

**COMPARATIVE ANALYSIS**  
**For the Month of November 2019**  
 (December 2019 Cash Collections)

2017			2018						2019										
MON	TOTAL	%AGE CHANGE	SALES TAX	VENDOR FEE	POLICE TAX	ECONOMIC DEV TAX	GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE	SALES TAX	VENDOR FEE	POLICE TAX	ECONOMIC DEV TAX	GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE	
JAN	\$4,136,098	-5.1%	\$156,684	\$248,179	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	\$160,946	\$254,931	\$637,327	\$3,675,824	\$134,145	\$4,447,296	2.8%			
FEB	\$4,232,778	0.0%	\$154,640	\$244,942	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%	\$159,915	\$253,296	\$633,241	\$3,652,723	\$131,079	\$4,417,042	3.4%			
MAR	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	\$197,717	\$313,173	\$782,932	\$4,449,658	\$228,782	\$5,461,372	3.7%			
APR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%	\$174,288	\$276,063	\$690,158	\$3,965,545	\$159,500	\$4,815,204	8.4%			
MAY	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,080,214	6.0%	\$183,767	\$291,078	\$727,695	\$4,183,572	\$166,197	\$5,077,464	0.3%			
JUN	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,352,148	3.8%	\$194,719	\$308,425	\$771,062	\$4,414,895	\$193,335	\$5,379,293	0.5%			
JUL	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%	\$187,230	\$296,563	\$741,408	\$4,286,318	\$144,709	\$5,172,435	5.6%			
AUG	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%	\$204,126	\$323,325	\$808,312	\$4,610,963	\$219,604	\$5,638,879	12.2%			
SEP	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%	\$195,394	\$309,493	\$773,733	\$4,398,362	\$226,114	\$5,398,209	6.4%			
OCT	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%	\$177,895	\$281,777	\$704,441	\$4,073,557	\$137,722	\$4,915,721	8.6%			
NOV	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%	\$181,684	\$287,778	\$719,446	\$4,146,644	\$144,858	\$5,010,947	5.5%			
DEC	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%										
TOT	\$58,428,266	Y-T-D 1.3%	\$2,127,099	\$3,369,214	\$8,423,035	\$48,384,680	\$1,927,322	\$58,735,037	Y-T-D 0.5%	\$2,017,682	\$3,195,902	\$7,989,756	\$45,858,061	\$1,886,045	\$55,733,861	Y-T-D 5.2%			

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

**Sales/Use Tax Collected by Geographical Code  
For the Month of November 2019  
(Cash Collected in December 2019)**

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		November 2019	November 2018	Percent Change
DILL	DILLON	1,184,213.92	1,162,541.92	1.86%
DTA	DOWNTOWN	947,108.77	888,698.85	6.57%
RIDG	RIDGE	612,522.83	669,819.53	-8.55%
OUTST	Out-Of-State	534,429.08	448,781.15	19.08%
HIGH	HIGHLAND PARK	332,092.94	214,125.27	55.09%
CLUB	COUNTRY CLUB	277,610.56	303,568.83	-8.55%
INST	In-State	245,149.19	234,336.45	4.61%
PCRS	PUEBLO CROSSING	218,411.01	213,370.56	2.36%
BEHT	BEULAH HEIGHTS	210,088.03	158,955.19	32.17%
SKYV	SKYVIEW	176,085.06	167,967.18	4.83%
SOGA	SOUTHGATE	124,475.80	122,280.29	1.80%
BESS	BESSEMER	118,216.44	118,076.75	0.12%
REGN	REGENCY	89,654.15	81,645.26	9.81%
BELM	BELMONT	76,574.57	76,191.21	0.50%
CNTY	COUNTY	61,016.14	63,574.22	-4.02%
SUNS	SUNSET	59,828.95	60,127.55	-0.50%
MESA	MESA JUNCTION	52,650.72	54,566.78	-3.51%
GROV	GROVE	44,554.12	61,935.00	-28.06%
UNIV	UNIVERSITY	44,002.12	36,957.75	19.06%
PCR1	PUEBLO CROSSING 1	43,543.88	47,507.46	-8.34%
EAST	EAST SIDE	40,023.18	21,596.37	85.32%
LAKM	LAKE MINNEQUA	34,588.38	33,622.70	2.87%
LOES	LOWER EAST SIDE	26,385.33	26,475.77	-0.34%
LAKV	LAKEVIEW	23,969.12	14,270.68	67.96%
HERI	HERITAGE	20,461.57	17,367.71	17.81%
NORS	NORTHSIDE	15,713.71	12,282.15	27.94%
SUHT	SUNNY HEIGHTS	13,673.99	14,527.41	-5.87%
ABER	ABERDEEN	11,416.08	12,104.57	-5.69%
PARK	PARK WEST	6,858.71	15,268.52	-55.08%
HYDE	HYDE PARK	3,773.07	5,412.82	-30.29%
AIR	AIRPORT	3,753.65	4,964.83	-24.40%
EWHT	EASTWOOD HEIGHTS	2,219.00	2,093.00	6.02%
ECAM	EL CAMINO	785.10	901.04	-12.87%
CMHI	STATE HOSPITAL	38.37	55.02	-30.26%

City of Pueblo, Colorado  
Sales/Use Tax Collected by Industry  
For the Month of November 2019  
(Cash Collected in December 2019)

		November 2019	November 2018	Percent Change
1010	Department Stores	955,764.58	1,017,269.44	-6.05%
1301	Misc Retail Sales	812,331.85	767,644.12	5.82%
1180	Restaurants	690,217.20	653,739.36	5.58%
1000	Auto Sales	574,943.04	531,201.81	8.23%
1120	Building Materials	406,417.46	382,890.45	6.14%
1070	Electric Services	269,386.76	244,404.71	10.22%
1060	Telecommunications	202,483.15	208,046.35	-2.67%
1240	Hotels/Motels	183,578.63	176,782.86	3.84%
1160	Liquor Stoes	129,386.46	109,623.91	18.03%
1020	Grocery Stores	128,387.02	85,592.02	50.00%
1080	Natural Gas	110,118.20	120,585.71	-8.68%
2200	Retail Marijuana	84,884.99	40,624.65	108.95%
1030	Gas Station/Convenience Store	80,937.19	70,656.56	14.55%
1040	Furniture Stores	73,527.26	81,172.22	-9.42%
5001	Contractors	72,782.35	23,517.34	209.48%
1270	Apparel Stores	60,454.34	55,553.58	8.82%
1110	Electrical Equipment	60,027.65	41,423.50	44.91%
1350	Auto Repair	59,147.16	62,006.64	-4.61%
1310	Misc Manufacturing Industry	55,905.15	24,867.31	124.81%
1201	Machine and Equipment Rentals	51,921.78	44,932.51	15.56%
1090	Plumbing, Heating, A/C	51,102.65	47,457.95	7.68%
1170	Taverns	45,690.57	44,703.00	2.21%
1390	Misc Services	40,308.20	45,437.63	-11.29%
1370	Movies, Bowling	33,065.43	42,606.97	-22.39%
1150	Drug Stores	32,409.37	31,242.41	3.74%
1302	Computer Hardware/Software	31,179.89	35,830.93	-12.98%
1210	Equipment Rentals	29,766.67	33,975.77	-12.39%
1330	Misc Wholesale	29,592.19	26,796.94	10.43%
1101	Concrete, Brick, Block, Asphalt	26,759.03	71,473.85	-62.56%
1130	Paint, Glass, Wallpaper	26,034.86	20,871.00	24.74%
1307	Office Equip/Supplies	25,851.47	25,803.72	0.19%
1190	Auto Parts Stores	22,377.36	22,947.54	-2.48%
2000	Misc Use Tax	21,532.19	20,942.77	2.81%
1220	Auto Rentals	18,777.52	25,361.84	-25.96%
1260	Medical Services	16,293.56	18,511.05	-11.98%
1140	Floors, Drapes, Upholstery	15,945.76	17,823.86	-10.54%
1230	Truck Rentals	15,807.37	12,030.62	31.39%
1305	Medical/Dental Equip/Supplies	13,618.94	13,792.41	-1.26%
1280	Finance	12,840.09	10,806.25	18.82%
1304	Floral/Gift/Card Shops	8,597.58	10,312.99	-16.63%
1303	Direct Mktg Sales	8,390.13	11,040.15	-24.00%
1309	Vending Machines	5,052.75	3,866.14	30.69%
1340	Mobile Home Sales	4,754.85	2,294.39	107.24%
1360	Appliance Repair	3,723.42	3,966.28	-6.12%
1306	Mobile Food Vendors/Caterers	3,328.27	2,148.16	54.94%
2140	Medical/Denist/Chiropractor	3,243.63	2,173.07	49.26%
9001	Governmental Exempt	3,148.73	1,788.00	76.10%
1050	Appliance Stores	2,910.74	7,791.39	-62.64%
1308	Photography	2,635.59	1,936.29	36.12%
2130	Nursing Home	1,748.06	3,488.96	-49.90%
2040	Boarding House	1,594.46	6,528.12	-75.58%
1380	Schools	977.46	3,439.20	-71.58%
2010	Accountant/Tax Service	821.18	193.42	324.56%
1290	Real Estate	746.37	844.12	-11.58%
2020	Amusement Machine Operator	539.13	806.22	-33.13%
2170	Trash Hauler	490.82	1,033.41	-52.50%
1320	Transportation and Storage	347.35	1,798.81	-80.69%
9002	Charitable Exempt	182.93	507.83	-63.98%
1250	Insurance	125.00	188.73	-33.77%
2080	Fumigation	23.96	55.71	-56.99%

**CITY OF PUEBLO  
 LODGER'S TAX  
 November 2019  
 (December 2019 Cash Collections)**

<b>Month</b>	<b>2017</b>	<b>2018</b>	<b>Change</b>	<b>2019</b>	<b>Change</b>
January	89,790.26	75,890.29	-15.5%	75,828.42	-0.1%
February	81,353.51	87,941.30	8.1%	73,040.21	-16.9%
March	114,272.21	133,026.30	16.4%	135,307.27	1.7%
April	177,596.30	109,239.74	-38.5%	108,516.98	-0.7%
May	130,326.57	135,703.24	4.1%	137,198.35	1.1%
June	166,692.93	169,405.69	1.6%	164,774.89	-2.7%
July	158,855.30	168,108.79	5.8%	170,515.33	1.4%
August	159,527.16	179,466.91	12.5%	195,218.32	8.8%
September	146,368.47	144,131.67	-1.5%	141,260.36	-2.0%
October	122,166.19	136,388.25	11.6%	124,214.99	-8.9%
November	96,836.31	96,020.51	-0.8%	96,659.49	0.7%
December	78,436.14	71,704.47	-8.6%		-100.0%
<b>Y-T-D</b>	<u>1,522,221.35</u>	<u>1,507,027.16</u>	-1.0%	<u>1,422,534.61</u>	

<b>Y-T-D Change</b>	1,443,785.21	1,435,322.69	-0.6%	1,422,534.61	-0.9%
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