

**GROSS SALES TAX RECEIPTS
COMPARATIVE ANALYSIS
For the Month of March 2020
(April 2020 Cash Collections)**

2018			2019							2020						
MON	TOTAL	%'AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%'AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%'AGE CHANGE
JAN	\$4,325,767	4.6%	\$160,946	\$254,931	\$637,327	\$3,675,824	\$134,145	\$4,447,296	2.8%	\$164,737	\$260,935	\$652,337	\$3,714,667	\$184,942	\$4,551,945	2.4%
FEB	\$4,271,500	0.9%	\$159,915	\$253,296	\$633,241	\$3,652,723	\$131,079	\$4,417,042	3.4%	\$163,398	\$258,814	\$647,034	\$3,718,392	\$148,964	\$4,514,390	2.2%
MAR	\$5,265,767	-1.5%	\$197,717	\$313,173	\$782,932	\$4,449,658	\$228,782	\$5,461,372	3.7%	\$175,259	\$277,601	\$694,003	\$4,026,079	\$126,646	\$4,846,728	-11.3%
APR	\$4,443,834	-0.4%	\$174,288	\$276,063	\$690,158	\$3,965,545	\$159,500	\$4,815,204	8.4%							
MAY	\$5,060,214	6.0%	\$183,767	\$291,078	\$727,695	\$4,183,572	\$166,197	\$5,077,464	0.3%							
JUN	\$5,352,148	3.8%	\$194,719	\$308,425	\$771,062	\$4,414,895	\$193,335	\$5,379,293	0.5%							
JUL	\$4,898,497	5.8%	\$187,230	\$296,563	\$741,408	\$4,286,318	\$144,709	\$5,172,435	5.6%							
AUG	\$5,025,223	-4.8%	\$204,126	\$323,325	\$808,312	\$4,610,963	\$219,604	\$5,638,879	12.2%							
SEP	\$5,075,219	-0.5%	\$195,394	\$309,493	\$773,733	\$4,398,362	\$226,114	\$5,398,209	6.4%							
OCT	\$4,525,535	-2.0%	\$177,895	\$281,777	\$704,441	\$4,073,557	\$137,722	\$4,915,721	8.6%							
NOV	\$4,750,693	3.7%	\$181,684	\$287,778	\$719,446	\$4,146,644	\$144,858	\$5,010,947	5.5%							
DEC	\$5,740,640	-6.0%	\$219,924	\$348,348	\$870,870	\$4,975,691	\$217,253	\$6,063,814	5.6%							
TOT	\$58,735,037	Y-T-D 0.5%	\$2,237,606	\$3,544,251	\$8,860,626	\$50,833,752	\$2,103,298	\$61,797,675	Y-T-D 5.2%	\$503,394	\$797,350	\$1,993,374	\$11,459,137	\$460,551	\$13,913,063	Y-T-D -2.9%

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of March 2020
(Cash Collected in April 2020)

	March 2020	March 2019	Percent Change
1301 Misc Retail Sales	841,085.67	772,202.39	8.92%
1010 Department Stores	777,097.87	878,085.93	-11.50%
1180 Restaurants	622,239.03	828,452.80	-24.89%
1120 Building Materials	521,569.62	457,651.46	13.97%
1000 Auto Sales	486,559.83	635,816.72	-23.47%
1070 Electric Services	264,843.98	336,633.45	-21.33%
1060 Telecommunications	192,491.36	211,278.30	-8.89%
1240 Hotels/Motels	142,707.52	257,269.36	-44.53%
1080 Natural Gas	130,347.13	207,286.63	-37.12%
1160 Liquor Stoes	124,810.29	100,607.28	24.06%
1020 Grocery Stores	123,549.91	93,971.70	31.48%
2200 Retail Marijuana	80,068.68	72,927.40	9.79%
1030 Gas Station/Convenience Store	69,810.64	70,193.60	-0.55%
1110 Electrical Equipment	65,904.04	69,452.15	-5.11%
1201 Machine and Equipment Rentals	65,679.69	61,147.71	7.41%
1305 Medical/Dental Equip/Supplies	62,225.45	31,786.26	95.76%
5001 Contractors	62,170.52	96,950.55	-35.87%
1040 Furniture Stores	62,111.74	78,931.98	-21.31%
1350 Auto Repair	62,022.74	75,357.38	-17.70%
1390 Misc Services	55,016.65	53,822.20	2.22%
1090 Plumbing, Heating, A/C	53,561.69	49,848.56	7.45%
1330 Misc Wholesale	50,663.26	33,451.22	51.45%
1101 Concrete, Brick, Block, Asphalt	46,367.75	46,778.93	-0.88%
1150 Drug Stores	41,986.64	35,565.68	18.05%
1190 Auto Parts Stores	41,322.59	41,541.97	-0.53%
1210 Equipment Rentals	39,509.89	31,414.31	25.77%
1310 Misc Manufacturing Industry	39,351.86	42,442.09	-7.28%
1307 Office Equip/Supplies	35,265.14	33,732.73	4.54%
1270 Apparel Stores	33,825.40	74,943.23	-54.87%
1140 Floors, Drapes, Upholstery	28,153.99	23,480.91	19.90%
1302 Computer Hardware/Software	28,138.99	44,689.20	-37.03%
2000 Misc Use Tax	22,478.00	39,899.20	-43.66%
1170 Taverns	21,823.62	58,880.86	-62.94%
1130 Paint, Glass, Wallpaper	20,148.35	17,053.51	18.15%
1280 Finance	19,832.39	30,582.42	-35.15%
1230 Truck Rentals	18,783.97	16,121.29	16.52%
1220 Auto Rentals	17,472.50	20,617.80	-15.26%
1303 Direct Mktg Sales	13,661.25	11,693.80	16.82%
1370 Movies, Bowling	11,940.75	34,183.72	-65.07%
1340 Mobile Home Sales	10,835.66	4,350.78	149.05%
1260 Medical Services	10,082.11	12,779.23	-21.11%
2140 Medical/Denist/Chiropractor	6,954.18	6,684.31	4.04%
1304 Floral/Gift/Card Shops	6,261.22	10,483.95	-40.28%
1309 Vending Machines	5,915.05	5,902.09	0.22%
1380 Schools	4,825.91	3,568.10	35.25%
1360 Appliance Repair	3,822.50	3,694.14	3.47%
1050 Appliance Stores	2,791.64	6,596.81	-57.68%
1308 Photography	2,695.03	3,076.71	-12.41%
2130 Nursing Home	2,678.58	3,734.63	-28.28%
9001 Governmental Exempt	2,142.80	2,361.89	-9.28%
1306 Mobile Food Vendors/Caterers	1,706.06	6,652.89	-74.36%
2040 Boarding House	1,663.80	6,286.93	-73.54%
1320 Transportation and Storage	1,541.02	1,822.12	-15.43%
2170 Trash Hauler	591.95	479.94	23.34%
2030 Attorney	419.56	267.84	56.65%
2080 Fumigation	416.15	461.59	-9.84%
1290 Real Estate	224.28	1,117.15	-79.92%
2010 Accountant/Tax Service	198.93	208.87	-4.76%
2110 Merchant Patrol Service	160.56	10.68	1403.37%
1250 Insurance	115.00	122.75	-6.31%
9002 Charitable Exempt	97.26	306.06	-68.22%
9005 Religious Exempt	1.75	3.05	-42.62%
2101 Insurance		15.00	-100.00%
9003 Misc Exempt		95.86	-100.00%

Sales/Use Tax Collected by Geographical Code
For the Month of March 2020
(Cash Collected in April 2020)

		March 2020	March 2019	Percent Change
DILL	DILLON	954,665.19	1,115,639.20	-14.43%
DTA	DOWNTOWN	838,694.36	1,108,341.44	-24.33%
RIDG	RIDGE	648,993.53	832,514.45	-22.04%
OUTST	Out-Of-State	639,870.21	590,642.52	8.33%
HIGH	HIGHLAND PARK	370,175.01	215,876.88	71.48%
INST	In-State	305,564.27	383,875.95	-20.40%
CLUB	COUNTRY CLUB	257,398.99	310,947.63	-17.22%
BEHT	BEULAH HEIGHTS	177,334.44	178,940.26	-0.90%
SOGA	SOUTHGATE	175,265.89	147,450.87	18.86%
SKYV	SKYVIEW	149,100.15	198,200.62	-24.77%
BESS	BESSEMER	109,647.07	123,766.77	-11.41%
PCRS	PUEBLO CROSSING	98,099.17	165,846.22	-40.85%
CNTY	COUNTY	96,340.86	119,122.75	-19.12%
REGN	REGENCY	91,195.23	97,448.98	-6.42%
BELM	BELMONT	79,192.94	84,386.40	-6.15%
SUNS	SUNSET	73,623.54	70,646.08	4.21%
EAST	EAST SIDE	60,323.27	29,453.04	104.81%
MESA	MESA JUNCTION	48,169.15	62,692.05	-23.17%
LAKM	LAKE MINNEQUA	45,264.48	41,707.66	8.53%
GROV	GROVE	39,589.21	53,639.05	-26.19%
LOES	LOWER EAST SIDE	39,179.59	36,106.49	8.51%
PCR1	PUEBLO CROSSING 1	38,405.71	52,970.72	-27.50%
UNIV	UNIVERSITY	33,569.64	37,178.72	-9.71%
AIR	AIRPORT	22,460.48	24,261.06	-7.42%
HERI	HERITAGE	19,015.07	19,134.66	-0.62%
SUHT	SUNNY HEIGHTS	15,903.18	24,070.43	-33.93%
LAKV	LAKEVIEW	14,889.24	17,134.22	-13.10%
ABER	ABERDEEN	13,350.83	11,716.98	13.94%
NORS	NORTHSIDE	12,828.64	13,627.88	-5.86%
PARK	PARK WEST	4,653.82	6,054.62	-23.14%
HYDE	HYDE PARK	3,022.31	4,705.91	-35.78%
EWHT	EASTWOOD HEIGHTS	2,470.12	3,598.45	-31.36%
CMHI	STATE HOSPITAL	383.90	321.04	19.58%
ECAM	EL CAMINO	351.80	947.57	-62.87%
SOPO	SOUTHPOINTE	31.10	171.69	-81.89%

**CITY OF PUEBLO
 LODGER'S TAX
 March 2020
 (April 2020 Cash Collections)**

Month	2018	2019	Change	2020	Change
January	75,890.29	75,828.42	-0.1%	65,546.82	-13.6%
February	87,941.30	73,040.21	-16.9%	85,674.89	17.3%
March	133,026.30	135,307.27	1.7%	81,372.06	-39.9%
April	109,239.74	108,516.98	-0.7%		
May	135,703.24	137,198.35	1.1%		
June	169,405.69	164,774.89	-2.7%		
July	168,108.79	170,515.33	1.4%		
August	179,466.91	195,218.32	8.8%		
September	144,131.67	141,260.36	-2.0%		
October	136,388.25	124,214.99	-8.9%		
November	96,020.51	96,659.49	0.7%		
December	71,704.47	67,718.69	-5.6%		
Y-T-D	<u>1,507,027.16</u>	<u>1,490,253.30</u>	-1.1%	<u>232,593.77</u>	
Y-T-D Change	296,857.89	284,175.90	-4.3%	232,593.77	-18.2%