

COMPARATIVE ANALYSIS
For the Month of April 2019
(May 2019 Cash Collections)

2017		2018							2019							
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,136,098	-5.1%	\$156,684	\$248,179	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	\$160,946	\$254,931	\$637,327	\$3,675,824	\$134,145	\$4,447,296	2.8%
FEB	\$4,232,778	0.0%	\$154,640	\$244,942	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%	\$159,915	\$253,296	\$633,241	\$3,652,723	\$131,079	\$4,417,042	3.4%
MAR	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	\$197,717	\$313,173	\$782,932	\$4,449,658	\$228,782	\$5,461,372	3.7%
APR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%	\$174,288	\$276,063	\$690,158	\$3,965,545	\$159,500	\$4,815,204	8.4%
MAY	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%							
JUN	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,352,148	3.8%							
JUL	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%							
AUG	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%							
SEP	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%							
OCT	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%							
NOV	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%							
DEC	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%							
TOT	\$58,428,266	1.3%	\$2,127,099	\$3,369,214	\$8,423,035	\$48,384,680	\$1,927,322	\$58,735,037	0.5%	\$692,866	\$1,097,463	\$2,743,668	\$15,743,750	\$653,505	\$19,140,913	4.6%

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of April 2019
(Cash Collected in May, 2019)

	April 2019	April 2018	Percent Change	
1010	Department Stores	763,678.93	713,006.89	7.11%
1180	Restaurants	731,981.07	678,760.88	7.84%
1301	Misc Retail Sales	660,449.18	560,843.62	17.76%
1000	Auto Sales	629,818.58	575,097.46	9.52%
1120	Building Materials	536,102.02	489,431.45	9.54%
1070	Electric Services	244,091.06	268,396.95	-9.06%
1060	Telecommunications	206,042.08	204,274.78	0.87%
1240	Hotels/Motels	196,707.97	201,378.61	-2.32%
1080	Natural Gas	146,265.39	105,359.62	38.82%
1020	Grocery Stores	89,523.67	95,542.82	-6.30%
1160	Liquor Stores	88,986.91	97,568.05	-8.80%
1350	Auto Repair	77,264.77	61,135.32	26.38%
1030	Gas Station/Convenience Store	73,835.30	64,524.12	14.43%
1110	Electrical Equipment	63,781.27	46,231.93	37.96%
1270	Apparel Stores	58,246.05	56,175.71	3.69%
1090	Plumbing, Heating, A/C	56,704.75	49,577.76	14.38%
1040	Furniture Stores	56,606.89	60,011.66	-5.67%
1170	Taverns	54,517.80	49,888.15	9.28%
1201	Machine and Equipment Rentals	51,051.30	48,116.14	6.10%
1390	Misc Services	48,500.47	46,340.06	4.66%
1370	Movies, Bowling	42,615.00	25,237.90	68.85%
5001	Contractors	39,200.38	48,723.68	-19.55%
1310	Misc Manufacturing Industry	38,247.96	63,109.76	-39.39%
1150	Drug Stores	33,084.72	31,177.42	6.12%
1330	Misc Wholesale	30,122.45	33,649.27	-10.48%
1302	Computer Hardware/Software	28,538.11	16,604.46	71.87%
1210	Equipment Rentals	28,173.49	30,440.53	-7.45%
1101	Concrete, Brick, Block, Asphalt	27,873.10	40,117.49	-30.52%
1190	Auto Parts Stores	25,163.98	24,087.46	4.47%
1307	Office Equip/Supplies	24,489.68	26,740.72	-8.42%
1130	Paint, Glass, Wallpaper	22,851.42	9,546.62	139.37%
1260	Medical Services	21,882.72	10,121.75	116.20%
2200	Retail Marijuana	68,123.03	47,799.35	42.52%
2000	Misc Use Tax	20,278.53	15,486.59	30.94%
1140	Floors, Drapes, Upholstery	18,277.96	24,708.77	-26.03%
1220	Auto Rentals	16,389.84	16,845.38	-2.70%
1230	Truck Rentals	16,343.01	13,082.10	24.93%
1304	Floral/Gift/Card Shops	15,067.07	16,397.30	-8.11%
1305	Medical/Dental Equip/Supplies	12,676.79	16,565.86	-23.48%
1280	Finance	10,701.98	12,200.81	-12.28%
2040	Boarding House	6,631.26	7,939.77	-16.48%
1050	Appliance Stores	5,587.20	6,268.33	-10.87%
1303	Direct Mktg Sales	5,198.32	6,008.22	-13.48%
2140	Medical/Dentist/Chiropractor	4,832.97	5,280.04	-8.47%
1360	Appliance Repair	4,585.58	3,514.66	30.47%
1340	Mobile Home Sales	4,094.54	280.99	1357.18%
1306	Mobile Food Vendors/Caterers	3,508.69	2,236.94	56.85%
2130	Nursing Home	3,443.69	1,313.73	162.13%
1308	Photography	3,292.20	1,590.83	106.95%
9001	Governmental Exempt	2,287.99	1,878.79	21.78%
1380	Schools	1,586.14	3,829.93	-58.59%
1290	Real Estate	1,548.89	2,634.85	-41.22%
1309	Vending Machines	1,284.41	2,829.86	-54.61%
1320	Transportation and Storage	761.49	76.04	901.43%
2020	Amusement Machine Operator	632.29	448.15	41.09%
2170	Trash Hauler	388.15	657.62	-40.98%
2010	Accountant/Tax Service	289.86	162.28	78.62%
9002	Charitable Exempt	183.28	247.72	-26.01%
1250	Insurance	98.90	98.52	0.39%
9003	Misc Exempt	86.70	175.58	-50.62%
2080	Fumigation	72.44	72.47	-0.04%
2110	Merchant Patrol Service	30.00	15.00	100.00%
2030	Attorney	15.00	15.00	0.00%

**Sales/Use Tax Collected by Geographical Code
For the Month of April, 2019
(Cash Collected in May, 2019)**

		April 2019	April 2018	
DILL	DILLON	1,004,322.64	930,975.44	7.88%
DTA	DOWNTOWN	953,340.05	960,155.85	-0.71%
RIDG	RIDGE	776,790.87	720,891.23	7.75%
OUTST	Out-Of-State	467,495.54	403,248.96	15.93%
CLUB	COUNTRY CLUB	284,950.72	262,200.19	8.68%
INST	In-State	271,894.18	224,478.60	21.12%
HIGH	HIGHLAND PARK	208,178.57	182,187.12	14.27%
SKYV	SKYVIEW	178,943.77	157,692.09	13.48%
BEHT	BEULAH HEIGHTS	167,778.07	165,171.16	1.58%
PCRS	PUEBLO CROSSING	136,949.10	137,587.20	-0.46%
SOGA	SOUTHGATE	133,422.91	122,357.35	9.04%
BESS	BESSEMER	117,545.41	118,134.28	-0.50%
REGN	REGENCY	88,995.04	62,970.84	41.33%
CNTY	COUNTY	82,724.93	88,167.85	-6.17%
BELM	BELMONT	79,809.04	79,365.65	0.56%
GROV	GROVE	66,063.60	48,671.46	35.73%
SUNS	SUNSET	65,439.18	46,455.86	40.86%
MESA	MESA JUNCTION	58,269.81	56,378.06	3.36%
UNIV	UNIVERSITY	48,916.69	36,010.70	35.84%
LAKM	LAKE MINNEQUA	43,555.79	31,520.83	38.18%
PCR1	PUEBLO CROSSING 1	39,862.91	36,814.59	8.28%
LOES	LOWER EAST SIDE	33,997.95	42,858.61	-20.67%
EAST	EAST SIDE	31,882.31	51,740.32	-38.38%
HERI	HERITAGE	23,865.91	17,574.92	35.80%
LAKV	LAKEVIEW	17,474.28	13,891.96	25.79%
SUHT	SUNNY HEIGHTS	14,375.48	18,168.66	-20.88%
NORS	NORTHSIDE	13,089.14	12,304.46	6.38%
ABER	ABERDEEN	12,858.77	12,660.84	1.56%
PARK	PARK WEST	8,402.31	6,430.10	30.67%
AIR	AIRPORT	5,899.54	5,255.69	12.25%
HYDE	HYDE PARK	5,603.64	4,069.70	37.69%
ECAM	EL CAMINO	1,458.21	1,227.32	18.81%
EWHT	EASTWOOD HEIGHTS	501.00	3,298.00	-84.81%
CMHI	STATE HOSPITAL	85.07	19.36	339.41%

**CITY OF PUEBLO
 LODGER'S TAX
 April, 2019
 (May 2019 Cash Collections)**

Month	2017	2018	Change	2019	Change
January	89,790.26	75,890.29	-15.5%	75,828.42	-0.1%
February	81,353.51	87,941.30	8.1%	73,040.21	-16.9%
March	114,272.21	133,026.30	16.4%	135,307.27	1.7%
April	177,596.30	109,239.74	-38.5%	108,516.98	-0.7%
May	130,326.57	135,703.24	4.1%		-100.0%
June	166,692.93	169,405.69	1.6%		-100.0%
July	158,855.30	168,108.79	5.8%		-100.0%
August	159,527.16	179,466.91	12.5%		-100.0%
September	146,368.47	144,131.67	-1.5%		-100.0%
October	122,166.19	136,388.25	11.6%		-100.0%
November	96,836.31	96,020.51	-0.8%		-100.0%
December	78,436.14	71,704.47	-8.6%		-100.0%
Y-T-D	<u>1,522,221.35</u>	<u>1,507,027.16</u>	-1.0%	<u>392,692.88</u>	
Y-T-D Change	463,012.28	406,097.63	-12.3%	392,692.88	-3.3%