

**GROSS SALES TAX RECEIPTS
COMPARATIVE ANALYSIS
For the Month of July 2021
(August 2021 Cash Collections)**

2019			2020							2021						
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,447,296	2.8%	\$164,737	\$260,935	\$652,337	\$3,714,667	\$184,942	\$4,551,945	2.4%	\$196,079	\$310,579	\$776,448	\$4,305,422	\$339,132	\$5,421,001	19.1%
FEB	\$4,417,042	3.4%	\$163,398	\$258,814	\$647,034	\$3,718,392	\$148,964	\$4,514,390	2.2%	\$198,540	\$314,477	\$786,193	\$4,501,336	\$201,739	\$5,489,268	21.6%
MAR	\$5,461,372	3.7%	\$175,259	\$277,601	\$694,003	\$4,026,079	\$126,646	\$4,846,728	-11.3%	\$276,858	\$438,528	\$1,096,321	\$6,226,877	\$328,122	\$7,651,320	57.9%
APR	\$4,815,204	8.4%	\$160,027	\$253,474	\$633,685	\$3,670,800	\$125,733	\$4,430,218	-8.0%	\$260,980	\$413,378	\$1,033,445	\$5,848,678	\$333,226	\$7,215,348	62.9%
MAY	\$5,077,464	0.3%	\$193,645	\$306,724	\$766,810	\$4,462,416	\$130,367	\$5,359,594	5.6%	\$236,942	\$375,304	\$938,259	\$5,423,298	\$190,273	\$6,551,830	22.2%
JUN	\$5,379,293	0.5%	\$217,189	\$344,016	\$860,041	\$4,864,119	\$280,034	\$6,004,194	11.6%	\$264,933	\$419,640	\$1,049,100	\$5,925,741	\$348,832	\$7,323,674	22.0%
JUL	\$5,172,435	5.6%	\$200,014	\$316,811	\$792,027	\$4,624,099	\$112,422	\$5,528,548	6.9%	\$238,933	\$378,458	\$946,144	\$5,356,561	\$301,921	\$6,604,627	19.5%
AUG	\$5,638,879	12.2%	\$202,776	\$321,187	\$802,967	\$4,605,150	\$195,920	\$5,604,037	-0.6%							
SEP	\$5,398,209	6.4%	\$210,061	\$332,726	\$831,814	\$4,682,749	\$290,190	\$5,804,753	7.5%							
OCT	\$4,915,721	8.6%	\$191,144	\$302,763	\$756,907	\$4,375,625	\$151,764	\$5,284,296	7.5%							
NOV	\$5,010,947	5.5%	\$191,856	\$303,890	\$759,726	\$4,306,454	\$233,638	\$5,299,818	5.8%							
DEC	\$6,063,814	5.6%	\$244,951	\$387,989	\$969,973	\$5,233,622	\$560,385	\$6,763,981	11.5%							
TOT	\$61,797,675	Y-T-D 5.2%	\$2,315,058	\$3,666,930	\$9,167,325	\$52,284,172	\$2,541,005	\$63,992,502	Y-T-D 3.6%	\$1,673,265	\$2,650,364	\$6,625,910	\$37,587,914	\$2,043,243	\$46,257,067	Y-T-D 31.3%

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of July 2021
(Cash Collected in August 2021)

		July 2021	July 2020	Percent Change
1010	Department Stores	986,620.89	879,092.18	12.23%
1180	Restaurants	883,563.83	786,475.14	12.34%
1301	Misc Retail Sales	747,222.69	787,566.27	-5.12%
1000	Auto Sales	743,684.52	747,372.34	-0.49%
1120	Building Materials	663,019.21	599,176.40	10.66%
2400	Remote Sellers	468,763.24		0.00% **
1240	Hotels/Motels	371,844.31	249,127.86	49.26%
1070	Electric Services	364,599.96	364,445.20	0.04%
1310	Misc Manufacturing Industry	223,163.15	30,463.75	632.55%
1060	Telecommunications	197,831.46	193,370.99	2.31%
1030	Gas Station/Convenience Store	175,210.25	110,988.40	57.86%
1160	Liquor Stores	112,517.00	132,415.05	-15.03%
1020	Grocery Stores	103,759.68	105,735.59	-1.87%
2200	Retail Marijuana	95,892.09	110,209.83	-12.99%
1090	Plumbing, Heating, A/C	95,541.53	64,399.68	48.36%
1110	Electrical Equipment	93,019.44	71,731.12	29.68%
1080	Natural Gas	89,111.53	78,517.23	13.49%
1350	Auto Repair	82,547.64	65,348.61	26.32%
1201	Machine and Equipment Rentals	81,019.38	56,651.64	43.01%
1040	Furniture Stores	75,821.82	69,771.78	8.67%
1270	Apparel Stores	69,104.07	59,537.47	16.07%
1302	Computer Hardware/Software	66,972.33	30,109.43	122.43%
1101	Concrete, Brick, Block, Asphalt	66,604.68	57,433.95	15.97%
5001	Contractors	59,654.54	51,154.85	16.62%
1390	Misc Services	58,239.84	46,751.41	24.57%
2070	Express Vehicle	48,314.44	2,842.39	1599.78%
1170	Taverns	41,740.00	37,754.60	10.56%
2500	Retail Cultivation	40,959.27	59,432.03	-31.08%
1150	Drug Stores	38,344.83	38,701.43	-0.92%
1190	Auto Parts Stores	36,262.12	36,812.32	-1.49%
1210	Equipment Rentals	33,265.26	37,225.22	-10.64%
1330	Misc Wholesale	28,328.11	33,399.32	-15.18%
1370	Movies, Bowling	25,100.12	7,390.12	239.64%
1130	Paint, Glass, Wallpaper	25,098.83	27,365.59	-8.28%
1307	Office Equip/Supplies	22,445.47	27,524.71	-18.45%
1230	Truck Rentals	22,061.21	23,056.40	-4.32%
1220	Auto Rentals	20,564.81	21,172.84	-2.87%
1140	Floors, Drapes, Upholstery	20,149.91	23,623.90	-14.71%
1305	Medical/Dental Equip/Supplies	19,873.22	19,753.69	0.61%
2000	Misc Use Tax	13,756.08	28,243.19	-51.29%
1304	Floral/Gift/Card Shops	13,625.30	12,527.75	8.76%
1280	Finance	11,679.44	9,406.52	24.16%
1340	Mobile Home Sales	10,876.20	472.90	2199.89%
1303	Direct Mktg Sales	8,313.27	11,789.87	-29.49%
1260	Medical Services	7,914.88	12,442.03	-36.39%
1200	Machine and Equipment Sales	6,859.45		0.00%
1050	Appliance Stores	5,986.22	6,346.39	-5.68%
1306	Mobile Food Vendors/Caterers	5,978.81	3,525.99	69.56%
1309	Vending Machines	5,458.82	4,977.00	9.68%
2130	Nursing Home	4,917.40	1,054.24	366.44%
1360	Appliance Repair	3,389.48	3,795.27	-10.69%
1380	Schools	3,143.83	2,014.78	56.04%
2600	Firearm & Accessory Sales	3,070.04		0.00%
1290	Real Estate	2,765.74	2,604.83	6.18%
2140	Medical/Denist/Chiropractor	2,499.63	2,497.28	0.09%
2040	Boarding House	1,549.81	1,532.36	1.14%
1308	Photography	1,415.34	1,325.27	6.80%
1320	Transportation and Storage	678.78	201.06	237.60%
1250	Insurance	370.93	226.00	64.13%
2080	Fumigation	146.95	329.78	-55.44%
2020	Amusement Machine Operator	126.63	51.18	147.42%
9002	Charitable Exempt	103.45	109.04	-5.13%
2170	Trash Hauler	81.44	391.84	-79.22%
2110	Merchant Patrol Service	60.00	15.00	300.00%
9001	Governmental Exempt	49.07	503.44	-90.25%
2010	Accountant/Tax Service	43.31	30.01	44.32%

***Remote Sellers are those sellers who have no physical presence in the City of Pueblo yet sell goods to customers in the city. The City of Pueblo initiated a new Industry Report beginning with May 2021 to recognize Online Retailers into the new category of 2400 - Remote Sellers. When re-assigning the accounts to 2400 data from past periods will not be accessible for comparison.

**Sales/Use Tax Collected by Geographical Code
For the Month of July 2021
(Cash Collected in August 2021)**

		July 2021	July 2020	Percent Change
DILL	DILLON	1,305,502.16	1,165,428.66	12.02%
DTA	DOWNTOWN	1,251,195.03	1,123,826.65	11.33%
RIDG	RIDGE	895,223.79	803,718.29	11.39%
OUTST	OUT-OF-STATE	885,332.18	506,903.02	74.66%
HIGH	HIGHLAND PARK	385,372.72	381,170.66	1.10%
CLUB	COUNTRY CLUB	363,855.04	330,431.33	10.12%
INST	IN-STATE	328,156.08	238,937.44	37.34%
CNTY	COUNTY	269,216.43	92,708.72	190.39%
SKYV	SKYVIEW	244,034.41	232,106.94	5.14%
BESS	BESSEMER	213,899.08	148,621.50	43.92%
BEHT	BEULAH HEIGHTS	205,290.04	192,939.14	6.40%
SOGA	SOUTHGATE	179,851.42	160,353.86	12.16%
PCRS	PUEBLO CROSSING	159,253.48	135,433.00	17.59%
REGN	REGENCY	125,056.06	106,656.27	17.25%
BELM	BELMONT	104,355.21	99,647.73	4.72%
SUNS	SUNSET	75,382.05	72,732.64	3.64%
GROV	GROVE	72,684.95	71,982.68	0.98%
PCR1	PUEBLO CROSSING 1	65,109.03	57,109.38	14.01%
LOES	LOWER EAST SIDE	59,555.49	35,681.11	66.91%
EAST	EAST SIDE	47,469.77	40,891.35	16.09%
UNIV	UNIVERSITY	43,308.41	37,494.82	15.51%
LAKM	LAKE MINNEQUA	40,063.15	37,437.78	7.01%
MESA	MESA JUNCTION	38,788.43	68,099.28	-43.04%
HARP	RIVERWALK	32,760.33	25,469.85	28.62%
HERI	HERITAGE	27,844.25	25,608.43	8.73%
SUTS	STATE PORTAL	25,503.01	683.46	3631.46%
SUHT	SUNNY HEIGHTS	20,141.00	15,218.54	32.35%
LAKV	LAKEVIEW	17,984.59	14,259.94	26.12%
NORS	NORTHSIDE	14,635.04	16,709.46	-12.41%
HYDE	HYDE PARK	9,639.77	9,233.01	4.41%
ABER	ABERDEEN	9,175.86	9,004.75	1.90%
AIR	AIRPORT	8,500.97	2,476.72	243.24%
PARK	PARK WEST	7,244.22	6,561.19	10.41%
EWHT	EASTWOOD HEIGHTS	4,015.00	4,146.00	-3.16%
ECAM	EL CAMINO	2,839.47	2,751.60	3.19%
SOPO	SOUTHPOINTE	192.93	147.84	30.50%
CMHI	STATE HOSPITAL	15.00	45.00	-66.67%

**CITY OF PUEBLO
LODGER'S TAX
July 2021
(August 2021 Cash Collections)**

Month	2019	2020	Change	2021	Change
January	75,828.42	65,546.82	-13.6%	74,071.97	13.0%
February	73,040.21	85,674.89	17.3%	79,803.07	-6.9%
March	135,307.27	81,372.06	-39.9%	124,217.10	52.7%
April	108,516.98	75,264.87	-30.6%	131,947.49	75.3%
May	137,198.35	74,437.64	-45.7%	166,505.37	123.7%
June	164,774.89	114,663.45	-30.4%	203,893.31	77.8%
July	170,515.33	132,209.46	-22.5%	229,374.60	73.5%
August	195,218.32	128,993.46	-33.9%		
September	141,260.36	143,691.37	1.7%		
October	124,214.99	112,288.65	-9.6%		
November	96,659.49	76,128.41	-21.2%		
December	67,718.69	68,857.17	1.7%		
Y-T-D	<u>1,490,253.30</u>	<u>1,159,128.25</u>	-22.2%	<u>1,009,812.91</u>	
Y-T-D Change	865,181.45	629,169.19	-27.3%	1,009,812.91	60.5%