

COMPARATIVE ANALYSIS
For the Month of June 2019
(July 2019 Cash Collections)

2017			2018							2019						
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,136,098	-5.1%	\$156,684	\$248,179	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	\$160,946	\$254,931	\$637,327	\$3,675,824	\$134,145	\$4,447,296	2.8%
FEB	\$4,232,778	0.0%	\$154,640	\$244,942	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%	\$159,915	\$253,296	\$633,241	\$3,652,723	\$131,079	\$4,417,042	3.4%
MAR	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	\$197,717	\$313,173	\$782,932	\$4,449,658	\$228,782	\$5,461,372	3.7%
APR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%	\$174,288	\$276,063	\$690,158	\$3,965,545	\$159,500	\$4,815,204	8.4%
MAY	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%	\$183,767	\$291,078	\$727,695	\$4,183,572	\$166,197	\$5,077,464	0.3%
JUN	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,352,148	3.8%	\$194,719	\$308,425	\$771,062	\$4,414,895	\$193,335	\$5,379,293	0.5%
JUL	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%							
AUG	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%							
SEP	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%							
OCT	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%							
NOV	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%							
DEC	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%							
TOT	\$58,428,266	Y-T-D 1.3%	\$2,127,099	\$3,369,214	\$8,423,035	\$48,384,680	\$1,927,322	\$58,735,037	0.5%	\$1,071,352	\$1,696,966	\$4,242,415	\$24,342,217	\$1,013,037	\$29,597,669	Y-T-D 3.1%

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

**Sales/Use Tax Collected by Geographical Code
For the Month of June, 2019
(Cash Collected in July, 2019)**

		June 2019	June 2018	Percent Change
DILL	DILLON	1,086,374.16	1,053,983.18	3.07%
DTA	DOWNTOWN	1,082,072.05	1,169,283.39	-7.46%
RIDG	RIDGE	924,962.82	870,981.17	6.20%
OUTST	Out-Of-State	598,070.45	530,090.06	12.82%
CLUB	COUNTRY CLUB	321,920.97	329,238.50	-2.22%
INST	In-State	234,152.92	299,487.13	-21.82%
HIGH	HIGHLAND PARK	221,937.34	212,292.23	4.54%
BEHT	BEULAH HEIGHTS	186,653.43	178,864.25	4.35%
SKYV	SKYVIEW	180,186.15	181,978.28	-0.98%
SOGA	SOUTHGATE	174,028.44	166,054.05	4.80%
PCRS	PUEBLO CROSSING	157,030.37	156,609.56	0.27%
BESS	BESSEMER	120,963.22	122,410.23	-1.18%
REGN	REGENCY	105,076.65	100,817.89	4.22%
GROV	GROVE	104,120.37	60,008.09	73.51%
CNTY	COUNTY	104,060.96	104,663.03	-0.58%
BELM	BELMONT	84,089.40	86,827.86	-3.15%
SUNS	SUNSET	73,611.24	73,309.54	0.41%
MESA	MESA JUNCTION	64,293.64	61,885.64	3.89%
PCR1	PUEBLO CROSSING 1	34,770.47	49,632.05	-29.94%
UNIV	UNIVERSITY	34,647.42	30,000.14	15.49%
LOES	LOWER EAST SIDE	34,625.63	40,195.89	-13.86%
LAKM	LAKE MINNEQUA	33,477.78	35,176.68	-4.83%
EAST	EAST SIDE	31,590.23	37,514.13	-15.79%
HERI	HERITAGE	26,565.48	25,412.56	4.54%
SUHT	SUNNY HEIGHTS	20,862.67	20,364.08	2.45%
NORS	NORTHSIDE	19,021.38	15,048.53	26.40%
AIR	AIRPORT	16,651.28	26,750.84	-37.75%
LAKV	LAKEVIEW	16,462.18	13,952.86	17.98%
ABER	ABERDEEN	9,875.02	12,973.04	-23.88%
PARK	PARK WEST	5,326.16	21,090.01	-74.75%
HYDE	HYDE PARK	4,971.54	4,748.74	4.69%
EWHT	EASTWOOD HEIGHTS	3,770.11	3,577.00	5.40%
ECAM	EL CAMINO	1,938.42	2,291.14	-15.39%
CMHI	STATE HOSPITAL	671.47	411.16	63.31%
SOPO	SOUTHPOINTE	94.30	24.87	279.17%

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of June 2019
(Cash Collected in July, 2019)

	June 2019	June 2018	
1010	Department Stores	859,732.77	879,704.95 -2.27%
1180	Restaurants	808,025.90	756,011.70 6.88%
1301	Misc Retail Sales	769,615.15	796,360.62 -3.36%
1000	Auto Sales	641,534.86	581,758.60 10.28%
1120	Building Materials	576,416.93	555,258.85 3.81%
1240	Hotels/Motels	300,695.19	306,633.95 -1.94%
1070	Electric Services	282,194.41	334,619.34 -15.67%
1060	Telecommunications	181,491.22	208,916.30 -13.13%
1160	Liquor Stores	113,175.20	115,222.84 -1.78%
1101	Concrete, Brick, Block, Asphalt	94,744.11	59,879.26 58.23%
1020	Grocery Stores	93,691.71	88,923.35 5.36%
1080	Natural Gas	80,686.68	92,029.03 -12.32%
1302	Computer Hardware/Software	80,036.34	31,396.70 154.92%
2200	Retail Marijuana	79,081.67	34,058.67 132.19%
1030	Gas Station/Convenience Store	77,596.18	76,484.94 1.45%
1390	Misc Services	73,389.16	62,203.69 17.98%
1201	Machine and Equipment Rentals	70,837.89	72,657.12 -2.50%
1350	Auto Repair	66,852.49	67,538.01 -1.02%
1040	Furniture Stores	62,975.83	61,766.67 1.96%
1310	Misc Manufacturing Industry	61,086.42	65,897.75 -7.30%
1110	Electrical Equipment	59,787.70	72,224.50 -17.22%
5001	Contractors	58,296.17	66,424.10 -12.24%
1090	Plumbing, Heating, A/C	56,605.60	81,712.75 -30.73%
1270	Apparel Stores	56,465.15	57,718.20 -2.17%
1170	Taverns	48,373.21	41,899.33 15.45%
1370	Movies, Bowling	35,021.80	30,808.24 13.68%
1210	Equipment Rentals	34,678.59	33,501.03 3.51%
1307	Office Equip/Supplies	33,191.25	30,458.18 8.97%
1330	Misc Wholesale	32,458.53	36,510.83 -11.10%
1150	Drug Stores	30,849.10	30,960.91 -0.36%
1280	Finance	30,474.52	21,282.77 43.19%
1190	Auto Parts Stores	29,498.05	34,992.93 -15.70%
1140	Floors, Drapes, Upholstery	20,921.40	20,239.21 3.37%
2000	Misc Use Tax	20,234.43	62,093.64 -67.41%
1305	Medical/Dental Equip/Supplies	19,964.19	23,791.01 -16.09%
1130	Paint, Glass, Wallpaper	19,687.35	19,457.81 1.18%
1220	Auto Rentals	19,662.96	18,534.41 6.09%
1230	Truck Rentals	18,334.51	18,319.74 0.08%
1304	Floral/Gift/Card Shops	13,057.86	14,257.94 -8.42%
1260	Medical Services	11,623.63	30,189.04 -61.50%
1303	Direct Mktg Sales	11,607.64	13,103.21 -11.41%
2040	Boarding House	11,181.18	12,979.53 -13.86%
2140	Medical/Dentist/Chiropractor	6,320.75	9,260.65 -31.75%
1306	Mobile Food Vendors/Caterers	5,964.16	4,684.00 27.33%
1309	Vending Machines	5,816.33	4,112.49 41.43%
1340	Mobile Home Sales	4,835.33	9,284.58 -47.92%
1050	Appliance Stores	4,792.47	5,450.17 -12.07%
1308	Photography	4,287.00	3,435.40 24.79%
9001	Governmental Exempt	4,235.46	3,132.94 35.19%
1360	Appliance Repair	3,071.37	4,242.64 -27.61%
1290	Real Estate	2,172.48	2,241.58 -3.08%
2130	Nursing Home	2,012.82	2,897.91 -30.54%
1380	Schools	1,793.36	3,556.30 -49.57%
1320	Transportation and Storage	1,101.28	849.54 29.63%
2170	Trash Hauler	461.75	379.81 21.57%
2080	Fumigation	391.72	489.28 -19.94%
2030	Attorney	301.86	249.16 21.15%
9002	Charitable Exempt	172.16	330.34 -47.88%
2010	Accountant/Tax Service	113.28	324.36 -65.08%
9003	Misc Exempt	110.19	143.93 -23.44%
1250	Insurance	76.84	119.98 -35.96%
2101	Insurance	15.00	30.00 -50.00%
2190	Tree Trimmer	15.00	15.00 0.00%
9005	Religious Exempt	1.49	0.89 67.42%

**CITY OF PUEBLO
 LODGER'S TAX
 August, 2019
 (September 2019 Cash Collections)**

Month	2017	2018	Change	2019	Change
January	89,790.26	75,890.29	-15.5%	75,828.42	-0.1%
February	81,353.51	87,941.30	8.1%	73,040.21	-16.9%
March	114,272.21	133,026.30	16.4%	135,307.27	1.7%
April	177,596.30	109,239.74	-38.5%	108,516.98	-0.7%
May	130,326.57	135,703.24	4.1%	137,198.35	1.1%
June	166,692.93	169,405.69	1.6%	164,774.89	-2.7%
July	158,855.30	168,108.79	5.8%	170,515.33	1.4%
August	159,527.16	179,466.91	12.5%	195,218.32	8.8%
September	146,368.47	144,131.67	-1.5%		-100.0%
October	122,166.19	136,388.25	11.6%		-100.0%
November	96,836.31	96,020.51	-0.8%		-100.0%
December	78,436.14	71,704.47	-8.6%		-100.0%
Y-T-D	<u>1,522,221.35</u>	<u>1,507,027.16</u>	-1.0%	<u>1,060,399.77</u>	
Y-T-D Change	1,078,414.24	1,058,782.26	-1.8%	1,060,399.77	0.2%