78</u>	
Y-T-D Change	1,060,399.77	758,162.65	-28.5%	1,216,855.78	60.5%