

COMPARATIVE ANALYSIS
For the Month of February 2019
(March 2019 Cash Collections)

2017			2018							2019						
MON	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	0.2% POLICE TAX	1/2% ECONOMIC DEV TAX	3% GENERAL SALES TAX	3% USE TAX	TOTAL	%AGE CHANGE
JAN	\$4,136,098	-5.1%	\$156,684	\$248,179	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	\$160,946	\$254,931	\$637,327	\$3,675,824	\$134,145	\$4,447,296	2.8%
FEB	\$4,232,778	0.0%	\$154,640	\$244,942	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%	\$159,915	\$253,296	\$633,241	\$3,652,723	\$131,079	\$4,417,042	3.4%
MAR	\$5,345,031	10.0%	\$190,651	\$301,982	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%							
APR	\$4,460,627	1.4%	\$160,891	\$254,843	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%							
MAY	\$4,774,348	3.7%	\$183,113	\$290,041	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%							
JUN	\$5,155,911	3.3%	\$193,738	\$306,870	\$767,176	\$4,294,925	\$290,048	\$5,352,148	3.8%							
JUL	\$4,631,008	-1.0%	\$177,319	\$280,864	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%							
AUG	\$5,277,787	8.6%	\$181,951	\$288,200	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%							
SEP	\$5,102,991	7.3%	\$183,742	\$291,037	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%							
OCT	\$4,620,086	4.3%	\$163,819	\$259,481	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%							
NOV	\$4,583,048	0.6%	\$172,279	\$272,881	\$682,203	\$3,939,546	\$128,943	\$4,750,693	3.7%							
DEC	\$6,108,552	-12.2%	\$208,274	\$329,895	\$824,738	\$4,725,175	\$190,727	\$5,740,640	-6.0%							
TOT	\$58,428,266	Y-T-D 1.3%	\$2,127,099	\$3,369,214	\$8,423,035	\$48,384,680	\$1,927,322	\$58,735,037	Y-T-D 0.5%	\$320,861	\$508,227	\$1,270,568	\$7,328,547	\$265,224	\$8,864,338	Y-T-D 3.1%

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

**CITY OF PUEBLO
 LODGER'S TAX
 February, 2019
 (March 2019 Cash Collections)**

Month	2017	2018	Change	2019	Change
January	89,790.26	75,890.29	-15.5%	75,828.42	-0.1%
February	81,353.51	87,941.30	8.1%	73,040.21	-16.9%
March	114,272.21	133,026.30	16.4%		-100.0%
April	177,596.30	109,239.74	-38.5%		-100.0%
May	130,326.57	135,703.24	4.1%		-100.0%
June	166,692.93	169,405.69	1.6%		-100.0%
July	158,855.30	168,108.79	5.8%		-100.0%
August	159,527.16	179,466.91	12.5%		-100.0%
September	146,368.47	144,131.67	-1.5%		-100.0%
October	122,166.19	136,388.25	11.6%		-100.0%
November	96,836.31	96,020.51	-0.8%		-100.0%
December	78,436.14	71,704.47	-8.6%		-100.0%
Y-T-D	<u>1,522,221.35</u>	<u>1,507,027.16</u>	-1.0%	<u>148,868.63</u>	

Y-T-D Change	171,143.77	163,831.59	-4.3%	148,868.63	-9.1%
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City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of February 2019
(Cash Collected in March, 2019)

	February 2019	February 2018	Percent Change
1010 Department Stores	773,144.96	749,956.49	3.09%
1301 Misc Retail Sales	698,135.38	619,569.48	12.68%
1180 Restaurants	684,824.76	626,375.39	9.33%
1000 Auto Sales	539,749.54	551,921.98	-2.21%
1120 Building Materials	324,513.80	314,064.39	3.33%
1070 Electric Services	293,435.67	310,014.42	-5.35%
1060 Telecommunications	194,167.10	198,680.88	-2.27%
1080 Natural Gas	174,644.83	144,887.97	20.54%
1240 Hotels/Motels	137,650.21	161,852.08	-14.95%
1020 Grocery Stores	93,669.18	89,063.14	5.17%
1160 Liquor Stores	81,652.62	92,153.64	-11.40%
1030 Gas Station/Convenience Store	67,743.76	58,903.21	15.01%
1270 Apparel Stores	63,770.47	50,671.47	25.85%
1040 Furniture Stores	59,590.05	66,313.48	-10.14%
1350 Auto Repair	57,576.58	51,307.81	12.22%
1090 Plumbing, Heating, A/C	56,134.62	41,860.22	34.10%
1390 Misc Services	48,623.50	45,815.51	6.13%
1110 Electrical Equipment	46,072.81	35,132.05	31.14%
1170 Taverns	44,713.46	45,448.19	-1.62%
1201 Machine and Equipment Rentals	40,570.66	42,492.41	-4.52%
1302 Computer Hardware/Software	33,724.66	21,599.18	56.14%
1150 Drug Stores	32,542.11	33,004.78	-1.40%
1310 Misc Manufacturing Industry	32,315.67	80,139.84	-59.68%
1307 Office Equip/Supplies	26,779.62	29,027.91	-7.75%
1210 Equipment Rentals	25,714.46	31,888.56	-19.36%
1330 Misc Wholesale	24,333.08	21,287.18	14.31%
1320 Transportation and Storage	23,698.82	829.61	2756.62%
1190 Auto Parts Stores	21,719.56	22,250.94	-2.39%
1220 Auto Rentals	21,253.18	14,476.81	46.81%
1370 Movies, Bowling	20,921.66	25,022.25	-16.39%
1260 Medical Services	16,602.34	11,164.84	48.70%
1304 Floral/Gift/Card Shops	15,946.11	18,762.22	-15.01%
1101 Concrete, Brick, Block, Asphalt	15,459.06	34,598.41	-55.32%
1140 Floors, Drapes, Upholstery	15,457.79	23,180.29	-33.31%
5001 Contractors	14,560.66	26,828.17	-45.73%
2000 Misc Use Tax	14,315.25	20,633.30	-30.62%
1305 Medical/Dental Equip/Supplies	13,302.60	13,103.75	1.52%
1280 Finance	12,914.92	12,879.55	0.27%
1230 Truck Rentals	12,323.32	10,571.94	16.57%
1130 Paint, Glass, Wallpaper	12,218.74	18,994.38	-35.67%
1340 Mobile Home Sales	11,170.05	193.46	5673.83%
1303 Direct Mktg Sales	7,069.68	5,890.33	20.02%
1050 Appliance Stores	5,006.77	5,903.63	-15.19%
1380 Schools	4,791.92	4,014.06	19.38%
1309 Vending Machines	4,603.88	2,738.10	68.14%
2040 Boarding House	4,284.87	6,292.71	-31.91%
2140 Medical/Denist/Chiropractor	4,033.46	4,532.22	-11.00%
1360 Appliance Repair	3,476.28	3,237.17	7.39%
2130 Nursing Home	2,318.83	2,566.22	-9.64%
1308 Photography	1,461.03	1,378.44	5.99%
1290 Real Estate	1,382.68	2,815.29	-50.89%
9001 Governmental Exempt	1,290.19	1,304.00	-1.06%
2170 Trash Hauler	687.13	928.08	-25.96%
1306 Mobile Food Vendors/Caterers	650.68	2,609.62	-75.07%
2020 Amusement Machine Operator	595.26	369.78	60.98%
1250 Insurance	329.64	1,167.02	-71.75%
9002 Charitable Exempt	287.83	230.77	24.73%
9003 Misc Exempt	165.82	184.31	-10.03%
2080 Fumigation	57.86	69.16	-16.34%
2010 Accountant/Tax Service	51.39	53.48	-3.91%
2110 Merchant Patrol Service	30.00	15.00	100.00%
2030 Attorney	15.00	105.98	-85.85%

**Sales/Use Tax Collected by Geographical Code
For the Month of February, 2019
(Cash Collected in March, 2019)**

		February 2019	February 2018	Percent Change
DILL	DILLON	949,824.88	918,389.14	3.42%
DTA	DOWNTOWN	910,817.54	910,768.02	0.01%
RIDG	RIDGE	583,146.57	566,028.95	3.02%
OUTST	Out-Of-State	417,378.59	391,280.64	6.67%
CLUB	COUNTRY CLUB	278,603.88	269,871.28	3.24%
INST	In-State	274,697.58	247,905.28	10.81%
HIGH	HIGHLAND PARK	189,278.10	176,794.22	7.06%
BEHT	BEULAH HEIGHTS	168,434.21	171,508.91	-1.79%
SKYV	SKYVIEW	166,950.19	179,614.56	-7.05%
PCRS	PUEBLO CROSSING	135,463.17	137,952.05	-1.80%
BESS	BESSEMER	111,846.86	108,090.02	3.48%
SOGA	SOUTHGATE	110,156.16	133,769.40	-17.65%
CNTY	COUNTY	85,492.91	82,547.26	3.57%
REGN	REGENCY	76,445.06	74,466.04	2.66%
SUNS	SUNSET	58,197.21	60,571.11	-3.92%
BELM	BELMONT	58,000.99	73,047.65	-20.60%
MESA	MESA JUNCTION	52,459.72	51,247.75	2.36%
GROV	GROVE	44,618.47	30,887.04	44.46%
PCR1	PUEBLO CROSSING 1	39,658.02	36,404.76	8.94%
LAKM	LAKE MINNEQUA	37,915.29	38,022.91	-0.28%
UNIV	UNIVERSITY	32,222.11	29,186.13	10.40%
LOES	LOWER EAST SIDE	29,148.20	14,466.54	101.49%
AIR	AIRPORT	27,495.64	3,494.54	686.82%
EAST	EAST SIDE	24,979.00	44,218.85	-43.51%
HERI	HERITAGE	20,589.24	19,642.82	4.82%
LAKV	LAKEVIEW	17,336.11	13,407.64	29.30%
SUHT	SUNNY HEIGHTS	16,979.20	12,014.96	41.32%
NORS	NORTHSIDE	13,151.08	11,240.20	17.00%
ABER	ABERDEEN	12,663.14	11,789.05	7.41%
PARK	PARK WEST	9,947.72	7,533.42	32.05%
EWHT	EASTWOOD HEIGHTS	2,683.00	2,342.00	14.56%
HYDE	HYDE PARK	2,548.60	3,974.39	-35.87%
ECAM	EL CAMINO	1,183.17	1,583.27	-25.27%
CMHI	STATE HOSPITAL	76.78	4.69	1537.10%
SOPO	SOUTHPOINTE	75.00	19.89	277.07%