

COMPARATIVE ANALYSIS
For the Month of September 2019
(October 2019 Cash Collections)

2017		2018							2019							
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,136,098	-5.1%	\$156,684	\$248,179	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	\$160,946	\$254,931	\$637,327	\$3,675,824	\$134,145	\$4,447,296	2.8%
FEB	\$4,232,778	0.0%	\$154,640	\$244,942	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%	\$159,915	\$253,296	\$633,241	\$3,652,723	\$131,079	\$4,417,042	3.4%
MAR	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	\$197,717	\$313,173	\$782,932	\$4,449,658	\$228,782	\$5,461,372	3.7%
APR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%	\$174,288	\$276,063	\$690,158	\$3,965,545	\$159,500	\$4,815,204	8.4%
MAY	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%	\$183,767	\$291,078	\$727,695	\$4,183,572	\$166,197	\$5,077,464	0.3%
JUN	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,352,148	3.8%	\$194,719	\$308,425	\$771,062	\$4,414,895	\$193,335	\$5,379,293	0.5%
JUL	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%	\$187,230	\$296,563	\$741,408	\$4,286,318	\$144,709	\$5,172,435	5.6%
AUG	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%	\$204,126	\$323,325	\$808,312	\$4,610,963	\$219,604	\$5,638,879	12.2%
SEP	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%	\$195,394	\$309,493	\$773,733	\$4,398,362	\$226,114	\$5,398,209	6.4%
OCT	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%							
NOV	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%							
DEC	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%							
TOT	\$58,428,266	1.3%	\$2,127,099	\$3,369,214	\$8,423,035	\$48,384,680	\$1,927,322	\$58,735,037	0.5%	\$1,658,102	\$2,626,347	\$6,565,868	\$37,637,860	\$1,603,465	\$45,807,193	4.8%

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of September 2019
(Cash Collected in October, 2019)

		September 2019	September 2018	Percent Change
1301	Misc Retail Sales	857,799.02	799,876.64	7.24%
1010	Department Stores	836,008.88	829,124.05	0.83%
1180	Restaurants	753,150.46	706,431.19	6.61%
1000	Auto Sales	656,455.34	656,238.56	0.03%
1120	Building Materials	507,792.04	459,433.49	10.53%
1070	Electric Services	409,902.76	307,090.78	33.48%
1240	Hotels/Motels	261,122.41	259,499.47	0.63%
1060	Telecommunications	195,517.39	195,648.27	-0.07%
1020	Grocery Stores	108,085.48	108,436.54	-0.32%
1160	Liquor Stores	98,199.10	106,419.02	-7.72%
1030	Gas Station/Convenience Store	87,922.66	70,830.37	24.13%
5001	Contractors	82,626.69	79,008.10	4.58%
1040	Furniture Stores	74,611.26	61,953.06	20.43%
1350	Auto Repair	73,644.70	59,603.14	23.56%
1201	Machine and Equipment Rentals	72,722.40	59,886.34	21.43%
1390	Misc Services	62,335.48	60,217.42	3.52%
1090	Plumbing, Heating, A/C	58,759.25	57,856.08	1.56%
1270	Apparel Stores	58,160.00	59,841.38	-2.81%
2000	Misc Use Tax	51,919.82	38,738.19	34.03%
1080	Natural Gas	48,670.63	69,844.10	-30.32%
1110	Electrical Equipment	47,521.15	60,889.15	-21.95%
1170	Taverns	44,854.48	43,056.21	4.18%
1101	Concrete, Brick, Block, Asphalt	43,971.55	57,183.79	-23.10%
1310	Misc Manufacturing Industry	43,115.69	48,389.52	-10.90%
1330	Misc Wholesale	42,444.26	28,225.30	50.38%
1302	Computer Hardware/Software	38,663.24	37,639.17	2.72%
1307	Office Equip/Supplies	36,763.92	33,516.28	9.69%
1150	Drug Stores	31,101.91	30,349.65	2.48%
1210	Equipment Rentals	30,499.77	30,219.35	0.93%
1190	Auto Parts Stores	29,906.75	29,938.13	-0.10%
1305	Medical/Dental Equip/Supplies	27,617.63	34,601.90	-20.18%
1130	Paint, Glass, Wallpaper	25,693.00	18,458.41	39.19%
1370	Movies, Bowling	25,036.25	19,224.32	30.23%
1220	Auto Rentals	24,103.54	19,154.34	25.84%
1280	Finance	22,445.47	30,206.65	-25.69%
1230	Truck Rentals	19,461.51	14,415.58	35.00%
1260	Medical Services	18,335.86	12,233.50	49.88%
1140	Floors, Drapes, Upholstery	17,078.35	17,435.31	-2.05%
1380	Schools	16,852.65	33,029.86	-48.98%
2040	Boarding House	11,836.03	11,185.27	5.82%
1303	Direct Mktg Sales	10,600.25	11,222.83	-5.55%
1304	Floral/Gift/Card Shops	10,474.03	10,811.25	-3.12%
2140	Medical/Dentist/Chiropractor	6,957.66	8,362.42	-16.80%
1309	Vending Machines	5,183.96	3,699.95	40.11%
1306	Mobile Food Vendors/Caterers	4,976.36	4,929.49	0.95%
1050	Appliance Stores	4,435.27	7,008.42	-36.72%
9001	Governmental Exempt	3,374.33	3,059.57	10.29%
1360	Appliance Repair	3,116.32	3,429.80	-9.14%
1308	Photography	2,757.42	3,162.34	-12.80%
2130	Nursing Home	2,595.42	1,382.00	87.80%
1340	Mobile Home Sales	2,039.26	15,968.49	-87.23%
1290	Real Estate	1,104.98	691.88	59.71%
1320	Transportation and Storage	583.74	859.72	-32.10%
2020	Amusement Machine Operator	434.71	709.67	-38.74%
2080	Fumigation	405.36	567.86	-28.62%
2170	Trash Hauler	382.96	247.76	54.57%
2030	Attorney	333.11	427.70	-22.12%
9002	Charitable Exempt	179.96	189.55	-5.06%
1250	Insurance	174.00	142.92	21.75%
2010	Accountant/Tax Service	155.71	108.21	43.90%
9003	Misc Exempt	117.39	317.15	-62.99%
2110	Merchant Patrol Service	46.78	30.00	55.93%

**Sales/Use Tax Collected by Geographical Code
For the Month of September, 2019
(Cash Collected in October, 2019)**

		September 2019	September 2018	Percent Change
DTA	DOWNTOWN	1,223,118.54	1,094,693.23	11.73%
DILL	DILLON	1,023,102.78	1,017,604.56	0.54%
RIDG	RIDGE	692,121.72	783,168.22	-11.63%
OUTST	Out-Of-State	628,677.45	523,142.04	20.17%
CLUB	COUNTRY CLUB	351,039.90	322,480.83	8.86%
HIGH	HIGHLAND PARK	337,085.66	191,876.35	75.68%
INST	In-State	247,908.67	215,138.87	15.23%
SOGA	SOUTHGATE	182,594.42	142,868.41	27.81%
SKYV	SKYVIEW	182,343.08	204,418.09	-10.80%
PCRS	PUEBLO CROSSING	155,070.78	155,198.86	-0.08%
BEHT	BEULAH HEIGHTS	153,316.53	166,854.30	-8.11%
BESS	BESSEMER	124,023.93	121,654.92	1.95%
CNTY	COUNTY	106,467.71	143,130.63	-25.62%
REGN	REGENCY	104,773.84	92,083.37	13.78%
SUNS	SUNSET	74,676.30	76,728.68	-2.67%
BELM	BELMONT	73,236.31	74,070.85	-1.13%
GROV	GROVE	71,177.46	48,637.07	46.34%
UNIV	UNIVERSITY	57,690.85	41,970.91	37.45%
MESA	MESA JUNCTION	56,388.32	58,277.15	-3.24%
PCR1	PUEBLO CROSSING 1	42,526.39	42,721.61	-0.46%
LAKM	LAKE MINNEQUA	38,398.05	34,463.85	11.42%
EAST	EAST SIDE	33,731.45	24,649.66	36.84%
LOES	LOWER EAST SIDE	29,646.95	36,172.49	-18.04%
HERI	HERITAGE	28,743.77	26,963.99	6.60%
AIR	AIRPORT	26,854.98	22,968.63	16.92%
LAKV	LAKEVIEW	17,041.79	15,027.87	13.40%
NORS	NORTHSIDE	14,728.39	12,328.41	19.47%
SUHT	SUNNY HEIGHTS	13,001.93	13,104.73	-0.78%
ABER	ABERDEEN	11,120.31	36,803.25	-69.78%
PARK	PARK WEST	6,251.12	6,287.26	-0.57%
HYDE	HYDE PARK	5,460.25	5,481.18	-0.38%
EWHT	EASTWOOD HEIGHTS	3,051.00	2,721.10	12.12%
ECAM	EL CAMINO	849.36	673.62	26.09%
CMHI	STATE HOSPITAL	414.04	351.03	17.95%
SOPO	SOUTHPOINTE	104.78	85.12	23.10%

**CITY OF PUEBLO
 LODGER'S TAX
 September, 2019
 (October 2019 Cash Collections)**

Month	2017	2018	Change	2019	Change
January	89,790.26	75,890.29	-15.5%	75,828.42	-0.1%
February	81,353.51	87,941.30	8.1%	73,040.21	-16.9%
March	114,272.21	133,026.30	16.4%	135,307.27	1.7%
April	177,596.30	109,239.74	-38.5%	108,516.98	-0.7%
May	130,326.57	135,703.24	4.1%	137,198.35	1.1%
June	166,692.93	169,405.69	1.6%	164,774.89	-2.7%
July	158,855.30	168,108.79	5.8%	170,515.33	1.4%
August	159,527.16	179,466.91	12.5%	195,218.32	8.8%
September	146,368.47	144,131.67	-1.5%	141,260.36	-2.0%
October	122,166.19	136,388.25	11.6%		-100.0%
November	96,836.31	96,020.51	-0.8%		-100.0%
December	78,436.14	71,704.47	-8.6%		-100.0%
Y-T-D	<u>1,522,221.35</u>	<u>1,507,027.16</u>	-1.0%	<u>1,201,660.13</u>	

Y-T-D Change	1,224,782.71	1,202,913.93	-1.8%	1,201,660.13	-0.1%
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