

**GROSS SALES TAX RECEIPTS
COMPARATIVE ANALYSIS
For the Month of October 2021
(November 2021 Cash Collections)**

2019			2020							2021						
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,447,296	2.8%	\$164,737	\$260,935	\$652,337	\$3,714,667	\$184,942	\$4,551,945	2.4%	\$196,079	\$310,579	\$776,448	\$4,305,422	\$339,132	\$5,421,001	19.1%
FEB	\$4,417,042	3.4%	\$163,398	\$258,814	\$647,034	\$3,718,392	\$148,964	\$4,514,390	2.2%	\$198,540	\$314,477	\$786,193	\$4,501,336	\$201,739	\$5,489,268	21.6%
MAR	\$5,461,372	3.7%	\$175,259	\$277,601	\$694,003	\$4,026,079	\$126,646	\$4,846,728	-11.3%	\$276,858	\$438,528	\$1,096,321	\$6,226,877	\$328,122	\$7,651,320	57.9%
APR	\$4,815,204	8.4%	\$160,027	\$253,474	\$633,685	\$3,670,800	\$125,733	\$4,430,218	-8.0%	\$260,980	\$413,378	\$1,033,445	\$5,848,678	\$333,226	\$7,215,348	62.9%
MAY	\$5,077,464	0.3%	\$193,645	\$306,724	\$766,810	\$4,462,416	\$130,367	\$5,359,594	5.6%	\$236,942	\$375,304	\$938,259	\$5,423,298	\$190,273	\$6,551,830	22.2%
JUN	\$5,379,293	0.5%	\$217,189	\$344,016	\$860,041	\$4,864,119	\$280,034	\$6,004,194	11.6%	\$264,933	\$419,640	\$1,049,100	\$5,925,741	\$348,832	\$7,323,674	22.0%
JUL	\$5,172,435	5.6%	\$200,014	\$316,811	\$792,027	\$4,624,099	\$112,422	\$5,528,548	6.9%	\$238,933	\$378,458	\$946,144	\$5,356,561	\$301,921	\$6,604,627	19.5%
AUG	\$5,638,879	12.2%	\$202,776	\$321,187	\$802,967	\$4,605,150	\$195,920	\$5,604,037	-0.6%	\$245,503	\$388,864	\$972,159	\$5,516,291	\$297,288	\$6,785,739	21.1%
SEP	\$5,398,209	6.4%	\$210,061	\$332,726	\$831,814	\$4,682,749	\$290,190	\$5,804,753	7.5%	\$250,650	\$397,017	\$992,541	\$5,723,688	\$213,006	\$6,929,235	19.4%
OCT	\$4,915,721	8.6%	\$191,144	\$302,763	\$756,907	\$4,375,625	\$151,764	\$5,284,296	7.5%	\$242,940	\$384,805	\$962,011	\$5,521,075	\$232,868	\$6,715,954	27.1%
NOV	\$5,010,947	5.5%	\$191,856	\$303,890	\$759,726	\$4,306,454	\$233,638	\$5,299,818	5.8%							
DEC	\$6,063,814	5.6%	\$244,951	\$387,989	\$969,973	\$5,233,622	\$560,385	\$6,763,981	11.5%							
TOT	\$61,797,675	Y-T-D 5.2%	\$2,315,058	\$3,666,930	\$9,167,325	\$52,284,172	\$2,541,005	\$63,992,502	Y-T-D 3.6%	\$2,412,358	\$3,821,049	\$9,552,622	\$54,348,969	\$2,786,405	\$66,687,996	Y-T-D 28.4%

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of October 2021
(Cash Collected in November 2021)

		October 2021	October 2020	
1000	Auto Sales	990,495.49	636,556.72	55.60%
1010	Department Stores	943,082.75	865,496.42	8.96%
1180	Restaurants	845,428.57	722,923.29	16.95%
1301	Misc Retail Sales	765,558.23	931,801.40	-17.84%
1120	Building Materials	594,348.61	524,632.46	13.29%
2400	Remote Sellers	496,595.93	0.00	0.00%
1070	Electric Services	292,422.00	256,461.72	14.02%
1240	Hotels/Motels	242,508.11	204,349.66	18.67%
1310	Misc Manufacturing Industry	208,879.50	32,280.70	547.07%
1060	Telecommunications	195,956.51	179,390.39	9.23%
1030	Gas Station/Convenience Store	163,263.04	98,183.94	66.28%
5001	Contractors	150,251.65	38,600.34	289.25%
1080	Natural Gas	134,322.06	107,122.81	25.39%
1160	Liquor Stoes	120,651.04	120,927.09	-0.23%
1110	Electrical Equipment	114,807.00	64,091.28	79.13%
1020	Grocery Stores	97,717.16	105,577.96	-7.45%
1090	Plumbing, Heating, A/C	83,665.39	57,916.56	44.46%
1350	Auto Repair	83,413.65	62,983.81	32.44%
1201	Machine and Equipment Rentals	82,793.34	76,163.25	8.71%
1101	Concrete, Brick, Block, Asphalt	78,075.33	60,976.79	28.04%
1040	Furniture Stores	74,179.24	67,673.64	9.61%
2200	Retail Marijuana	69,802.53	90,698.17	-23.04%
1302	Computer Hardware/Software	66,727.55	49,248.56	35.49%
1390	Misc Services	60,525.80	46,490.54	30.19%
1270	Apparel Stores	54,319.70	51,459.31	5.56%
2500	Retail Cultivation	47,225.16	45,431.44	3.95%
2070	Express Vehicle	44,865.10	33,158.38	35.31%
1150	Drug Stores	40,394.35	37,088.80	8.91%
1170	Taverns	39,953.29	27,478.96	45.40%
1210	Equipment Rentals	38,831.70	36,093.22	7.59%
1190	Auto Parts Stores	32,061.90	31,711.86	1.10%
1230	Truck Rentals	29,504.08	22,243.90	32.64%
1370	Movies, Bowling	26,278.72	9,732.51	170.01%
1330	Misc Wholesale	23,447.89	33,249.00	-29.48%
1307	Office Equip/Supplies	23,405.38	26,793.16	-12.64%
1130	Paint, Glass, Wallpaper	23,397.06	21,327.61	9.70%
1220	Auto Rentals	21,979.18	24,756.12	-11.22%
1140	Floors, Drapes, Upholstery	19,488.74	20,672.86	-5.73%
1260	Medical Services	17,465.25	14,519.93	20.28%
1305	Medical/Dental Equip/Supplies	16,862.20	16,060.75	4.99%
1304	Floral/Gift/Card Shops	14,544.88	12,146.58	19.74%
1280	Finance	12,676.32	12,817.03	-1.10%
2000	Misc Use Tax	9,091.28	19,356.62	-53.03%
1303	Direct Mktg Sales	8,444.93	13,412.06	-37.03%
1340	Mobile Home Sales	6,516.88	2,759.22	136.19%
1050	Appliance Stores	5,867.87	4,244.44	38.25%
1308	Photography	4,964.48	2,174.17	128.34%
1309	Vending Machines	4,620.78	5,243.98	-11.88%
1360	Appliance Repair	4,103.85	464.65	783.21%
1306	Mobile Food Vendors/Caterers	4,089.16	3,563.60	14.75%
2600	Firearm & Accessory Sales	3,494.30	2,695.65	0.00%
2140	Medical/Denist/Chiropractor	3,405.54		0.00%
2130	Nursing Home	2,831.66	2,817.57	0.50%
1290	Real Estate	2,818.90	3,987.34	-29.30%
2040	Boarding House	2,017.10	1,541.58	30.85%
1200	Machine and Equipment Sales	1,593.15	1,439.94	0.00%
1320	Transportation and Storage	1,374.03		0.00%
1380	Schools	1,218.46	3,250.22	-62.51%
2020	Amusement Machine Operator	1,156.92	3,010.87	0.00%
2010	Accountant/Tax Service	345.80		0.00%
1250	Insurance	168.32	71.23	136.30%
2170	Trash Hauler	145.67	144.00	1.16%
2110	Merchant Patrol Service	107.52	2,771.34	0.00%
2080	Fumigation			

***Remote Sellers are those sellers who have no physical presence in the City of Pueblo yet sell goods to customers in the city.
The City of Pueblo initiated a new Industry Report beginning with May 2021 to recognize Online Retailers into the new category of 2400 - Remote Sellers.
When re-assigning the accounts to 2400 data from past periods will not be accessible for comparison.

**Sales/Use Tax Collected by Geographical Code
For the Month of October 2021
(Cash Collected in November 2021)**

		October 2021	October 2020	Percent Change
DTA	DOWNTOWN	1,400,315.66	932,521.90	50.16%
DILL	DILLON	1,247,990.25	1,115,559.96	11.87%
OUTST	OUT-OF-STATE	884,968.06	709,537.57	24.72%
RIDG	RIDGE	747,830.17	710,319.40	5.28%
INST	IN-STATE	419,129.68	253,278.67	65.48%
CLUB	COUNTRY CLUB	383,197.84	332,632.44	15.20%
HIGH	HIGHLAND PARK	369,323.56	331,370.87	11.45%
CNTY	COUNTY	299,062.69	95,312.83	213.77%
SKYV	SKYVIEW	225,901.76	188,924.31	19.57%
BESS	BESSEMER	210,780.11	133,781.22	57.56%
BEHT	BEULAH HEIGHTS	193,788.67	175,072.55	10.69%
PCRS	PUEBLO CROSSING	156,813.24	134,356.83	16.71%
SOGA	SOUTHGATE	144,065.69	151,045.11	-4.62%
REGN	REGENCY	128,446.45	99,345.48	29.29%
BELM	BELMONT	106,498.88	90,723.10	17.39%
GROV	GROVE	76,141.47	64,335.65	18.35%
SUTS	STATE PORTAL	71,831.51	1,723.33	4068.18%
SUNS	SUNSET	69,281.47	63,824.27	8.55%
LOES	LOWER EAST SIDE	55,090.99	35,324.16	55.96%
EAST	EAST SIDE	48,201.75	36,699.82	31.34%
PCR1	PUEBLO CROSSING 1	47,403.16	44,179.02	7.30%
MESA	MESA JUNCTION	45,907.70	63,246.21	-27.41%
UNIV	UNIVERSITY	44,615.21	47,266.18	-5.61%
LAKM	LAKE MINNEQUA	42,359.65	39,273.79	7.86%
HERI	HERITAGE	28,506.21	21,674.91	31.52%
HARP	RIVERWALK	27,426.16	16,150.49	69.82%
SUHT	SUNNY HEIGHTS	24,648.45	15,494.43	59.08%
LAKV	LAKEVIEW	16,408.37	14,466.96	13.42%
NORS	NORTHSIDE	14,709.81	18,053.73	-18.52%
ABER	ABERDEEN	13,016.98	10,271.51	26.73%
PARK	PARK WEST	9,461.39	7,682.91	23.15%
AIR	AIRPORT	8,890.15	6,350.79	39.98%
HYDE	HYDE PARK	8,674.45	8,808.14	-1.52%
EWHT	EASTWOOD HEIGHTS	3,265.81	3,293.00	-0.83%
ECAM	EL CAMINO	2,016.78	1,481.37	36.14%

**CITY OF PUEBLO
 LODGER'S TAX
 October 2021
 (November 2021 Cash Collections)**

Month	2019	2020	Change	2021	Change
January	75,828.42	65,546.82	-13.6%	74,071.97	13.0%
February	73,040.21	85,674.89	17.3%	79,803.07	-6.9%
March	135,307.27	81,372.06	-39.9%	124,217.10	52.7%
April	108,516.98	75,264.87	-30.6%	131,947.49	75.3%
May	137,198.35	74,437.64	-45.7%	166,505.37	123.7%
June	164,774.89	114,663.45	-30.4%	203,893.31	77.8%
July	170,515.33	132,209.46	-22.5%	229,374.60	73.5%
August	195,218.32	128,993.46	-33.9%	207,042.87	60.5%
September	141,260.36	143,691.37	1.7%	180,485.85	25.6%
October	124,214.99	112,288.65	-9.6%	143,096.40	27.4%
November	96,659.49	76,128.41	-21.2%		
December	67,718.69	68,857.17	1.7%		
Y-T-D	<u>1,490,253.30</u>	<u>1,159,128.25</u>	-22.2%	<u>1,540,438.03</u>	
Y-T-D Change	1,325,875.12	1,014,142.67	-23.5%	1,540,438.03	51.9%