

COMPARATIVE ANALYSIS
For the Month of December 2019
(January 2020 Cash Collections)

2017			2018						2019							
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,136,098	-5.1%	\$156,684	\$248,179	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	\$160,946	\$254,931	\$637,327	\$3,675,824	\$134,145	\$4,447,296	2.8%
FEB	\$4,232,778	0.0%	\$154,640	\$244,942	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%	\$159,915	\$253,296	\$633,241	\$3,652,723	\$131,079	\$4,417,042	3.4%
MAR	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	\$197,717	\$313,173	\$782,932	\$4,449,658	\$228,782	\$5,461,372	3.7%
APR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%	\$174,288	\$276,063	\$690,158	\$3,965,545	\$159,500	\$4,815,204	8.4%
MAY	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%	\$183,767	\$291,078	\$727,695	\$4,183,572	\$166,197	\$5,077,464	0.3%
JUN	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,352,148	3.8%	\$194,719	\$308,425	\$771,062	\$4,414,895	\$193,335	\$5,379,293	0.5%
JUL	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%	\$187,230	\$296,563	\$741,408	\$4,286,318	\$144,709	\$5,172,435	5.6%
AUG	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%	\$204,126	\$323,325	\$808,312	\$4,610,963	\$219,604	\$5,638,879	12.2%
SEP	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%	\$195,394	\$309,493	\$773,733	\$4,398,362	\$226,114	\$5,398,209	6.4%
OCT	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%	\$177,895	\$281,777	\$704,441	\$4,073,557	\$137,722	\$4,915,721	8.6%
NOV	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%	\$181,684	\$287,778	\$719,446	\$4,146,644	\$144,858	\$5,010,947	5.5%
DEC	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%	\$219,924	\$348,348	\$870,870	\$4,975,691	\$217,253	\$6,063,814	5.6%
TOT	\$58,428,266	Y-T-D 1.3%	\$2,127,099	\$3,369,214	\$8,423,035	\$48,384,680	\$1,927,322	\$58,735,037	Y-T-D 0.5%	\$2,237,606	\$3,544,251	\$8,860,626	\$50,833,752	\$2,103,298	\$61,797,675	Y-T-D 5.2%

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

**CITY OF PUEBLO
 LODGER'S TAX
 December 2019
 (January 2020 Cash Collections)**

Month	2017	2018	Change	2019	Change
January	89,790.26	75,890.29	-15.5%	75,828.42	-0.1%
February	81,353.51	87,941.30	8.1%	73,040.21	-16.9%
March	114,272.21	133,026.30	16.4%	135,307.27	1.7%
April	177,596.30	109,239.74	-38.5%	108,516.98	-0.7%
May	130,326.57	135,703.24	4.1%	137,198.35	1.1%
June	166,692.93	169,405.69	1.6%	164,774.89	-2.7%
July	158,855.30	168,108.79	5.8%	170,515.33	1.4%
August	159,527.16	179,466.91	12.5%	195,218.32	8.8%
September	146,368.47	144,131.67	-1.5%	141,260.36	-2.0%
October	122,166.19	136,388.25	11.6%	124,214.99	-8.9%
November	96,836.31	96,020.51	-0.8%	96,659.49	0.7%
December	78,436.14	71,704.47	-8.6%	67,718.69	-5.6%
Y-T-D	<u>1,522,221.35</u>	<u>1,507,027.16</u>	-1.0%	<u>1,490,253.30</u>	

Y-T-D Change	1,522,221.35	1,507,027.16	-1.0%	1,490,253.30	-1.1%
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City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of December 2019
(Cash Collected in January 2020)

		December 2019	December 2018	Percent Change
1010	Department Stores	1,362,010.31	1,292,956.11	5.34%
1301	Misc Retail Sales	1,101,000.82	1,013,882.92	8.59%
1180	Restaurants	762,807.13	708,245.57	7.70%
1000	Auto Sales	619,491.72	556,049.52	11.41%
1120	Building Materials	427,467.37	385,252.66	10.96%
1070	Electric Services	295,589.27	273,146.37	8.22%
1060	Telecommunications	221,712.14	226,861.47	-2.27%
1080	Natural Gas	139,534.40	171,609.90	-18.69%
1020	Grocery Stores	139,308.46	131,586.89	5.87%
1240	Hotels/Motels	134,019.92	131,883.43	1.62%
1160	Liquor Stores	117,098.34	130,299.67	-10.13%
1270	Apparel Stores	97,540.70	95,759.26	1.86%
1390	Misc Services	81,871.18	58,027.51	41.09%
1030	Gas Station/Convenience Store	79,500.70	70,300.95	13.09%
1201	Machine and Equipment Rentals	77,973.92	73,954.16	5.44%
2200	Retail Marijuana	72,211.62	40,398.25	78.75%
1040	Furniture Stores	71,915.45	65,081.07	10.50%
1110	Electrical Equipment	67,136.41	62,779.24	6.94%
5001	Contractors	64,868.54	55,663.33	16.54%
1350	Auto Repair	59,835.12	56,480.26	5.94%
1310	Misc Manufacturing Industry	59,417.76	141,904.62	-58.13%
1090	Plumbing, Heating, A/C	54,977.98	55,796.25	-1.47%
1170	Taverns	50,266.54	65,597.78	-23.37%
1302	Computer Hardware/Software	48,662.27	49,133.20	-0.96%
1150	Drug Stores	45,453.19	44,273.36	2.66%
2000	Misc Use Tax	37,798.52	24,234.17	55.97%
1307	Office Equip/Supplies	37,037.49	31,371.94	18.06%
1370	Movies, Bowling	36,987.69	34,416.95	7.47%
1330	Misc Wholesale	36,401.18	27,038.50	34.63%
1101	Concrete, Brick, Block, Asphalt	35,485.90	44,470.08	-20.20%
1210	Equipment Rentals	32,057.64	34,511.86	-7.11%
1305	Medical/Dental Equip/Supplies	30,850.45	25,104.95	22.89%
1280	Finance	28,238.47	26,127.24	8.08%
1190	Auto Parts Stores	24,298.70	23,810.58	2.05%
1220	Auto Rentals	21,868.33	20,336.37	7.53%
1303	Direct Mktg Sales	21,427.71	16,363.82	30.95%
1140	Floors, Drapes, Upholstery	20,114.95	20,109.75	0.03%
1304	Floral/Gift/Card Shops	18,683.65	19,739.87	-5.35%
1260	Medical Services	18,651.58	22,446.11	-16.91%
1230	Truck Rentals	16,938.82	14,107.10	20.07%
1130	Paint, Glass, Wallpaper	15,510.69	12,428.60	24.80%
2130	Nursing Home	14,518.36	21,888.00	-33.67%
2140	Medical/Dentist/Chiropractor	10,150.43	13,771.90	-26.30%
1050	Appliance Stores	7,082.04	8,134.28	-12.94%
1309	Vending Machines	5,919.32	4,273.11	38.52%
1360	Appliance Repair	3,860.81	3,956.79	-2.43%
9001	Governmental Exempt	3,743.94	1,990.29	88.11%
1308	Photography	3,432.48	7,160.49	-52.06%
1340	Mobile Home Sales	3,204.75	6,606.71	-51.49%
2110	Merchant Patrol Service	3,123.95	3,947.16	-20.86%
1380	Schools	2,452.73	2,649.50	-7.43%
1306	Mobile Food Vendors/Caterers	2,428.90	1,065.70	127.92%
1290	Real Estate	1,803.18	1,283.17	40.53%
2040	Boarding House	1,758.29	5,245.84	-66.48%
2010	Accountant/Tax Service	1,570.71	2,188.40	-28.23%
2030	Attorney	908.29	606.28	49.81%
1320	Transportation and Storage	629.25	874.41	-28.04%
2170	Trash Hauler	531.88	1,119.73	-52.50%
2020	Amusement Machine Operator	259.41	721.57	-64.05%
2080	Fumigation	241.78	247.86	-2.45%
9002	Charitable Exempt	176.64	258.70	-31.72%
9003	Misc Exempt	161.74	452.94	-64.29%
1250	Insurance	137.00	166.92	-17.92%
2190	Tree Trimmer	45.00	30.00	50.00%

**Sales/Use Tax Collected by Geographical Code
For the Month of December 2019
(Cash Collected in January 2020)**

		DECEMBER 2019	DECEMBER 2018	
DILL	DILLON	1,500,832.57	1,447,410.58	3.69%
DTA	DOWNTOWN	1,025,926.58	957,717.03	7.12%
OUTST	Out-Of-State	764,769.28	702,606.72	8.85%
RIDG	RIDGE	656,205.84	690,050.90	-4.90%
HIGH	HIGHLAND PARK	376,638.57	284,576.22	32.35%
CLUB	COUNTRY CLUB	371,242.63	296,549.98	25.19%
INST	In-State	329,762.60	353,074.15	-6.60%
PCRS	PUEBLO CROSSING	279,780.86	267,605.66	4.55%
SKYV	SKYVIEW	211,200.64	190,637.02	10.79%
BEHT	BEULAH HEIGHTS	196,259.27	229,464.79	-14.47%
SOGA	SOUTHGATE	146,305.93	119,663.14	22.26%
BESS	BESSEMER	131,912.93	124,060.92	6.33%
REGN	REGENCY	107,617.06	92,573.42	16.25%
CNTY	COUNTY	106,766.08	109,595.87	-2.58%
BELM	BELMONT	78,486.94	83,286.68	-5.76%
PCR1	PUEBLO CROSSING 1	75,060.10	74,239.48	1.11%
SUNS	SUNSET	71,317.23	68,055.96	4.79%
MESA	MESA JUNCTION	55,296.70	56,537.90	-2.20%
UNIV	UNIVERSITY	44,750.14	41,875.71	6.86%
GROV	GROVE	41,692.06	36,682.78	13.66%
LAKM	LAKE MINNEQUA	36,633.68	32,932.01	11.24%
LOES	LOWER EAST SIDE	34,707.77	33,755.94	2.82%
AIR	AIRPORT	22,188.62	17,222.90	28.83%
HERI	HERITAGE	21,953.45	25,376.27	-13.49%
NORS	NORTHSIDE	21,435.14	14,786.44	44.96%
EAST	EAST SIDE	21,402.58	18,639.81	14.82%
SUHT	SUNNY HEIGHTS	15,038.34	13,731.28	9.52%
LAKV	LAKEVIEW	14,906.53	22,434.87	-33.56%
ABER	ABERDEEN	13,991.52	16,960.85	-17.51%
PARK	PARK WEST	13,094.40	10,452.04	25.28%
EWHT	EASTWOOD HEIGHTS	3,116.55	3,360.00	-7.25%
HYDE	HYDE PARK	2,676.75	4,622.96	-42.10%
ECAM	EL CAMINO	1,444.97	1,120.87	28.92%
CMHI	STATE HOSPITAL	457.87	478.04	-4.22%
SOPO	SOUTHPOINTE	91.55	77.29	18.45%