

GROSS SALES TAX RECEIPTS
COMPARATIVE ANALYSIS
 For the Month of September 2018
 (October 2018 Cash Collections)

| 2016 | | 2017 | | | | | | | 2018 | | | | | | |
|------|--------------|-------------|----------------------|-----------------------|----------------------|-------------|--------------|-------------|----------------------|-----------------|-----------------------|----------------------|-------------|--------------|-------------|
| MON | TOTAL | %AGE CHANGE | SALES TAX VENDOR FEE | 1/2% ECONOMIC DEV TAX | 3% GENERAL SALES TAX | USE TAX | TOTAL | %AGE CHANGE | SALES TAX VENDOR FEE | 0.2% POLICE TAX | 1/2% ECONOMIC DEV TAX | 3% GENERAL SALES TAX | USE TAX | TOTAL | %AGE CHANGE |
| JAN | \$4,356,761 | 12.1% | \$141,610 | \$592,798 | \$3,309,551 | \$233,749 | \$4,136,098 | -5.1% | \$156,684 | \$248,179 | \$620,447 | \$3,575,685 | \$129,635 | \$4,325,767 | 4.6% |
| FEB | \$4,233,508 | 4.7% | \$144,950 | \$606,783 | \$3,480,370 | \$145,625 | \$4,232,778 | 0.0% | \$154,640 | \$244,942 | \$612,355 | \$3,547,625 | \$111,520 | \$4,271,500 | 0.9% |
| MAR | \$4,861,130 | 1.6% | \$183,061 | \$766,320 | \$4,157,644 | \$421,067 | \$5,345,031 | 10.0% | \$190,651 | \$301,982 | \$754,954 | \$4,362,154 | \$148,659 | \$5,265,767 | -1.5% |
| APR | \$4,398,933 | 9.6% | \$152,843 | \$639,824 | \$3,646,862 | \$173,941 | \$4,460,627 | 1.4% | \$160,891 | \$254,843 | \$637,107 | \$3,693,897 | \$112,830 | \$4,443,834 | -0.4% |
| MAY | \$4,604,336 | 10.3% | \$163,800 | \$685,690 | \$3,904,334 | \$184,324 | \$4,774,348 | 3.7% | \$183,113 | \$290,041 | \$725,102 | \$4,048,154 | \$286,959 | \$5,060,214 | 6.0% |
| JUN | \$4,991,460 | 3.8% | \$176,788 | \$740,062 | \$4,155,034 | \$260,815 | \$5,155,911 | 3.3% | \$193,738 | \$306,870 | \$767,176 | \$4,294,925 | \$290,048 | \$5,352,148 | 3.8% |
| JUL | \$4,679,146 | 2.7% | \$158,726 | \$664,452 | \$3,854,051 | \$112,505 | \$4,631,008 | -1.0% | \$177,319 | \$280,864 | \$702,159 | \$4,086,568 | \$109,770 | \$4,898,497 | 5.8% |
| AUG | \$4,858,098 | 6.8% | \$181,072 | \$757,995 | \$3,970,703 | \$549,089 | \$5,277,787 | 8.6% | \$181,951 | \$288,200 | \$720,501 | \$4,159,523 | \$145,199 | \$5,025,223 | -4.8% |
| SEP | \$4,757,128 | 1.4% | \$174,754 | \$731,547 | \$4,043,724 | \$327,721 | \$5,102,991 | 7.3% | \$183,742 | \$291,037 | \$727,592 | \$4,180,276 | \$167,350 | \$5,075,219 | -0.5% |
| OCT | \$4,429,783 | 5.5% | \$158,178 | \$662,158 | \$3,766,240 | \$191,687 | \$4,620,086 | 4.3% | | | | | | | |
| NOV | \$4,557,008 | 5.6% | \$157,167 | \$657,925 | \$3,785,302 | \$139,821 | \$4,583,048 | 0.6% | | | | | | | |
| DEC | \$6,955,594 | 22.5% | \$208,609 | \$873,269 | \$4,726,179 | \$509,104 | \$6,108,552 | -12.2% | | | | | | | |
| TOT | \$57,682,884 | 7.4% | \$2,001,559 | \$8,378,822 | \$46,799,995 | \$3,249,449 | \$58,428,266 | 1.3% | \$1,582,727 | \$2,506,957 | \$6,267,392 | \$35,948,807 | \$1,501,970 | \$43,718,169 | 1.4% |

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

**CITY OF PUEBLO
 LODGER'S TAX
 September, 2018
 (October 2018 Cash Collections)**

| Month | 2016 | 2017 | Change | 2018 | Change |
|--------------|---------------------|---------------------|---------------|---------------------|---------------|
| January | 80,959.00 | 89,790.26 | 10.9% | 75,890.29 | -15.5% |
| February | 84,405.12 | 81,353.51 | -3.6% | 87,941.30 | 8.1% |
| March | 111,269.34 | 114,272.21 | 2.7% | 133,026.30 | 16.4% |
| April | 105,568.70 | 177,596.30 | 68.2% | 109,239.74 | -38.5% |
| May | 111,930.58 | 130,326.57 | 16.4% | 135,703.24 | 4.1% |
| June | 159,312.79 | 166,692.93 | 4.6% | 169,405.69 | 1.6% |
| July | 164,956.16 | 158,855.30 | -3.7% | 168,108.79 | 5.8% |
| August | 131,554.55 | 159,527.16 | 21.3% | 179,466.91 | 12.5% |
| September | 147,230.84 | 146,368.47 | -0.6% | 144,131.67 | -1.5% |
| October | 109,864.31 | 122,166.19 | 11.2% | | |
| November | 64,706.76 | 96,836.31 | 49.7% | | |
| December | 70,027.16 | 78,436.14 | 12.0% | | |
| Y-T-D | 1,341,785.31 | 1,522,221.35 | 13.4% | 1,202,913.93 | |

| | | | | | |
|---------------------|---------------------|---------------------|--------------|---------------------|--------------|
| Y-T-D Change | 1,097,187.08 | 1,224,782.71 | 11.6% | 1,202,913.93 | -1.8% |
|---------------------|---------------------|---------------------|--------------|---------------------|--------------|

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of September 2018
(Cash Collected in October, 2018)

| | September 2018 | September 2017 | Percent Change |
|--------------------------------------|-------------------|-------------------|-------------------|
| 1010 Department Stores | 784,221.67 | 785,236.40 | -0.13% |
| 1301 Misc Retail Sales | 752,498.55 | 660,289.94 | 13.96% |
| 1180 Restaurants | 668,245.72 | 675,125.04 | -1.02% |
| 1000 Auto Sales | 620,766.21 | 584,141.78 | 6.27% |
| 1120 Building Materials | 433,196.56 | 433,009.81 | 0.04% |
| 1070 Electric Services | 290,491.28 | 295,037.43 | -1.54% |
| 1240 Hotels/Motels | 245,472.47 | 256,097.87 | -4.15% |
| 1060 Telecommunications | 185,021.57 | 190,919.24 | -3.09% |
| 1020 Grocery Stores | 102,575.11 | 79,874.16 | 28.42% |
| 1160 Liquor Stores | 100,666.64 | 101,324.64 | -0.65% |
| 5001 Contractors | 74,737.39 | 304,147.94 | -75.43% |
| 1030 Gas Station/Convenience Store | 67,001.70 | 68,512.72 | -2.21% |
| 1080 Natural Gas | 66,068.74 | 42,235.40 | 56.43% |
| 1040 Furniture Stores | 64,529.10 | 61,176.15 | 5.48% |
| 1110 Electrical Equipment | 57,597.84 | 66,650.45 | -13.58% |
| 1390 Misc Services | 56,962.42 | 54,500.90 | 4.52% |
| 1201 Machine and Equipment Rentals | 56,649.24 | 53,388.64 | 6.11% |
| 1270 Apparel Stores | 56,606.71 | 59,910.90 | -5.52% |
| 1350 Auto Repair | 56,381.35 | 56,252.89 | 0.23% |
| 1090 Plumbing, Heating, A/C | 54,713.05 | 60,523.65 | -9.60% |
| 1101 Concrete, Brick, Block, Asphalt | 54,092.77 | 30,178.85 | 79.24% |
| 1310 Misc Manufacturing Industry | 45,773.87 | 57,341.41 | -20.17% |
| 1170 Taverns | 40,728.85 | 45,764.67 | -11.00% |
| 2000 Misc Use Tax | 36,658.34 | 28,369.63 | 29.22% |
| 1302 Computer Hardware/Software | 35,604.62 | 30,346.80 | 17.33% |
| 1305 Medical/Dental Equip/Supplies | 32,731.53 | 22,328.75 | 46.59% |
| 1307 Office Equip/Supplies | 31,704.59 | 33,774.68 | -6.13% |
| 1380 Schools | 31,244.46 | 5,850.25 | 434.07% |
| 1150 Drug Stores | 28,709.13 | 29,876.47 | -3.91% |
| 1210 Equipment Rentals | 28,585.87 | 30,787.15 | -7.15% |
| 1280 Finance | 28,573.86 | 23,923.34 | 19.44% |
| 1190 Auto Parts Stores | 28,319.85 | 27,792.91 | 1.90% |
| 1330 Misc Wholesale | 26,699.61 | 28,433.39 | -6.10% |
| 1370 Movies, Bowling | 18,185.17 | 22,245.39 | -18.25% |
| 1220 Auto Rentals | 18,095.81 | 16,623.37 | 8.86% |
| 1130 Paint, Glass, Wallpaper | 17,460.66 | 24,363.70 | -28.33% |
| 1140 Floors, Drapes, Upholstery | 16,492.86 | 19,013.28 | -13.26% |
| 1340 Mobile Home Sales | 15,105.33 | 4,516.67 | 234.44% |
| 1230 Truck Rentals | 13,636.36 | 12,664.40 | 7.67% |
| 1260 Medical Services | 11,572.23 | 16,255.16 | -28.81% |
| 1303 Direct Mktg Sales | 10,616.19 | 10,581.53 | 0.33% |
| 2040 Boarding House | 10,580.66 | 10,767.65 | -1.74% |
| 1304 Floral/Gift/Card Shops | 10,226.86 | 12,095.40 | -15.45% |
| 2140 Medical/Dentist/Chiropractor | 7,910.40 | 5,636.62 | 40.34% |
| 1050 Appliance Stores | 6,618.76 | 6,955.20 | -4.84% |
| 1306 Mobile Food Vendors/Caterers | 4,663.03 | 1,912.08 | 143.87% |
| 1309 Vending Machines | 3,499.95 | 3,054.57 | 14.58% |
| 1360 Appliance Repair | 3,244.41 | 2,702.30 | 20.06% |
| 9001 Governmental Exempt | 2,894.19 | 1,944.38 | 48.85% |
| 1308 Photography | 2,782.27 | 3,581.89 | -22.32% |
| 2130 Nursing Home | 1,307.30 | 1,699.55 | -23.08% |
| 1320 Transportation and Storage | 813.25 | 894.86 | -9.12% |
| 2020 Amusement Machine Operator | 671.31 | 267.98 | 150.51% |
| 1290 Real Estate | 654.48 | 2,956.46 | -77.86% |
| 2080 Fumigation | 537.16 | 390.85 | 37.44% |
| 2030 Attorney | 404.58 | 346.52 | 16.76% |
| 9003 Misc Exempt | 300.01 | 288.13 | 4.12% |
| 2170 Trash Hauler | 234.37 | 1,531.40 | -84.70% |
| 9002 Charitable Exempt | 179.30 | 388.45 | -53.84% |
| 1250 Insurance | 135.19 | 87.25 | 54.95% |
| 2010 Accountant/Tax Service | 102.36 | 94.77 | 8.01% |
| 2180 Tree Spraying | 0.00 | 220.83 | -100.00% |

**Sales/Use Tax Collected by Geographical Code
For the Month of September, 2018
(Cash Collected in October, 2018)**

| | | September 2018 | September 2017 | Percent Change |
|-------|-------------------|-------------------|-------------------|-------------------|
| DTA | DOWNTOWN | 1,033,667.35 | 1,046,181.78 | -1.20% |
| DILL | DILLON | 1,000,637.81 | 956,332.63 | 4.63% |
| RIDG | RIDGE | 741,966.75 | 696,284.61 | 6.56% |
| OUTST | Out-Of-State | 444,339.24 | 458,423.49 | -3.07% |
| CLUB | COUNTRY CLUB | 305,227.56 | 301,093.95 | 1.37% |
| INST | In-State | 215,008.79 | 220,836.92 | -2.64% |
| SKYV | SKYVIEW | 193,368.46 | 178,862.36 | 8.11% |
| HIGH | HIGHLAND PARK | 181,310.26 | 181,582.98 | -0.15% |
| BEHT | BEULAH HEIGHTS | 161,193.88 | 164,821.80 | -2.20% |
| PCRS | PUEBLO CROSSING | 146,809.73 | 148,203.55 | -0.94% |
| CNTY | COUNTY | 135,338.01 | 91,999.35 | 47.11% |
| SOGA | SOUTHGATE | 133,743.11 | 139,940.99 | -4.43% |
| BESS | BESSEMER | 115,028.92 | 111,260.18 | 3.39% |
| REGN | REGENCY | 87,110.09 | 79,680.39 | 9.32% |
| SUNS | SUNSET | 73,004.72 | 68,774.49 | 6.15% |
| BELM | BELMONT | 70,065.27 | 75,134.43 | -6.75% |
| MESA | MESA JUNCTION | 55,336.34 | 54,754.97 | 1.06% |
| GROV | GROVE | 44,830.66 | 48,039.50 | -6.68% |
| UNIV | UNIVERSITY | 39,702.21 | 34,152.52 | 16.25% |
| ABER | ABERDEEN | 34,851.79 | 12,332.99 | 182.59% |
| PCR1 | PUEBLO CROSSING 1 | 34,487.48 | 36,783.56 | -6.24% |
| LOES | LOWER EAST SIDE | 34,217.22 | 228,870.38 | -85.05% |
| LAKM | LAKE MINNEQUA | 32,651.77 | 28,551.04 | 14.36% |
| HERI | HERITAGE | 25,567.92 | 20,717.69 | 23.41% |
| EAST | EAST SIDE | 23,373.08 | 39,321.74 | -40.56% |
| AIR | AIRPORT | 21,727.08 | 17,250.14 | 25.95% |
| LAKV | LAKEVIEW | 14,392.44 | 13,209.09 | 8.96% |
| SUHT | SUNNY HEIGHTS | 12,346.86 | 11,639.65 | 6.08% |
| NORS | NORTHSIDE | 11,652.91 | 10,903.66 | 6.87% |
| PARK | PARK WEST | 5,947.41 | 4,861.29 | 22.34% |
| HYDE | HYDE PARK | 5,134.06 | 5,467.42 | -6.10% |
| EWHT | EASTWOOD HEIGHTS | 2,574.01 | 2,370.99 | 8.56% |
| ECAM | EL CAMINO | 640.77 | 1,780.33 | -64.01% |
| CMHI | STATE HOSPITAL | 221.38 | 246.69 | -10.26% |