

COMPARATIVE ANALYSIS
For the Month of May 2019
(June 2019 Cash Collections)

2017		2018							2019							
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,136,098	-5.1%	\$156,684	\$248,179	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	\$160,946	\$254,931	\$637,327	\$3,675,824	\$134,145	\$4,447,296	2.8%
FEB	\$4,232,778	0.0%	\$154,640	\$244,942	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%	\$159,915	\$253,296	\$633,241	\$3,652,723	\$131,079	\$4,417,042	3.4%
MAR	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	\$197,717	\$313,173	\$782,932	\$4,449,658	\$228,782	\$5,461,372	3.7%
APR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%	\$174,288	\$276,063	\$690,158	\$3,965,545	\$159,500	\$4,815,204	8.4%
MAY	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%	\$183,767	\$291,078	\$727,695	\$4,183,572	\$166,197	\$5,077,464	0.3%
JUN	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,352,148	3.8%							
JUL	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%							
AUG	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%							
SEP	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%							
OCT	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%							
NOV	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%							
DEC	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%							
TOT	\$58,428,266	1.3%	\$2,127,099	\$3,369,214	\$8,423,035	\$48,384,680	\$1,927,322	\$58,735,037	0.5%	\$876,633	\$1,388,541	\$3,471,353	\$19,927,322	\$819,702	\$24,218,377	3.6%

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of May 2019
(Cash Collected in June, 2019)

		May 2019	May 2018	
1010	Department Stores	837,846.16	862,617.92	-2.87%
1180	Restaurants	757,251.00	694,803.81	8.99%
1000	Auto Sales	699,556.14	585,021.30	19.58%
1301	Misc Retail Sales	684,380.18	649,256.89	5.41%
1120	Building Materials	543,008.74	578,077.57	-6.07%
1070	Electric Services	257,042.46	274,164.22	-6.25%
1240	Hotels/Motels	249,885.36	245,910.41	1.62%
1060	Telecommunications	180,042.46	201,649.17	-10.72%
1080	Natural Gas	113,302.93	146,762.73	-22.80%
1160	Liquor Stores	110,384.94	116,668.17	-5.39%
1020	Grocery Stores	99,892.82	91,607.25	9.04%
1030	Gas Station/Convenience Store	80,467.10	81,661.14	-1.46%
1310	Misc Manufacturing Industry	78,398.43	65,500.37	19.69%
2200	Retail Marijuana	74,458.78	33,165.65	124.51%
1040	Furniture Stores	65,856.95	60,895.75	8.15%
1110	Electrical Equipment	64,590.87	49,256.54	31.13%
1350	Auto Repair	62,846.01	59,825.19	5.05%
1270	Apparel Stores	57,469.45	58,087.58	-1.06%
1090	Plumbing, Heating, A/C	56,062.93	54,825.15	2.26%
1101	Concrete, Brick, Block, Asphalt	53,602.61	65,277.87	-17.89%
1170	Taverns	50,123.19	45,115.35	11.10%
1390	Misc Services	48,363.47	47,927.72	0.91%
1201	Machine and Equipment Rentals	47,262.33	50,760.07	-6.89%
1330	Misc Wholesale	37,738.73	31,929.43	18.19%
5001	Contractors	34,610.00	14,996.62	130.79%
1150	Drug Stores	34,490.81	33,841.58	1.92%
1370	Movies, Bowling	32,652.07	25,745.92	26.82%
1210	Equipment Rentals	27,998.82	29,973.06	-6.59%
1307	Office Equip/Supplies	25,046.43	25,890.66	-3.26%
1190	Auto Parts Stores	24,769.25	23,274.89	6.42%
1302	Computer Hardware/Software	24,308.67	20,873.91	16.45%
1304	Floral/Gift/Card Shops	23,256.12	24,451.36	-4.89%
1130	Paint, Glass, Wallpaper	20,052.87	28,158.33	-28.79%
1230	Truck Rentals	19,581.98	14,899.56	31.43%
1220	Auto Rentals	16,892.46	16,046.12	5.27%
1140	Floors, Drapes, Upholstery	16,733.39	20,192.85	-17.13%
1305	Medical/Dental Equip/Supplies	16,066.47	12,232.60	31.34%
2000	Misc Use Tax	15,436.67	190,882.69	-91.91%
1260	Medical Services	13,851.64	23,902.73	-42.05%
1280	Finance	12,635.51	11,416.20	10.68%
2040	Boarding House	9,908.46	10,629.10	-6.78%
1303	Direct Mktg Sales	7,765.43	7,511.97	3.37%
1050	Appliance Stores	7,170.43	5,256.99	36.40%
2140	Medical/Denist/Chiropractor	5,972.13	2,869.69	108.11%
1309	Vending Machines	5,926.71	3,714.40	59.56%
1380	Schools	5,670.94	7,444.70	-23.83%
9001	Governmental Exempt	5,327.37	4,499.39	18.40%
1306	Mobile Food Vendors/Caterers	4,804.31	4,451.31	7.93%
1360	Appliance Repair	2,865.23	3,046.55	-5.95%
2130	Nursing Home	2,216.08	1,790.66	23.76%
1308	Photography	1,989.53	981.09	102.79%
1290	Real Estate	1,591.21	2,438.12	-34.74%
1340	Mobile Home Sales	760.83	549.63	38.43%
1320	Transportation and Storage	752.26	284.72	164.21%
9002	Charitable Exempt	481.22	252.45	90.62%
2170	Trash Hauler	358.29	1,254.88	-71.45%
2020	Amusement Machine Operator	309.37	892.63	-65.34%
9003	Misc Exempt	243.78	628.54	-61.21%
2010	Accountant/Tax Service	135.93	52.17	160.55%
1250	Insurance	94.20	362.12	-73.99%
2080	Fumigation	66.83	171.78	-61.10%
2110	Merchant Patrol Service	15.00	30.00	-50.00%

**Sales/Use Tax Collected by Geographical Code
For the Month of May, 2019
(Cash Collected in June, 2019)**

		May 2019	May 2018	Percent Change
DILL	DILLON	1,050,577.28	1,029,606.12	2.04%
DTA	DOWNTOWN	1,037,402.62	1,000,291.29	3.71%
RIDG	RIDGE	852,268.34	793,618.57	7.39%
OUTST	Out-Of-State	470,010.72	385,571.53	21.90%
CLUB	COUNTRY CLUB	311,388.20	303,206.79	2.70%
INST	In-State	244,452.19	287,258.48	-14.90%
HIGH	HIGHLAND PARK	222,689.18	214,500.10	3.82%
SKYV	SKYVIEW	195,840.81	180,247.68	8.65%
SOGA	SOUTHGATE	175,192.69	307,839.02	-43.09%
BEHT	BEULAH HEIGHTS	170,580.03	176,845.31	-3.54%
PCRS	PUEBLO CROSSING	137,300.63	134,169.23	2.33%
BESS	BESSEMER	124,984.63	127,388.35	-1.89%
REGN	REGENCY	92,056.97	93,344.89	-1.38%
BELM	BELMONT	84,334.38	83,556.85	0.93%
GROV	GROVE	73,198.46	64,514.42	13.46%
SUNS	SUNSET	71,726.81	89,794.44	-20.12%
MESA	MESA JUNCTION	62,014.09	34,341.40	80.58%
CNTY	COUNTY	60,248.42	91,387.73	-34.07%
PCR1	PUEBLO CROSSING 1	41,386.07	36,935.13	12.05%
LOES	LOWER EAST SIDE	41,040.70	62,766.76	-34.61%
LAKM	LAKE MINNEQUA	39,757.21	36,653.66	8.47%
HERI	HERITAGE	37,199.04	36,800.34	1.08%
UNIV	UNIVERSITY	35,863.16	34,492.45	3.97%
EAST	EAST SIDE	28,308.98	49,601.71	-42.93%
LAKV	LAKEVIEW	20,471.43	15,362.61	33.25%
SUHT	SUNNY HEIGHTS	17,942.55	15,379.72	16.66%
NORS	NORTHSIDE	17,197.02	13,207.56	30.21%
ABER	ABERDEEN	10,472.73	11,666.16	-10.23%
PARK	PARK WEST	7,565.27	19,023.38	-60.23%
EWHT	EASTWOOD HEIGHTS	6,951.86	3,654.00	90.25%
HYDE	HYDE PARK	4,444.51	8,089.06	-45.06%
AIR	AIRPORT	2,973.86	3,826.07	-22.27%
ECAM	EL CAMINO	1,340.17	787.09	70.27%

**CITY OF PUEBLO
 LODGER'S TAX
 May, 2019
 (June 2019 Cash Collections)**

Month	2017	2018	Change	2019	Change
January	89,790.26	75,890.29	-15.5%	75,828.42	-0.1%
February	81,353.51	87,941.30	8.1%	73,040.21	-16.9%
March	114,272.21	133,026.30	16.4%	135,307.27	1.7%
April	177,596.30	109,239.74	-38.5%	108,516.98	-0.7%
May	130,326.57	135,703.24	4.1%	137,198.35	1.1%
June	166,692.93	169,405.69	1.6%		-100.0%
July	158,855.30	168,108.79	5.8%		-100.0%
August	159,527.16	179,466.91	12.5%		-100.0%
September	146,368.47	144,131.67	-1.5%		-100.0%
October	122,166.19	136,388.25	11.6%		-100.0%
November	96,836.31	96,020.51	-0.8%		-100.0%
December	78,436.14	71,704.47	-8.6%		-100.0%
Y-T-D	<u>1,522,221.35</u>	<u>1,507,027.16</u>	-1.0%	<u>529,891.23</u>	

Y-T-D Change	593,338.85	541,800.87	-8.7%	529,891.23	-2.2%
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