

**GROSS SALES TAX RECEIPTS**  
**COMPARATIVE ANALYSIS**  
 For the Month of October 2018  
 (November 2018 Cash Collections)

		2016										2017										2018									
MON	TOTAL	%AGE CHANGE	12%	3%	3%	12%	3%	3%	12%	3%	3%	12%	3%	3%	12%	3%	3%	12%	3%	3%	12%	3%	3%	%AGE CHANGE							
			SALES TAX VENDOR FEE	ECONOMIC DEV TAX	GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	ECONOMIC DEV TAX	GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	ECONOMIC DEV TAX	GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE	SALES TAX VENDOR FEE	ECONOMIC DEV TAX	GENERAL SALES TAX	USE TAX	TOTAL	%AGE CHANGE					
JAN	\$4,356,761	12.1%	\$141,610	\$592,798	\$3,309,551	\$233,749	\$4,136,098	-5.1%	\$156,684	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	\$156,684	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%	\$156,684	\$620,447	\$3,575,685	\$129,635	\$4,325,767	4.6%					
FEB	\$4,233,508	4.7%	\$144,950	\$606,783	\$3,480,370	\$145,625	\$4,232,778	0.0%	\$154,640	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%	\$154,640	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%	\$154,640	\$612,355	\$3,547,625	\$111,520	\$4,271,500	0.9%					
MAR	\$4,861,130	1.6%	\$183,061	\$766,320	\$4,157,644	\$421,067	\$5,345,031	10.0%	\$190,651	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	\$190,651	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%	\$190,651	\$754,954	\$4,362,154	\$148,659	\$5,265,767	-1.5%					
APR	\$4,398,933	9.6%	\$152,843	\$639,824	\$3,646,862	\$173,941	\$4,460,627	1.4%	\$160,891	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%	\$160,891	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%	\$160,891	\$637,107	\$3,693,897	\$112,830	\$4,443,834	-0.4%					
MAY	\$4,604,336	10.3%	\$163,800	\$685,690	\$3,904,334	\$184,324	\$4,774,348	3.7%	\$183,113	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%	\$183,113	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%	\$183,113	\$725,102	\$4,048,154	\$286,959	\$5,060,214	6.0%					
JUN	\$4,991,460	3.8%	\$176,788	\$740,062	\$4,155,034	\$260,815	\$5,155,911	3.3%	\$193,738	\$767,176	\$4,294,925	\$290,048	\$5,352,148	3.8%	\$193,738	\$767,176	\$4,294,925	\$290,048	\$5,352,148	3.8%	\$193,738	\$767,176	\$4,294,925	\$290,048	\$5,352,148	3.8%					
JUL	\$4,679,146	2.7%	\$158,726	\$664,452	\$3,854,051	\$112,505	\$4,631,008	-1.0%	\$177,319	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%	\$177,319	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%	\$177,319	\$702,159	\$4,086,568	\$109,770	\$4,898,497	5.8%					
AUG	\$4,858,098	6.8%	\$181,072	\$757,995	\$3,970,703	\$549,089	\$5,277,787	8.6%	\$181,951	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%	\$181,951	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%	\$181,951	\$720,501	\$4,159,523	\$145,199	\$5,025,223	-4.8%					
SEP	\$4,757,128	1.4%	\$174,754	\$731,547	\$4,043,724	\$327,721	\$5,102,991	7.3%	\$183,742	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%	\$183,742	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%	\$183,742	\$727,592	\$4,180,276	\$167,350	\$5,075,219	-0.5%					
OCT	\$4,429,783	5.5%	\$158,178	\$662,158	\$3,766,240	\$191,687	\$4,620,086	4.3%	\$163,819	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%	\$163,819	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%	\$163,819	\$648,702	\$3,771,151	\$105,682	\$4,525,535	-2.0%					
NOV	\$4,557,008	5.6%	\$157,167	\$657,925	\$3,785,302	\$139,821	\$4,583,048	0.6%																							
DEC	\$6,955,594	22.5%	\$208,609	\$873,269	\$4,726,179	\$509,104	\$6,108,552	-12.2%																							
TOT	\$57,682,884	7.4%	\$2,001,559	\$8,378,822	\$46,799,995	\$3,249,449	\$58,428,266	1.3%	\$1,746,546	\$2,766,438	\$39,719,958	\$1,607,652	\$48,243,705	1.1%	\$1,746,546	\$2,766,438	\$39,719,958	\$1,607,652	\$48,243,705	1.1%	\$1,746,546	\$2,766,438	\$39,719,958	\$1,607,652	\$48,243,705	1.1%					

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

**CITY OF PUEBLO  
 LODGER'S TAX  
 October, 2018  
 (November 2018 Cash Collections)**

<b>Month</b>	<b>2016</b>	<b>2017</b>	<b>Change</b>	<b>2018</b>	<b>Change</b>
January	80,959.00	89,790.26	10.9%	75,890.29	-15.5%
February	84,405.12	81,353.51	-3.6%	87,941.30	8.1%
March	111,269.34	114,272.21	2.7%	133,026.30	16.4%
April	105,568.70	177,596.30	68.2%	109,239.74	-38.5%
May	111,930.58	130,326.57	16.4%	135,703.24	4.1%
June	159,312.79	166,692.93	4.6%	169,405.69	1.6%
July	164,956.16	158,855.30	-3.7%	168,108.79	5.8%
August	131,554.55	159,527.16	21.3%	179,466.91	12.5%
September	147,230.84	146,368.47	-0.6%	144,131.67	-1.5%
October	109,864.31	122,166.19	11.2%	136,388.25	11.6%
November	64,706.76	96,836.31	49.7%		
December	70,027.16	78,436.14	12.0%		
<b>Y-T-D</b>	<u>1,341,785.31</u>	<u>1,522,221.35</u>	13.4%	<u>1,339,302.18</u>	

<b>Y-T-D Change</b>	1,207,051.39	1,346,948.90	11.6%	1,339,302.18	-0.6%
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**City of Pueblo, Colorado**  
**Sales/Use Tax Collected by Industry**  
**For the Month of October 2018**  
**(Cash Collected in November, 2018)**

		October 2018	October 2017	Percent Change
1010	Department Stores	749,157.62	722,887.06	3.63%
1180	Restaurants	628,931.35	639,680.33	-1.68%
1301	Misc Retail Sales	672,155.42	592,831.39	13.38%
1000	Auto Sales	527,690.56	537,803.59	-1.88%
1120	Building Materials	373,894.03	378,826.98	-1.30%
1070	Electric Services	248,533.48	255,085.26	-2.57%
1240	Hotels/Motels	238,263.69	216,576.86	10.01%
1060	Telecommunications	187,186.74	207,276.62	-9.69%
1080	Natural Gas	75,657.39	149,828.48	-49.50%
1160	Liquor Stores	97,806.32	106,860.73	-8.47%
1020	Grocery Stores	81,290.24	94,068.52	-13.58%
1101	Concrete, Brick, Block, Asphalt	57,453.70	77,572.85	-25.94%
1030	Gas Station/Convenience Store	66,023.34	65,883.41	0.21%
5001	Contractors	26,298.48	63,974.14	-58.89%
1110	Electrical Equipment	58,757.49	63,330.06	-7.22%
1310	Misc Manufacturing Industry	50,295.72	58,948.85	-14.68%
1040	Furniture Stores	52,813.19	57,156.05	-7.60%
1350	Auto Repair	76,347.83	51,917.71	47.06%
1201	Machine and Equipment Rentals	45,383.09	50,875.06	-10.80%
1270	Apparel Stores	52,166.08	49,453.60	5.48%
1090	Plumbing, Heating, A/C	54,457.80	48,172.72	13.05%
1170	Taverns	41,326.11	45,247.97	-8.67%
1390	Misc Services	39,759.80	38,619.50	2.95%
1210	Equipment Rentals	30,549.58	31,432.95	-2.81%
1150	Drug Stores	29,063.50	30,353.18	-4.25%
1330	Misc Wholesale	26,865.06	30,145.04	-10.88%
1307	Office Equip/Supplies	24,915.21	27,901.43	-10.70%
1302	Computer Hardware/Software	28,088.77	26,305.32	6.78%
1190	Auto Parts Stores	24,609.38	23,909.93	2.93%
1140	Floors, Drapes, Upholstery	16,103.76	20,982.29	-23.25%
1370	Movies, Bowling	20,828.84	20,600.15	1.11%
1130	Paint, Glass, Wallpaper	9,587.14	19,785.33	-51.54%
1220	Auto Rentals	17,764.25	16,491.14	7.72%
1280	Finance	11,710.18	14,557.68	-19.56%
1304	Floral/Gift/Card Shops	9,738.47	14,484.14	-32.76%
1305	Medical/Dental Equip/Supplies	13,545.18	12,381.77	9.40%
1230	Truck Rentals	12,985.18	11,981.41	8.38%
1260	Medical Services	11,675.20	10,535.44	10.82%
2040	Boarding House	7,663.26	9,840.69	-22.13%
2000	Misc Use Tax	8,505.85	8,051.95	5.64%
1303	Direct Mktg Sales	4,527.73	6,992.38	-35.25%
1380	Schools	4,779.34	5,576.26	-14.29%
1050	Appliance Stores	5,438.61	5,321.66	2.20%
1290	Real Estate	2,714.74	3,317.96	-18.18%
1360	Appliance Repair	3,994.02	3,278.86	21.81%
1309	Vending Machines	3,253.77	2,655.02	22.55%
2140	Medical/Dentist/Chiropractor	1,704.58	2,375.53	-28.24%
1308	Photography	1,966.20	1,913.61	2.75%
9001	Governmental Exempt	4,596.63	1,159.00	296.60%
2130	Nursing Home	1,585.02	1,098.08	44.34%
1306	Mobile Food Vendors/Caterers	2,103.96	993.27	111.82%
1320	Transportation and Storage	703.12	931.14	-24.49%
1340	Mobile Home Sales	3,776.76	849.49	344.59%
9005	Religious Exempt	0.00	517.93	-100.00%
2020	Amusement Machine Operator	0.00	422.74	-100.00%
2170	Trash Hauler	274.81	397.45	-30.86%
9002	Charitable Exempt	237.51	323.18	-26.51%
9003	Misc Exempt	164.91	284.71	-42.08%
1250	Insurance	183.14	169.77	7.87%
2080	Fumigation	166.09	39.68	318.57%

**Sales/Use Tax Collected by Geographical Code  
For the Month of October, 2018  
(Cash Collected in November, 2018)**

		October 2018	October 2017	Percent Change
DILL	DILLON	974,912.42	959,711.37	1.58%
DTA	DOWNTOWN	894,829.68	960,441.02	-6.83%
RIDG	RIDGE	677,163.19	620,491.57	9.13%
OUTST	Out-Of-State	350,900.51	348,252.58	0.76%
CLUB	COUNTRY CLUB	277,261.66	279,126.23	-0.67%
INST	In-State	211,305.21	296,405.75	-28.71%
HIGH	HIGHLAND PARK	183,933.71	176,131.52	4.43%
SKYV	SKYVIEW	175,794.00	155,602.92	12.98%
BEHT	BEULAH HEIGHTS	158,886.44	148,397.46	7.07%
PCRS	PUEBLO CROSSING	124,871.95	124,025.37	0.68%
SOGA	SOUTHGATE	124,095.72	127,168.08	-2.42%
BESS	BESSEMER	116,340.50	110,616.55	5.17%
REGN	REGENCY	75,743.05	76,711.16	-1.26%
CNTY	COUNTY	67,425.38	95,099.59	-29.10%
BELM	BELMONT	62,830.77	70,573.32	-10.97%
SUNS	SUNSET	53,775.62	63,474.59	-15.28%
MESA	MESA JUNCTION	52,688.74	50,130.65	5.10%
GROV	GROVE	45,883.79	52,440.06	-12.50%
UNIV	UNIVERSITY	33,722.73	32,776.73	2.89%
PCR1	PUEBLO CROSSING 1	32,031.04	30,857.68	3.80%
LAKM	LAKE MINNEQUA	31,991.36	29,841.86	7.20%
LOES	LOWER EAST SIDE	29,635.01	28,581.93	3.68%
EAST	EAST SIDE	25,222.84	31,575.68	-20.12%
HERI	HERITAGE	18,374.28	22,560.12	-18.55%
LAKV	LAKEVIEW	14,289.41	15,758.40	-9.32%
NORS	NORTHSIDE	11,489.90	12,614.96	-8.92%
SUHT	SUNNY HEIGHTS	11,295.61	13,381.99	-15.59%
ABER	ABERDEEN	9,724.84	11,920.89	-18.42%
PARK	PARK WEST	7,762.86	6,085.68	27.56%
HYDE	HYDE PARK	5,321.99	2,002.97	165.70%
AIR	AIRPORT	2,196.63	2,910.54	-24.53%
EWHT	EASTWOOD HEIGHTS	2,116.08	2,347.00	-9.84%
ECAM	EL CAMINO	1,967.12	2,094.75	-6.09%
CMHI	STATE HOSPITAL	77.77	32.35	140.39%