

**COMPARATIVE ANALYSIS**  
**For the Month of March 2019**  
**(April 2019 Cash Collections)**

<b>2017</b>			<b>2018</b>							<b>2019</b>						
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,136,098	-5.1%	\$156,684	\$248,179	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	\$160,946	\$254,931	\$637,327	\$3,675,824	\$134,145	\$4,447,296	2.8%
FEB	\$4,232,778	0.0%	\$154,640	\$244,942	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%	\$159,915	\$253,296	\$633,241	\$3,652,723	\$131,079	\$4,417,042	3.4%
MAR	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	\$197,717	\$313,173	\$782,932	\$4,449,658	\$228,782	\$5,461,372	3.7%
APR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%							
MAY	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%							
JUN	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,352,148	3.8%							
JUL	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%							
AUG	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%							
SEP	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%							
OCT	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%							
NOV	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%							
DEC	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%							
<b>TOT</b>	<b>\$58,428,266</b>	<b>Y-T-D 1.3%</b>	<b>\$2,127,099</b>	<b>\$3,369,214</b>	<b>\$8,423,035</b>	<b>\$48,384,680</b>	<b>\$1,927,322</b>	<b>\$58,735,037</b>	<b>Y-T-D 0.5%</b>	<b>\$518,578</b>	<b>\$821,400</b>	<b>\$2,053,500</b>	<b>\$11,778,205</b>	<b>\$494,005</b>	<b>\$14,325,709</b>	<b>Y-T-D 3.3%</b>

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

**CITY OF PUEBLO  
 LODGER'S TAX  
 March, 2019  
 (April 2019 Cash Collections)**

<b>Month</b>	<b>2017</b>	<b>2018</b>	<b>Change</b>	<b>2019</b>	<b>Change</b>
January	89,790.26	75,890.29	-15.5%	75,828.42	-0.1%
February	81,353.51	87,941.30	8.1%	73,040.21	-16.9%
March	114,272.21	133,026.30	16.4%	135,307.27	1.7%
April	177,596.30	109,239.74	-38.5%		-100.0%
May	130,326.57	135,703.24	4.1%		-100.0%
June	166,692.93	169,405.69	1.6%		-100.0%
July	158,855.30	168,108.79	5.8%		-100.0%
August	159,527.16	179,466.91	12.5%		-100.0%
September	146,368.47	144,131.67	-1.5%		-100.0%
October	122,166.19	136,388.25	11.6%		-100.0%
November	96,836.31	96,020.51	-0.8%		-100.0%
December	78,436.14	71,704.47	-8.6%		-100.0%
<b>Y-T-D</b>	<u>1,522,221.35</u>	<u>1,507,027.16</u>	-1.0%	<u>284,175.90</u>	

<b>Y-T-D Change</b>	285,415.98	296,857.89	4.0%	284,175.90	-4.3%
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City of Pueblo, Colorado  
Sales/Use Tax Collected by Industry  
For the Month of March 2019  
(Cash Collected in April, 2019)

	March 2019	March 2018	Percent Change
1010 Department Stores	878,085.93	898,183.97	-2.24%
1301 Misc Retail Sales	869,089.30	774,100.95	12.27%
1180 Restaurants	828,452.80	775,554.32	6.82%
1000 Auto Sales	635,816.72	622,913.09	2.07%
1120 Building Materials	457,651.46	447,615.46	2.24%
1070 Electric Services	336,633.45	287,411.75	17.13%
1240 Hotels/Motels	257,269.36	246,248.84	4.48%
1060 Telecommunications	211,272.19	227,643.44	-7.19%
1080 Natural Gas	207,286.63	145,743.55	42.23%
1160 Liquor Stoes	100,607.28	106,936.96	-5.92%
5001 Contractors	96,950.55	89,027.42	8.90%
1020 Grocery Stores	93,971.70	90,969.73	3.30%
1040 Furniture Stores	81,461.58	77,674.71	4.88%
1350 Auto Repair	75,357.38	71,453.63	5.46%
1270 Apparel Stores	74,943.23	76,442.93	-1.96%
1030 Gas Station/Convenience Store	70,193.60	71,307.71	-1.56%
1110 Electrical Equipment	69,452.15	55,028.93	26.21%
1201 Machine and Equipment Rentals	61,147.71	61,669.59	-0.85%
1170 Taverns	58,880.86	56,822.59	3.62%
1390 Misc Services	53,822.20	74,489.06	-27.74%
1090 Plumbing, Heating, A/C	49,848.56	52,062.62	-4.25%
1302 Computer Hardware/Software	44,689.20	37,188.65	20.17%
1310 Misc Manufacturing Industry	42,442.09	61,864.26	-31.39%
1190 Auto Parts Stores	41,541.97	47,007.21	-11.63%
2000 Misc Use Tax	39,899.20	24,562.17	62.44%
1150 Drug Stores	35,921.18	36,252.86	-0.91%
1370 Movies, Bowling	34,183.72	23,847.08	43.35%
1307 Office Equip/Supplies	33,732.73	33,339.21	1.18%
1330 Misc Wholesale	33,451.22	36,148.56	-7.46%
1305 Medical/Dental Equip/Supplies	31,786.26	38,360.66	-17.14%
1210 Equipment Rentals	31,414.31	35,793.96	-12.24%
1280 Finance	30,582.42	24,826.46	23.18%
1140 Floors, Drapes, Upholstery	23,480.91	21,943.01	7.01%
1220 Auto Rentals	20,617.80	18,322.26	12.53%
1101 Concrete, Brick, Block, Asphalt	19,940.43	39,078.93	-48.97%
1130 Paint, Glass, Wallpaper	17,053.51	15,769.36	8.14%
1230 Truck Rentals	16,121.29	13,933.31	15.70%
1260 Medical Services	12,779.23	18,237.56	-29.93%
1303 Direct Mktg Sales	11,693.80	13,524.60	-13.54%
1304 Floral/Gift/Card Shops	10,483.95	14,254.37	-26.45%
2140 Medical/Denist/Chiropractor	6,684.31	6,069.49	10.13%
1306 Mobile Food Vendors/Caterers	6,652.89	2,431.17	173.65%
1050 Appliance Stores	6,596.81	8,017.53	-17.72%
2040 Boarding House	6,286.93	9,268.94	-32.17%
1309 Vending Machines	5,902.09	3,965.18	48.85%
1340 Mobile Home Sales	4,350.78	3,723.58	16.84%
2130 Nursing Home	3,734.63	1,598.52	133.63%
1360 Appliance Repair	3,694.14	3,082.90	19.83%
1380 Schools	3,568.10	3,422.90	4.24%
1308 Photography	3,076.71	3,329.85	-7.60%
9001 Governmental Exempt	2,361.89	3,571.84	-33.87%
1320 Transportation and Storage	1,822.12	5,503.37	-66.89%
1290 Real Estate	1,117.15	3,506.74	-68.14%
2170 Trash Hauler	479.94	403.74	18.87%
2080 Fumigation	461.59	347.20	32.95%
9002 Charitable Exempt	306.06	293.71	4.20%
2030 Attorney	267.84	317.32	-15.59%
2010 Accountant/Tax Service	208.87	117.67	77.50%
1250 Insurance	122.75	84.32	45.58%
9003 Misc Exempt	95.86	165.31	-42.01%
2110 Merchant Patrol Service	10.68	15.00	-28.80%
9005 Religious Exempt	3.05	55.65	-94.52%

**Sales/Use Tax Collected by Geographical Code  
For the Month of March, 2019  
(Cash Collected in April, 2019)**

		March 2019	March 2018	Percent Change
DTA	DOWNTOWN	1,136,536.74	1,049,160.70	8.33%
DILL	DILLON	1,115,032.67	1,081,458.33	3.10%
RIDG	RIDGE	832,334.45	774,351.56	7.49%
OUTST	Out-Of-State	581,260.63	515,866.81	12.68%
INST	In-State	393,186.50	338,839.41	16.04%
CLUB	COUNTRY CLUB	310,947.63	357,286.36	-12.97%
HIGH	HIGHLAND PARK	216,056.88	212,408.60	1.72%
SKYV	SKYVIEW	198,200.62	162,567.83	21.92%
BEHT	BEULAH HEIGHTS	179,308.68	189,320.54	-5.29%
PCRS	PUEBLO CROSSING	165,846.22	163,768.18	1.27%
SOGA	SOUTHGATE	147,450.87	152,280.61	-3.17%
BESS	BESSEMER	123,719.07	138,318.57	-10.55%
REGN	REGENCY	97,455.38	96,538.10	0.95%
CNTY	COUNTY	91,749.30	102,491.54	-10.48%
BELM	BELMONT	84,445.46	91,828.80	-8.04%
SUNS	SUNSET	70,626.14	81,092.68	-12.91%
MESA	MESA JUNCTION	61,899.87	63,290.53	-2.20%
GROV	GROVE	53,639.05	48,887.13	9.72%
PCR1	PUEBLO CROSSING 1	50,441.12	45,957.82	9.76%
LAKM	LAKE MINNEQUA	41,626.79	49,131.17	-15.27%
UNIV	UNIVERSITY	37,178.72	35,484.04	4.78%
LOES	LOWER EAST SIDE	36,187.36	24,218.07	49.42%
EAST	EAST SIDE	29,453.04	51,661.93	-42.99%
AIR	AIRPORT	24,261.06	22,025.50	10.15%
SUHT	SUNNY HEIGHTS	24,024.59	13,983.43	71.81%
HERI	HERITAGE	19,134.66	19,739.63	-3.06%
LAKV	LAKEVIEW	17,134.22	15,199.55	12.73%
NORS	NORTHSIDE	13,649.24	11,200.68	21.86%
ABER	ABERDEEN	11,717.67	12,281.85	-4.59%
PARK	PARK WEST	6,054.62	14,445.72	-58.09%
HYDE	HYDE PARK	4,705.91	6,808.03	-30.88%
EWHT	EASTWOOD HEIGHTS	3,598.45	3,618.48	-0.55%
ECAM	EL CAMINO	811.52	1,385.71	-41.44%
CMHI	STATE HOSPITAL	321.04	358.83	-10.53%
SOPO	SOUTHPOINTE	171.69	15.00	1044.60%