

**COMPARATIVE ANALYSIS**  
**For the Month of July 2019**  
**(August 2019 Cash Collections)**

<b>2017</b>			<b>2018</b>							<b>2019</b>						
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,136,098	-5.1%	\$156,684	\$248,179	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	\$160,946	\$254,931	\$637,327	\$3,675,824	\$134,145	\$4,447,296	2.8%
FEB	\$4,232,778	0.0%	\$154,640	\$244,942	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%	\$159,915	\$253,296	\$633,241	\$3,652,723	\$131,079	\$4,417,042	3.4%
MAR	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	\$197,717	\$313,173	\$782,932	\$4,449,658	\$228,782	\$5,461,372	3.7%
APR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%	\$174,288	\$276,063	\$690,158	\$3,965,545	\$159,500	\$4,815,204	8.4%
MAY	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%	\$183,767	\$291,078	\$727,695	\$4,183,572	\$166,197	\$5,077,464	0.3%
JUN	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,352,148	3.8%	\$194,719	\$308,425	\$771,062	\$4,414,895	\$193,335	\$5,379,293	0.5%
JUL	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%	\$187,230	\$296,563	\$741,408	\$4,286,318	\$144,709	\$5,172,435	5.6%
AUG	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%	\$204,126	\$323,325	\$808,312	\$4,610,963	\$219,604	\$5,638,879	12.2%
SEP	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%							
OCT	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%							
NOV	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%							
DEC	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%							
<b>TOT</b>	<b>\$58,428,266</b>	<b>Y-T-D 1.3%</b>	<b>\$2,127,099</b>	<b>\$3,369,214</b>	<b>\$8,423,035</b>	<b>\$48,384,680</b>	<b>\$1,927,322</b>	<b>\$58,735,037</b>	<b>Y-T-D 0.5%</b>	<b>\$1,462,709</b>	<b>\$2,316,854</b>	<b>\$5,792,135</b>	<b>\$33,239,498</b>	<b>\$1,377,351</b>	<b>\$40,408,984</b>	<b>Y-T-D 4.6%</b>

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

**City of Pueblo, Colorado**  
**Sales/Use Tax Collected by Industry**  
**For the Month of August 2019**  
**(Cash Collected in September, 2019)**

	August 2019	August 2018	Percent Change	
1010	Department Stores	970,477.60	875,111.32	10.90%
1301	Misc Retail Sales	897,655.10	792,258.99	13.30%
1180	Restaurants	796,785.32	724,825.64	9.93%
1000	Auto Sales	702,573.38	567,018.81	23.91%
1120	Building Materials	459,270.41	440,607.03	4.24%
1070	Electric Services	427,876.27	345,069.97	24.00%
1240	Hotels/Motels	361,142.59	330,986.19	9.11%
1060	Telecommunications	202,359.62	207,646.21	-2.55%
1160	Liquor Stoes	108,021.30	110,073.97	-1.86%
1020	Grocery Stores	89,541.43	88,428.69	1.26%
2200	Retail Marijuana	86,812.83	39,746.72	118.42%
1030	Gas Station/Convenience Store	83,340.93	77,392.75	7.69%
1110	Electrical Equipment	82,121.06	60,692.73	35.31%
1270	Apparel Stores	79,161.00	79,866.00	-0.88%
2000	Misc Use Tax	77,363.08	43,411.33	78.21%
1350	Auto Repair	73,618.02	65,127.17	13.04%
5001	Contractors	69,520.94	68,133.25	2.04%
1040	Furniture Stores	66,954.29	63,126.64	6.06%
1080	Natural Gas	60,587.05	67,795.51	-10.63%
1090	Plumbing, Heating, A/C	59,669.54	48,843.23	22.17%
1101	Concrete, Brick, Block, Asphalt	58,343.37	57,098.52	2.18%
1201	Machine and Equipment Rentals	53,848.48	63,677.28	-15.44%
1370	Movies, Bowling	46,609.91	18,181.99	156.35%
1170	Taverns	45,351.33	48,771.18	-7.01%
1390	Misc Services	39,894.80	47,471.63	-15.96%
1310	Misc Manufacturing Industry	32,362.95	56,337.01	-42.55%
1150	Drug Stores	32,111.06	30,695.68	4.61%
1307	Office Equip/Supplies	31,778.10	32,349.15	-1.77%
1330	Misc Wholesale	31,316.38	30,905.85	1.33%
1190	Auto Parts Stores	31,257.82	25,921.20	20.59%
1210	Equipment Rentals	31,152.00	32,542.11	-4.27%
1130	Paint, Glass, Wallpaper	27,610.28	20,454.65	34.98%
1302	Computer Hardware/Software	23,519.68	25,143.26	-6.46%
1220	Auto Rentals	20,421.47	17,620.80	15.89%
1140	Floors, Drapes, Upholstery	19,230.67	23,401.97	-17.82%
1230	Truck Rentals	19,190.19	18,494.06	3.76%
1280	Finance	14,650.95	16,690.50	-12.22%
1305	Medical/Dental Equip/Supplies	13,289.13	12,686.02	4.75%
2040	Boarding House	12,701.99	10,745.72	18.21%
1260	Medical Services	11,637.90	11,386.51	2.21%
1380	Schools	10,734.74	22,561.51	-52.42%
1304	Floral/Gift/Card Shops	9,973.76	10,934.18	-8.78%
1050	Appliance Stores	8,072.10	5,268.66	53.21%
1340	Mobile Home Sales	6,436.41	2,915.25	120.78%
1303	Direct Mktg Sales	6,431.51	6,424.91	0.10%
1309	Vending Machines	5,732.49	3,907.44	46.71%
2140	Medical/Denist/Chiropractor	3,961.68	2,702.99	46.57%
2130	Nursing Home	3,746.75	1,280.70	192.55%
1320	Transportation and Storage	3,235.71	1,282.36	152.32%
1360	Appliance Repair	3,149.44	3,537.29	-10.96%
1306	Mobile Food Vendors/Caterers	3,057.78	1,919.66	59.29%
2170	Trash Hauler	1,373.08	776.94	76.73%
1308	Photography	1,135.43	1,047.77	8.37%
1290	Real Estate	1,116.76	1,743.91	-35.96%
9001	Governmental Exempt	958.00	1,469.00	-34.79%
2020	Amusement Machine Operator	659.79	847.00	-22.10%
9002	Charitable Exempt	180.04	245.38	-26.63%
2080	Fumigation	137.36	59.90	129.32%
2010	Accountant/Tax Service	123.11	66.63	84.77%
1250	Insurance	120.00	134.09	-10.51%

**Sales/Use Tax Collected by Geographical Code  
For the Month of August, 2019  
(Cash Collected in September, 2019)**

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		August 2019	August 2018	Percent Change
DTA	DOWNTOWN	1,274,286.40	1,042,114.19	22.28%
DILL	DILLON	1,169,257.92	1,058,891.78	10.42%
RIDG	RIDGE	862,248.13	803,264.59	7.34%
OUTST	Out-Of-State	513,155.40	494,011.05	3.88%
CLUB	COUNTRY CLUB	411,023.14	319,252.80	28.75%
SOGA	SOUTHGATE	231,292.47	130,700.13	76.96%
HIGH	HIGHLAND PARK	222,113.25	197,691.28	12.35%
SKYV	SKYVIEW	206,718.57	187,021.65	10.53%
INST	In-State	194,487.89	196,581.27	-1.06%
HERI	HERITAGE	167,531.06	142,942.61	17.20%
PCRS	PUEBLO CROSSING	166,901.20	158,276.05	5.45%
BEHT	BEULAH HEIGHTS	160,543.16	173,865.97	-7.66%
BESS	BESSEMER	126,792.16	124,156.49	2.12%
REGN	REGENCY	102,505.68	80,876.53	26.74%
GROV	GROVE	75,264.13	57,238.26	31.49%
BELM	BELMONT	73,358.02	76,612.13	-4.25%
CNTY	COUNTY	68,677.11	95,441.88	-28.04%
SUNS	SUNSET	68,574.03	61,225.88	12.00%
MESA	MESA JUNCTION	63,990.49	60,048.26	6.57%
PCR1	PUEBLO CROSSING 1	45,140.19	43,839.90	2.97%
UNIV	UNIVERSITY	41,072.98	49,086.30	-16.32%
LOES	LOWER EAST SIDE	38,494.88	43,631.60	-11.77%
EAST	EAST SIDE	37,500.38	33,246.78	12.79%
LAKM	LAKE MINNEQUA	35,794.16	39,089.29	-8.43%
SUHT	SUNNY HEIGHTS	20,080.17	15,010.99	33.77%
LAKV	LAKEVIEW	17,828.62	15,680.84	13.70%
NORS	NORTHSIDE	16,081.00	12,120.87	32.67%
ABER	ABERDEEN	13,348.29	9,393.18	42.11%
HYDE	HYDE PARK	8,905.95	7,794.82	14.25%
PARK	PARK WEST	6,296.89	8,422.57	-25.24%
EWHT	EASTWOOD HEIGHTS	4,057.00	3,156.00	28.55%
AIR	AIRPORT	1,895.89	7,300.60	-74.03%
ECAM	EL CAMINO	1,043.47	1,581.09	-34.00%
CMHI	STATE HOSPITAL	15.42	44.26	-65.16%

**CITY OF PUEBLO  
 LODGER'S TAX  
 August, 2019  
 (September 2019 Cash Collections)**

<b>Month</b>	<b>2017</b>	<b>2018</b>	<b>Change</b>	<b>2019</b>	<b>Change</b>
January	89,790.26	75,890.29	-15.5%	75,828.42	-0.1%
February	81,353.51	87,941.30	8.1%	73,040.21	-16.9%
March	114,272.21	133,026.30	16.4%	135,307.27	1.7%
April	177,596.30	109,239.74	-38.5%	108,516.98	-0.7%
May	130,326.57	135,703.24	4.1%	137,198.35	1.1%
June	166,692.93	169,405.69	1.6%	164,774.89	-2.7%
July	158,855.30	168,108.79	5.8%	170,515.33	1.4%
August	159,527.16	179,466.91	12.5%	195,218.32	8.8%
September	146,368.47	144,131.67	-1.5%		-100.0%
October	122,166.19	136,388.25	11.6%		-100.0%
November	96,836.31	96,020.51	-0.8%		-100.0%
December	78,436.14	71,704.47	-8.6%		-100.0%
<b>Y-T-D</b>	<u>1,522,221.35</u>	<u>1,507,027.16</u>	-1.0%	<u>1,060,399.77</u>	

<b>Y-T-D Change</b>	1,078,414.24	1,058,782.26	-1.8%	1,060,399.77	0.2%
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