

**GROSS SALES TAX RECEIPTS
COMPARATIVE ANALYSIS
For the Month of October 2020
(November 2020 Cash Collections)**

2018			2019							2020						
MON	TOTAL	%'AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%'AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%'AGE CHANGE
JAN	\$4,325,767	4.6%	\$160,946	\$254,931	\$637,327	\$3,675,824	\$134,145	\$4,447,296	2.8%	\$164,737	\$260,935	\$652,337	\$3,714,667	\$184,942	\$4,551,945	2.4%
FEB	\$4,271,500	0.9%	\$159,915	\$253,296	\$633,241	\$3,652,723	\$131,079	\$4,417,042	3.4%	\$163,398	\$258,814	\$647,034	\$3,718,392	\$148,964	\$4,514,390	2.2%
MAR	\$5,265,767	-1.5%	\$197,717	\$313,173	\$782,932	\$4,449,658	\$228,782	\$5,461,372	3.7%	\$175,259	\$277,601	\$694,003	\$4,026,079	\$126,646	\$4,846,728	-11.3%
APR	\$4,443,834	-0.4%	\$174,288	\$276,063	\$690,158	\$3,965,545	\$159,500	\$4,815,204	8.4%	\$160,027	\$253,474	\$633,685	\$3,670,800	\$125,733	\$4,430,218	-8.0%
MAY	\$5,060,214	6.0%	\$183,767	\$291,078	\$727,695	\$4,183,572	\$166,197	\$5,077,464	0.3%	\$193,645	\$306,724	\$766,810	\$4,462,416	\$130,367	\$5,359,594	5.6%
JUN	\$5,352,148	3.8%	\$194,719	\$308,425	\$771,062	\$4,414,895	\$193,335	\$5,379,293	0.5%	\$217,189	\$344,016	\$860,041	\$4,864,119	\$280,034	\$6,004,194	11.6%
JUL	\$4,898,497	5.8%	\$187,230	\$296,563	\$741,408	\$4,286,318	\$144,709	\$5,172,435	5.6%	\$200,014	\$316,811	\$792,027	\$4,624,099	\$112,422	\$5,528,548	6.9%
AUG	\$5,025,223	-4.8%	\$204,126	\$323,325	\$808,312	\$4,610,963	\$219,604	\$5,638,879	12.2%	\$202,776	\$321,187	\$802,967	\$4,605,150	\$195,920	\$5,604,037	-0.6%
SEP	\$5,075,219	-0.5%	\$195,394	\$309,493	\$773,733	\$4,398,362	\$226,114	\$5,398,209	6.4%	\$210,061	\$332,726	\$831,814	\$4,682,749	\$290,190	\$5,804,753	7.5%
OCT	\$4,525,535	-2.0%	\$177,895	\$281,777	\$704,441	\$4,073,557	\$137,722	\$4,915,721	8.6%	\$191,144	\$302,763	\$756,907	\$4,375,625	\$151,764	\$5,284,296	7.5%
NOV	\$4,750,693	3.7%	\$181,684	\$287,778	\$719,446	\$4,146,644	\$144,858	\$5,010,947	5.5%							
DEC	\$5,740,640	-6.0%	\$219,924	\$348,348	\$870,870	\$4,975,691	\$217,253	\$6,063,814	5.6%							
TOT	\$58,735,037	Y-T-D 0.5%	\$2,237,606	\$3,544,251	\$8,860,626	\$50,833,752	\$2,103,298	\$61,797,675	Y-T-D 5.2%	\$1,878,250	\$2,975,050	\$7,437,625	\$42,744,096	\$1,746,982	\$51,928,703	Y-T-D 2.4%

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of October 2020
(Cash Collected in November 2020)

	October 2020	October 2019	
1301 Misc Retail Sales	994,246.16	731,643.34	35.89%
1010 Department Stores	865,496.42	814,100.50	6.31%
1180 Restaurants	711,693.87	717,658.07	-0.83%
1000 Auto Sales	636,556.72	707,590.02	-10.04%
1120 Building Materials	524,632.46	464,708.40	12.89%
1070 Electric Services	256,461.72	339,978.35	-24.57%
1240 Hotels/Motels	204,349.66	229,364.78	-10.91%
1060 Telecommunications	179,267.82	197,931.25	-9.43%
1160 Liquor Stores	120,927.09	71,590.29	68.92%
1080 Natural Gas	107,122.81	64,460.58	66.18%
1020 Grocery Stores	105,577.96	49,863.97	111.73%
1030 Gas Station/Convenience Store	98,183.94	86,280.09	13.80%
2200 Retail Marijuana	90,698.17	54,788.35	65.54%
1201 Machine and Equipment Rentals	76,163.25	59,450.80	28.11%
1040 Furniture Stores	67,673.64	60,739.73	11.42%
1110 Electrical Equipment	64,091.28	62,141.23	3.14%
1350 Auto Repair	62,983.81	73,988.77	-14.87%
1101 Concrete, Brick, Block, Asphalt	60,976.79	32,903.88	85.32%
1090 Plumbing, Heating, A/C	57,916.56	60,256.94	-3.88%
1270 Apparel Stores	51,459.31	54,011.83	-4.73%
1302 Computer Hardware/Software	49,248.56	33,654.27	46.34%
1390 Misc Services	46,490.54	44,988.36	3.34%
5001 Contractors	38,600.34	76,836.85	-49.76%
1150 Drug Stores	37,088.80	32,176.58	15.27%
1210 Equipment Rentals	36,093.22	30,866.42	16.93%
2070 Express Vehicle	33,158.38		0.00%
1310 Misc Manufacturing Industry	32,280.70	32,981.66	-2.13%
1330 Misc Wholesale	30,655.96	32,091.79	-4.47%
1190 Auto Parts Stores	28,521.00	27,214.59	4.80%
1170 Taverns	27,478.96	44,093.92	-37.68%
1307 Office Equip/Supplies	26,793.16	25,288.62	5.95%
1220 Auto Rentals	24,756.12	20,897.24	18.47%
1230 Truck Rentals	22,243.90	20,504.40	8.48%
1130 Paint, Glass, Wallpaper	21,327.61	15,803.61	34.95%
1140 Floors, Drapes, Upholstery	20,672.86	23,600.05	-12.40%
2000 Misc Use Tax	19,356.62	24,102.48	-19.69%
1305 Medical/Dental Equip/Supplies	16,060.75	16,907.63	-5.01%
1260 Medical Services	14,519.93	17,275.53	-15.95%
1303 Direct Mktg Sales	13,412.06	7,979.62	68.08%
1280 Finance	12,817.03	12,973.23	-1.20%
1304 Floral/Gift/Card Shops	12,146.58	10,957.56	10.85%
1370 Movies, Bowling	9,732.51	24,482.05	-60.25%
1309 Vending Machines	5,243.98	5,664.51	-7.42%
1050 Appliance Stores	4,244.44	5,945.59	-28.61%
2130 Nursing Home	3,987.34	3,401.74	17.21%
1360 Appliance Repair	3,563.60	4,905.71	-27.36%
1320 Transportation and Storage	3,250.22	461.28	604.61%
1380 Schools	3,010.87	3,473.39	-13.32%
1306 Mobile Food Vendors/Caterers	2,818.22	3,156.78	-10.72%
2140 Medical/Dentist/Chiropractor	2,817.57	3,056.76	-7.82%
2170 Trash Hauler	2,771.34	540.47	412.76%
1340 Mobile Home Sales	2,759.22	2,152.13	28.21%
1308 Photography	2,174.17	2,344.40	-7.26%
2300 SUTS Online Retailers	1,762.38		0.00%
1290 Real Estate	1,541.58	540.76	185.08%
2040 Boarding House	1,439.94	9,763.87	-85.25%
9001 Governmental Exempt	464.65	3,293.68	-85.89%
2400 Online Retail Sales	421.39		0.00%
2080 Fumigation	371.19	26.05	1324.91%
1250 Insurance	144.00	166.00	-13.25%
9002 Charitable Exempt	76.75	127.65	-39.87%
2010 Accountant/Tax Service	71.23	19.61	263.23%

**Sales/Use Tax Collected by Geographical Code
For the Month of October 2020
(Cash Collected in November 2020)**

		October 2020	October 2019	Percent Change
DILL	DILLON	1,116,539.89	1,033,957.93	7.99%
DTA	DOWNTOWN	969,777.80	1,133,026.63	-14.41%
RIDG	RIDGE	709,429.72	637,275.56	11.32%
OUTST	Out-Of-State	706,817.01	446,824.21	58.19%
CLUB	COUNTRY CLUB	334,504.33	312,354.68	7.09%
HIGH	HIGHLAND PARK	331,370.87	281,129.22	17.87%
INST	In-State	251,261.77	214,024.82	17.40%
SKYV	SKYVIEW	188,924.31	210,605.93	-10.29%
BEHT	BEULAH HEIGHTS	174,661.80	120,112.92	45.41%
SOGA	SOUTHGATE	151,444.86	161,844.47	-6.43%
BESS	BESSEMER	134,034.65	134,152.00	-0.09%
PCRS	PUEBLO CROSSING	123,127.41	132,139.15	-6.82%
REGN	REGENCY	99,339.49	96,834.11	2.59%
CNTY	COUNTY	95,297.83	104,287.33	-8.62%
BELM	BELMONT	90,845.67	82,248.70	10.45%
GROV	GROVE	64,116.75	53,538.20	19.76%
MESA	MESA JUNCTION	63,513.31	60,363.03	5.22%
SUNS	SUNSET	60,938.76	58,592.08	4.01%
UNIV	UNIVERSITY	47,266.18	43,585.37	8.45%
PCR1	PUEBLO CROSSING 1	44,179.02	36,507.91	21.01%
LAKM	LAKE MINNEQUA	39,273.79	40,476.62	-2.97%
LOES	LOWER EAST SIDE	35,926.63	35,828.14	0.27%
EAST	EAST SIDE	32,953.37	36,592.75	-9.95%
HERI	HERITAGE	20,761.52	20,426.37	1.64%
NORS	NORTHSIDE	18,053.73	15,215.82	18.65%
SUHT	SUNNY HEIGHTS	15,494.43	17,616.62	-12.05%
LAKV	LAKEVIEW	14,106.25	17,293.69	-18.43%
ABER	ABERDEEN	10,082.22	12,165.98	-17.13%
HYDE	HYDE PARK	8,808.14	9,473.94	-7.03%
PARK	PARK WEST	7,682.91	9,933.38	-22.66%
AIR	AIRPORT	6,350.79	5,140.19	23.55%
EWHT	EASTWOOD HEIGHTS	3,293.00	3,264.30	0.88%
SUTS	STATE PORTAL	1,723.33		0.00%
ECAM	EL CAMINO	1,481.37	921.94	60.68%
SOPO	SOUTHPOINTE	29.69	79.67	-62.73%

**CITY OF PUEBLO
 LODGER'S TAX
 October 2020
 (November 2020 Cash Collections)**

Month	2018	2019	Change	2020	Change
January	75,890.29	75,828.42	-0.1%	65,546.82	-13.6%
February	87,941.30	73,040.21	-16.9%	85,674.89	17.3%
March	133,026.30	135,307.27	1.7%	81,372.06	-39.9%
April	109,239.74	108,516.98	-0.7%	75,264.87	-30.6%
May	135,703.24	137,198.35	1.1%	74,437.64	-45.7%
June	169,405.69	164,774.89	-2.7%	114,663.45	-30.4%
July	168,108.79	170,515.33	1.4%	132,209.46	-22.5%
August	179,466.91	195,218.32	8.8%	128,993.46	-33.9%
September	144,131.67	141,260.36	-2.0%	143,691.37	1.7%
October	136,388.25	124,214.99	-8.9%	112,288.65	-9.6%
November	96,020.51	96,659.49	0.7%		
December	71,704.47	67,718.69	-5.6%		
Y-T-D	<u>1,507,027.16</u>	<u>1,490,253.30</u>	-1.1%	<u>1,014,142.67</u>	
Y-T-D Change	1,339,302.18	1,325,875.12	-1.0%	1,014,142.67	-23.5%