

**GROSS SALES TAX RECEIPTS
COMPARATIVE ANALYSIS
For the Month of September 2021
(October 2021 Cash Collections)**

2019			2020							2021						
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,447,296	2.8%	\$164,737	\$260,935	\$652,337	\$3,714,667	\$184,942	\$4,551,945	2.4%	\$196,079	\$310,579	\$776,448	\$4,305,422	\$339,132	\$5,421,001	19.1%
FEB	\$4,417,042	3.4%	\$163,398	\$258,814	\$647,034	\$3,718,392	\$148,964	\$4,514,390	2.2%	\$198,540	\$314,477	\$786,193	\$4,501,336	\$201,739	\$5,489,268	21.6%
MAR	\$5,461,372	3.7%	\$175,259	\$277,601	\$694,003	\$4,026,079	\$126,646	\$4,846,728	-11.3%	\$276,858	\$438,528	\$1,096,321	\$6,226,877	\$328,122	\$7,651,320	57.9%
APR	\$4,815,204	8.4%	\$160,027	\$253,474	\$633,685	\$3,670,800	\$125,733	\$4,430,218	-8.0%	\$260,980	\$413,378	\$1,033,445	\$5,848,678	\$333,226	\$7,215,348	62.9%
MAY	\$5,077,464	0.3%	\$193,645	\$306,724	\$766,810	\$4,462,416	\$130,367	\$5,359,594	5.6%	\$236,942	\$375,304	\$938,259	\$5,423,298	\$190,273	\$6,551,830	22.2%
JUN	\$5,379,293	0.5%	\$217,189	\$344,016	\$860,041	\$4,864,119	\$280,034	\$6,004,194	11.6%	\$264,933	\$419,640	\$1,049,100	\$5,925,741	\$348,832	\$7,323,674	22.0%
JUL	\$5,172,435	5.6%	\$200,014	\$316,811	\$792,027	\$4,624,099	\$112,422	\$5,528,548	6.9%	\$238,933	\$378,458	\$946,144	\$5,356,561	\$301,921	\$6,604,627	19.5%
AUG	\$5,638,879	12.2%	\$202,776	\$321,187	\$802,967	\$4,605,150	\$195,920	\$5,604,037	-0.6%	\$245,503	\$388,864	\$972,159	\$5,516,291	\$297,288	\$6,785,739	21.1%
SEP	\$5,398,209	6.4%	\$210,061	\$332,726	\$831,814	\$4,682,749	\$290,190	\$5,804,753	7.5%	\$250,650	\$397,017	\$992,541	\$5,723,688	\$213,006	\$6,929,235	19.4%
OCT	\$4,915,721	8.6%	\$191,144	\$302,763	\$756,907	\$4,375,625	\$151,764	\$5,284,296	7.5%							
NOV	\$5,010,947	5.5%	\$191,856	\$303,890	\$759,726	\$4,306,454	\$233,638	\$5,299,818	5.8%							
DEC	\$6,063,814	5.6%	\$244,951	\$387,989	\$969,973	\$5,233,622	\$560,385	\$6,763,981	11.5%							
TOT	\$61,797,675	Y-T-D 5.2%	\$2,315,058	\$3,666,930	\$9,167,325	\$52,284,172	\$2,541,005	\$63,992,502	Y-T-D 3.6%	\$2,169,418	\$3,436,244	\$8,590,611	\$48,827,893	\$2,553,537	\$59,972,041	Y-T-D 28.6%

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of September 2021
(Cash Collected in October 2021)

		September 2021	September 2020	Percent Change
1010	Department Stores	957,395.90	906,353.08	5.63%
1000	Auto Sales	903,732.99	526,944.89	71.50%
1180	Restaurants	852,334.22	770,134.65	10.67%
1301	Misc Retail Sales	822,758.89	1,047,196.95	-21.43%
1120	Building Materials	665,102.77	633,785.81	4.94%
2400	Remote Sellers	481,535.76	0.00	0.00%
1070	Electric Services	388,950.11	357,903.25	8.67%
1240	Hotels/Motels	292,624.34	228,622.31	27.99%
1310	Misc Manufacturing Industry	204,735.32	54,497.82	275.68%
1060	Telecommunications	191,604.07	186,382.43	2.80%
1030	Gas Station/Convenience Store	169,954.20	100,088.04	69.80%
5001	Contractors	152,476.60	104,760.73	45.55%
1160	Liquor Stores	117,879.77	121,004.37	-2.58%
1020	Grocery Stores	104,025.90	105,624.19	-1.51%
1110	Electrical Equipment	100,633.67	73,815.04	36.33%
1201	Machine and Equipment Rentals	93,970.84	78,605.12	19.55%
1390	Misc Services	91,018.44	55,447.82	64.15%
1080	Natural Gas	85,622.14	84,590.06	1.22%
1101	Concrete, Brick, Block, Asphalt	83,803.61	80,683.86	3.87%
1090	Plumbing, Heating, A/C	80,705.03	62,277.74	29.59%
1350	Auto Repair	79,452.37	65,253.57	21.76%
2200	Retail Marijuana	79,379.73	96,725.97	-17.93%
1040	Furniture Stores	76,714.35	70,938.50	8.14%
1270	Apparel Stores	62,605.19	70,809.75	-11.59%
2500	Retail Cultivation	61,377.45	62,978.48	-2.54%
1330	Misc Wholesale	60,891.28	37,162.81	63.85%
1302	Computer Hardware/Software	58,131.43	51,385.73	13.13%
2070	Express Vehicle	43,247.05	3,200.28	1251.35%
1170	Taverns	39,233.22	40,107.75	-2.18%
1150	Drug Stores	36,738.07	34,370.82	6.89%
1190	Auto Parts Stores	34,940.46	34,399.05	1.57%
1210	Equipment Rentals	33,175.16	32,785.52	1.19%
1305	Medical/Dental Equip/Supplies	31,706.62	33,248.68	-4.64%
1140	Floors, Drapes, Upholstery	29,220.77	24,218.35	20.66%
1307	Office Equip/Supplies	28,959.33	33,095.35	-12.50%
2000	Misc Use Tax	25,471.24	88,313.88	-71.16%
1130	Paint, Glass, Wallpaper	24,223.24	21,937.22	10.42%
1230	Truck Rentals	23,097.84	20,982.82	10.08%
1370	Movies, Bowling	20,945.26	8,534.81	145.41%
1280	Finance	16,592.13	21,962.76	-24.45%
1304	Floral/Gift/Card Shops	14,765.04	12,819.56	15.18%
1380	Schools	13,701.91	18,118.37	-24.38%
1220	Auto Rentals	13,466.32	23,061.58	-41.61%
1260	Medical Services	11,226.00	13,661.17	-17.83%
1303	Direct Mktg Sales	11,071.43	20,355.65	-45.61%
1340	Mobile Home Sales	10,381.46	6,887.14	50.74%
1050	Appliance Stores	6,195.80	6,655.43	-6.91%
1309	Vending Machines	5,702.87	4,512.58	26.38%
2140	Medical/Dentist/Chiropractor	5,646.95	13,391.85	-57.83%
1306	Mobile Food Vendors/Caterers	5,181.06	4,213.91	22.95%
2170	Trash Hauler	5,147.19	556.19	825.44%
1200	Machine and Equipment Sales	4,587.62	0.00	0.00%
1308	Photography	3,926.78	4,022.69	-2.38%
2040	Boarding House	3,256.22	1,920.82	69.52%
2130	Nursing Home	3,226.59	4,206.55	-23.30%
1360	Appliance Repair	3,046.09	4,448.04	-31.52%
2600	Firearm & Accessory Sales	2,761.65	0.00	0.00%
1290	Real Estate	2,531.78	2,140.58	18.28%
1320	Transportation and Storage	1,881.49	1,161.98	61.92%
2080	Fumigation	287.05	640.35	-55.17%
2030	Attorney	263.44	259.54	1.50%
1250	Insurance	137.78	86.00	60.21%
2010	Accountant/Tax Service	106.33	184.16	-42.26%

***Remote Sellers are those sellers who have no physical presence in the City of Pueblo yet sell goods to customers in the city.
The City of Pueblo initiated a new Industry Report beginning with May 2021 to recognize Online Retailers into the new category of 2400 - Remote Sellers.
When re-assigning the accounts to 2400 data from past periods will not be accessible for comparison.

**Sales/Use Tax Collected by Geographical Code
For the Month of September 2021
(Cash Collected in October 2021)**

		September 2021	September 2020	Percent Change
DTA	DOWNTOWN	1,455,858.23	989,864.07	47.08%
DILL	DILLON	1,258,084.98	1,181,700.60	6.46%
OUTST	OUT-OF-STATE	990,807.06	822,787.06	20.42%
RIDG	RIDGE	851,639.45	795,302.46	7.08%
INST	IN-STATE	417,259.24	291,373.79	43.20%
HIGH	HIGHLAND PARK	390,064.85	391,648.20	-0.40%
CLUB	COUNTRY CLUB	359,562.04	313,137.05	14.83%
CNTY	COUNTY	298,050.84	88,726.86	235.92%
BESS	BESSEMER	211,308.74	144,867.01	45.86%
BEHT	BEULAH HEIGHTS	199,150.90	175,591.46	13.42%
SKYV	SKYVIEW	198,827.25	180,114.63	10.39%
SOGA	SOUTHGATE	180,136.32	230,420.47	-21.82%
PCRS	PUEBLO CROSSING	160,780.67	155,518.19	3.38%
REGN	REGENCY	130,855.41	118,345.71	10.57%
BELM	BELMONT	94,625.15	91,598.62	3.30%
SUNS	SUNSET	87,039.20	76,257.44	14.14%
GROV	GROVE	65,418.89	77,874.07	-15.99%
PCR1	PUEBLO CROSSING 1	61,640.92	56,207.04	9.67%
SUTS	STATE PORTAL	60,304.24	2,781.10	2068.36%
EAST	EAST SIDE	54,575.35	40,063.19	36.22%
LOES	LOWER EAST SIDE	50,337.16	38,854.90	29.55%
UNIV	UNIVERSITY	46,923.74	48,339.58	-2.93%
HARP	RIVERWALK	46,749.48	29,647.07	57.69%
MESA	MESA JUNCTION	39,341.84	57,368.82	-31.42%
LAKM	LAKE MINNEQUA	34,429.94	40,388.39	-14.75%
HERI	HERITAGE	24,169.41	22,062.08	9.55%
LAKV	LAKEVIEW	18,261.49	16,958.05	7.69%
SUHT	SUNNY HEIGHTS	15,302.35	13,626.08	12.30%
NORS	NORTHSIDE	14,673.21	16,987.05	-13.62%
HYDE	HYDE PARK	12,991.76	8,422.14	54.26%
AIR	AIRPORT	11,698.52	20,294.30	-42.36%
ABER	ABERDEEN	11,513.05	16,878.43	-31.79%
PARK	PARK WEST	7,113.75	7,465.41	-4.71%
EWHT	EASTWOOD HEIGHTS	3,442.00	6,947.68	-50.46%
ECAM	EL CAMINO	2,359.05	2,121.15	11.22%
CMHI	STATE HOSPITAL	89.06	387.58	-77.02%
SOPO	SOUTHPOINTE	2.74	114.25	-97.60%

**CITY OF PUEBLO
 LODGER'S TAX
 September 2021
 (October 2021 Cash Collections)**

Month	2019	2020	Change	2021	Change
January	75,828.42	65,546.82	-13.6%	74,071.97	13.0%
February	73,040.21	85,674.89	17.3%	79,803.07	-6.9%
March	135,307.27	81,372.06	-39.9%	124,217.10	52.7%
April	108,516.98	75,264.87	-30.6%	131,947.49	75.3%
May	137,198.35	74,437.64	-45.7%	166,505.37	123.7%
June	164,774.89	114,663.45	-30.4%	203,893.31	77.8%
July	170,515.33	132,209.46	-22.5%	229,374.60	73.5%
August	195,218.32	128,993.46	-33.9%	207,042.87	60.5%
September	141,260.36	143,691.37	1.7%	180,485.85	25.6%
October	124,214.99	112,288.65	-9.6%		
November	96,659.49	76,128.41	-21.2%		
December	67,718.69	68,857.17	1.7%		
Y-T-D	<u>1,490,253.30</u>	<u>1,159,128.25</u>	-22.2%	<u>1,397,341.63</u>	
Y-T-D Change	1,201,660.13	901,854.02	-24.9%	1,397,341.63	54.9%