

**COMPARATIVE ANALYSIS**  
For the Month of October 2019  
(November 2019 Cash Collections)

2017										2018										2019																										
MON	TOTAL	%AGE CHANGE	SALES TAX	VENDOR FEE	POLICE TAX	ECONOMIC DEV TAX	GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE	SALES TAX	VENDOR FEE	POLICE TAX	ECONOMIC DEV TAX	GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE	SALES TAX	VENDOR FEE	POLICE TAX	ECONOMIC DEV TAX	GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE																				
JAN	\$4,136,098	-5.1%	\$156,684	\$248,179	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	\$160,946	\$254,931	\$637,327	\$3,675,824	\$134,145	\$4,447,296	2.8%	JAN	\$4,232,778	0.0%	\$154,640	\$244,942	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%	JAN	\$4,136,098	-5.1%	\$156,684	\$248,179	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	JAN	\$4,232,778	0.0%	\$154,640	\$244,942	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%
FEB	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	\$197,717	\$313,173	\$782,932	\$4,449,658	\$228,782	\$5,461,372	3.7%	FEB	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	FEB	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	FEB	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%
MAR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%	\$174,288	\$276,063	\$690,158	\$3,965,545	\$159,500	\$4,815,204	8.4%	MAR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%	MAR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%	MAR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%
APR	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%	\$183,767	\$291,078	\$727,695	\$4,183,572	\$166,197	\$5,077,464	0.3%	APR	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%	APR	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%	APR	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%
MAY	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,362,148	3.8%	\$194,719	\$308,425	\$771,062	\$4,414,895	\$193,335	\$5,379,293	0.5%	MAY	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,362,148	3.8%	MAY	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,362,148	3.8%	MAY	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,362,148	3.8%
JUN	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%	\$187,230	\$296,563	\$741,408	\$4,286,318	\$144,709	\$5,172,435	5.6%	JUN	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%	JUN	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%	JUN	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%
JUL	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%	\$204,126	\$323,325	\$808,312	\$4,610,963	\$219,604	\$5,638,879	12.2%	JUL	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%	JUL	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%	JUL	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%
AUG	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%	\$195,394	\$309,493	\$773,733	\$4,398,362	\$226,114	\$5,398,209	6.4%	AUG	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%	AUG	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%	AUG	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%
SEP	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%	\$177,895	\$281,777	\$704,441	\$4,073,557	\$137,722	\$4,915,721	8.6%	SEP	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%	SEP	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%	SEP	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%
OCT	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%								OCT	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%	OCT	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%	OCT	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%
NOV	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%								NOV	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%	NOV	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%	NOV	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%
DEC	\$58,428,266	1.3%	\$2,127,099	\$3,369,214	\$8,423,035	\$48,384,680	\$1,927,322	\$58,735,037	0.5%								DEC	\$58,428,266	1.3%	\$2,127,099	\$3,369,214	\$8,423,035	\$48,384,680	\$1,927,322	\$58,735,037	0.5%	DEC	\$58,428,266	1.3%	\$2,127,099	\$3,369,214	\$8,423,035	\$48,384,680	\$1,927,322	\$58,735,037	0.5%	DEC	\$58,428,266	1.3%	\$2,127,099	\$3,369,214	\$8,423,035	\$48,384,680	\$1,927,322	\$58,735,037	0.5%
TOT		Y-T-D								Y-T-D							TOT		Y-T-D								Y-T-D																			

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

**City of Pueblo, Colorado**  
**Sales/Use Tax Collected by Industry**  
**For the Month of October 2019**  
**(Cash Collected in November 2019)**

		October 2019	October 2018	Percent Change
1010	Department Stores	814,100.50	792,046.88	2.78%
1301	Misc Retail Sales	736,432.73	700,940.38	5.06%
1180	Restaurants	717,658.07	673,405.99	6.57%
1000	Auto Sales	707,590.02	557,844.31	26.84%
1120	Building Materials	464,708.40	396,920.93	17.08%
1070	Electric Services	339,978.35	262,735.39	29.40%
1240	Hotels/Motels	229,364.78	251,878.76	-8.94%
1060	Telecommunications	197,911.64	197,883.12	0.01%
1030	Gas Station/Convenience Store	86,280.09	69,796.10	23.62%
5001	Contractors	76,836.85	27,801.25	176.38%
1350	Auto Repair	73,988.77	80,710.56	-8.33%
1160	Liquor Stoes	71,590.29	103,395.25	-30.76%
1080	Natural Gas	64,460.58	79,980.67	-19.40%
1110	Electrical Equipment	62,141.23	62,115.06	0.04%
1040	Furniture Stores	60,739.73	53,527.56	13.47%
1090	Plumbing, Heating, A/C	60,256.94	57,569.67	4.67%
1201	Machine and Equipment Rentals	59,450.80	47,976.41	23.92%
1270	Apparel Stores	52,290.76	55,147.00	-5.18%
1020	Grocery Stores	49,863.97	85,935.40	-41.98%
1390	Misc Services	44,988.36	42,031.79	7.03%
1170	Taverns	44,093.92	43,687.60	0.93%
1302	Computer Hardware/Software	33,654.27	29,693.84	13.34%
1310	Misc Manufacturing Industry	32,977.33	53,169.76	-37.98%
1101	Concrete, Brick, Block, Asphalt	32,903.88	60,736.77	-45.83%
1150	Drug Stores	32,176.58	30,724.27	4.73%
1330	Misc Wholesale	32,091.79	28,400.21	13.00%
1210	Equipment Rentals	30,866.42	32,295.27	-4.42%
1190	Auto Parts Stores	27,214.59	26,015.63	4.61%
1307	Office Equip/Supplies	25,288.62	26,338.94	-3.99%
1370	Movies, Bowling	24,482.05	22,019.06	11.19%
2000	Misc Use Tax	24,089.41	8,991.90	167.90%
1140	Floors, Drapes, Upholstery	23,600.05	17,023.98	38.63%
1220	Auto Rentals	20,897.24	18,779.35	11.28%
1230	Truck Rentals	20,504.40	13,727.19	49.37%
1260	Medical Services	17,275.53	12,342.35	39.97%
1305	Medical/Dental Equip/Supplies	16,907.63	14,343.98	17.87%
1130	Paint, Glass, Wallpaper	15,803.61	10,134.98	55.93%
1280	Finance	12,973.23	12,379.33	4.80%
1304	Floral/Gift/Card Shops	10,957.56	10,294.95	6.44%
2040	Boarding House	9,763.87	8,101.16	20.52%
1303	Direct Mktg Sales	7,977.07	6,411.63	24.42%
1050	Appliance Stores	5,945.59	5,749.39	3.41%
1309	Vending Machines	5,664.51	3,439.70	64.68%
1360	Appliance Repair	4,905.71	4,222.25	16.19%
2130	Nursing Home	3,401.74	1,675.59	103.02%
9001	Governmental Exempt	3,293.68	4,859.29	-32.22%
1306	Mobile Food Vendors/Caterers	3,156.78	2,224.19	41.93%
2140	Medical/Denist/Chiropractor	3,056.76	1,801.98	69.63%
1308	Photography	2,344.40	2,078.55	12.79%
1340	Mobile Home Sales	2,152.13	3,992.57	-46.10%
9003	Misc Exempt	626.80	174.33	259.55%
1290	Real Estate	540.76	2,869.87	-81.16%
2170	Trash Hauler	540.47	290.51	86.04%
1320	Transportation and Storage	461.28	743.30	-37.94%
1380	Schools	444.63	5,052.44	-91.20%
1250	Insurance	166.00	193.60	-14.26%
9002	Charitable Exempt	127.65	251.08	-49.16%
2080	Fumigation	26.05	175.58	-85.16%
2010	Accountant/Tax Service	19.61	58.79	-66.64%

**Sales/Use Tax Collected by Geographical Code  
For the Month of October 2019  
(Cash Collected in November 2019)**

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		October 2019	October 2018	Percent Change
DTA	DOWNTOWN	1,140,326.63	941,388.20	21.13%
DILL	DILLON	1,011,398.98	990,349.17	2.13%
RIDG	RIDGE	630,250.41	715,858.23	-11.96%
OUTST	Out-Of-State	492,411.48	413,323.70	19.13%
CLUB	COUNTRY CLUB	293,840.19	293,105.18	0.25%
HIGH	HIGHLAND PARK	281,129.22	194,444.21	44.58%
INST	In-State	213,699.76	215,005.83	-0.61%
SKYV	SKYVIEW	208,497.18	185,839.37	12.19%
SOGA	SOUTHGATE	161,844.47	132,020.54	22.59%
BESS	BESSEMER	134,152.00	122,988.53	9.08%
PCRS	PUEBLO CROSSING	132,111.99	133,111.30	-0.75%
BEHT	BEULAH HEIGHTS	119,501.24	164,438.63	-27.33%
CNTY	COUNTY	108,972.64	71,958.62	51.44%
REGN	REGENCY	96,961.76	80,056.22	21.12%
BELM	BELMONT	77,746.47	75,041.29	3.60%
SUNS	SUNSET	60,697.50	56,844.81	6.78%
MESA	MESA JUNCTION	60,375.94	56,234.54	7.36%
GROV	GROVE	53,538.20	49,980.81	7.12%
UNIV	UNIVERSITY	40,556.61	35,649.74	13.76%
LAKM	LAKE MINNEQUA	40,377.37	33,804.87	19.44%
EAST	EAST SIDE	36,592.75	26,664.14	37.24%
PCR1	PUEBLO CROSSING 1	36,507.91	36,164.92	0.95%
LOES	LOWER EAST SIDE	35,927.39	31,328.44	14.68%
HERI	HERITAGE	20,426.37	19,424.24	5.16%
SUHT	SUNNY HEIGHTS	17,616.62	11,941.07	47.53%
LAKV	LAKEVIEW	17,293.69	15,105.95	14.48%
NORS	NORTHSIDE	15,231.02	12,150.17	25.36%
ABER	ABERDEEN	11,455.21	10,296.29	11.26%
PARK	PARK WEST	9,933.38	8,206.45	21.04%
HYDE	HYDE PARK	9,473.94	5,640.67	67.96%
AIR	AIRPORT	5,140.19	2,322.15	121.35%
EWHT	EASTWOOD HEIGHTS	3,264.30	2,237.00	45.92%
ECAM	EL CAMINO	501.18	2,063.35	-75.71%
SOPO	SOUTHPOINTE	79.67	15.37	418.35%

**CITY OF PUEBLO  
 LODGER'S TAX  
 October 2019  
 (November 2019 Cash Collections)**

<b>Month</b>	<b>2017</b>	<b>2018</b>	<b>Change</b>	<b>2019</b>	<b>Change</b>
January	89,790.26	75,890.29	-15.5%	75,828.42	-0.1%
February	81,353.51	87,941.30	8.1%	73,040.21	-16.9%
March	114,272.21	133,026.30	16.4%	135,307.27	1.7%
April	177,596.30	109,239.74	-38.5%	108,516.98	-0.7%
May	130,326.57	135,703.24	4.1%	137,198.35	1.1%
June	166,692.93	169,405.69	1.6%	164,774.89	-2.7%
July	158,855.30	168,108.79	5.8%	170,515.33	1.4%
August	159,527.16	179,466.91	12.5%	195,218.32	8.8%
September	146,368.47	144,131.67	-1.5%	141,260.36	-2.0%
October	122,166.19	136,388.25	11.6%	124,214.99	-8.9%
November	96,836.31	96,020.51	-0.8%		-100.0%
December	78,436.14	71,704.47	-8.6%		-100.0%
<b>Y-T-D</b>	<u>1,522,221.35</u>	<u>1,507,027.16</u>	-1.0%	<u>1,325,875.12</u>	

<b>Y-T-D Change</b>	1,346,948.90	1,339,302.18	-0.6%	1,325,875.12	-1.0%
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