

GROSS SALES TAX RECEIPTS
COMPARATIVE ANALYSIS
 For the Month of March 2018
 (April 2018 Cash Collections)

| | | 2016 | | | | | | 2017 | | | | | | 2018 | | | | | |
|-----|--------------|--------------|---|----------------------|-----------------------|----------------------|-------------|--------------|--------------|----------------------|-----------------|-----------------------|----------------------|------------|--------------|--------------|--|--|--|
| MON | TOTAL | % AGE CHANGE | 0 | SALES TAX VENDOR FEE | 1/2% ECONOMIC DEV TAX | 3% GENERAL SALES TAX | 3% USE TAX | TOTAL | % AGE CHANGE | SALES TAX VENDOR FEE | 0.2% POLICE TAX | 1/2% ECONOMIC DEV TAX | 3% GENERAL SALES TAX | 3% USE TAX | TOTAL | % AGE CHANGE | | | |
| JAN | \$4,356,761 | 12.1% | | \$141,610 | \$592,798 | \$3,309,551 | \$233,749 | \$4,136,098 | -5.1% | \$156,684 | \$248,179 | \$620,447 | \$3,575,685 | \$129,635 | \$4,325,767 | 4.6% | | | |
| FEB | \$4,233,508 | 4.7% | | \$144,950 | \$606,783 | \$3,480,370 | \$145,625 | \$4,232,778 | 0.0% | \$154,640 | \$244,942 | \$612,355 | \$3,547,625 | \$111,520 | \$4,271,500 | 0.9% | | | |
| MAR | \$4,861,130 | 1.6% | | \$183,061 | \$766,320 | \$4,157,644 | \$421,067 | \$5,345,031 | 10.0% | \$190,651 | \$301,982 | \$754,954 | \$4,362,154 | \$148,659 | \$5,265,767 | -1.5% | | | |
| APR | \$4,398,933 | 9.6% | | \$152,843 | \$639,824 | \$3,646,862 | \$173,941 | \$4,460,627 | 1.4% | | | | | | | | | | |
| MAY | \$4,604,336 | 10.3% | | \$163,800 | \$685,690 | \$3,904,334 | \$184,324 | \$4,774,348 | 3.7% | | | | | | | | | | |
| JUN | \$4,991,460 | 3.8% | | \$176,788 | \$740,062 | \$4,155,034 | \$260,815 | \$5,155,911 | 3.3% | | | | | | | | | | |
| JUL | \$4,679,146 | 2.7% | | \$158,726 | \$664,452 | \$3,854,051 | \$112,505 | \$4,631,008 | -1.0% | | | | | | | | | | |
| AUG | \$4,858,098 | 6.8% | | \$181,072 | \$757,995 | \$3,970,703 | \$549,089 | \$5,277,787 | 8.6% | | | | | | | | | | |
| SEP | \$4,757,128 | 1.4% | | \$174,754 | \$731,547 | \$4,043,724 | \$327,721 | \$5,102,991 | 7.3% | | | | | | | | | | |
| OCT | \$4,429,783 | 5.5% | | \$158,178 | \$662,158 | \$3,766,240 | \$191,687 | \$4,620,086 | 4.3% | | | | | | | | | | |
| NOV | \$4,557,008 | 5.6% | | \$157,167 | \$657,925 | \$3,785,302 | \$139,821 | \$4,583,048 | 0.6% | | | | | | | | | | |
| DEC | \$6,955,594 | 22.5% | | \$208,609 | \$873,269 | \$4,726,179 | \$509,104 | \$6,108,552 | -12.2% | | | | | | | | | | |
| TOT | \$57,682,884 | 7.4% | | \$2,001,559 | \$8,378,822 | \$46,799,995 | \$3,249,449 | \$58,428,266 | Y-T-D 1.3% | \$501,975 | \$795,103 | \$1,987,756 | \$11,485,464 | \$389,815 | \$13,863,034 | Y-T-D 1.1% | | | |

NOTE: CURRENT MONTH COLLECTIONS ARE SUBJECT TO FINAL RECONCILIATION

**CITY OF PUEBLO
 LODGER'S TAX
 March, 2018
 (April 2018 Cash Collections)**

| Month | 2016 | 2017 | Change | 2018 | Change |
|--------------|---------------------|---------------------|---------------|-------------------|---------------|
| January | 80,959.00 | 89,790.26 | 10.9% | 75,890.29 | -15.5% |
| February | 84,405.12 | 81,353.51 | -3.6% | 87,941.30 | 8.1% |
| March | 111,269.34 | 114,272.21 | 2.7% | 133,026.30 | 16.4% |
| April | 105,568.70 | 177,596.30 | 68.2% | | |
| May | 111,930.58 | 130,326.57 | 16.4% | | |
| June | 159,312.79 | 166,692.93 | 4.6% | | |
| July | 164,956.16 | 158,855.30 | -3.7% | | |
| August | 131,554.55 | 159,527.16 | 21.3% | | |
| September | 147,230.84 | 146,368.47 | -0.6% | | |
| October | 109,864.31 | 122,166.19 | 11.2% | | |
| November | 64,706.76 | 96,836.31 | 49.7% | | |
| December | 70,027.16 | 78,436.14 | 12.0% | | |
| Y-T-D | <u>1,341,785.31</u> | <u>1,522,221.35</u> | 13.4% | <u>296,857.89</u> | |

| | | | | | |
|---------------------|------------|------------|------|------------|------|
| Y-T-D Change | 276,633.46 | 285,415.98 | 3.2% | 296,857.89 | 4.0% |
|---------------------|------------|------------|------|------------|------|

City of Pueblo, Colorado
Sales/Use Tax Collected by Industry
For the Month of March, 2018
(Cash Collected in April, 2018)

| | March 2018 | March 2017 | Percent Change |
|--------------------------------------|---------------|---------------|-------------------|
| 1010 Department Stores | 849,633.49 | 812,281.15 | 4.60% |
| 1301 Misc Retail Sales | 733,988.66 | 612,102.60 | 19.91% |
| 1180 Restaurants | 733,642.08 | 699,620.13 | 4.86% |
| 1000 Auto Sales | 589,242.11 | 542,103.85 | 8.70% |
| 1120 Building Materials | 421,910.10 | 454,338.48 | -7.14% |
| 1070 Electric Services | 271,875.98 | 256,594.73 | 5.96% |
| 1240 Hotels/Motels | 232,938.09 | 199,921.84 | 16.51% |
| 1060 Telecommunications | 214,443.34 | 213,537.29 | 0.42% |
| 1080 Natural Gas | 137,865.52 | 145,307.89 | -5.12% |
| 1160 Liquor Stores | 101,156.58 | 91,521.09 | 10.53% |
| 1020 Grocery Stores | 86,052.45 | 77,093.97 | 11.62% |
| 5001 Contractors | 85,100.56 | 373,946.28 | -77.24% |
| 1040 Furniture Stores | 73,476.08 | 70,902.92 | 3.63% |
| 1270 Apparel Stores | 72,310.88 | 71,660.93 | 0.91% |
| 1390 Misc Services | 70,795.65 | 62,509.46 | 13.26% |
| 1350 Auto Repair | 67,591.27 | 50,870.81 | 32.87% |
| 1030 Gas Station/Convenience Store | 67,453.24 | 61,296.53 | 10.04% |
| 1310 Misc Manufacturing Industry | 58,520.25 | 119,197.61 | -50.90% |
| 1201 Machine and Equipment Rentals | 58,336.10 | 55,865.14 | 4.42% |
| 1170 Taverns | 53,751.10 | 50,950.34 | 5.50% |
| 1110 Electrical Equipment | 52,054.39 | 64,963.96 | -19.87% |
| 1090 Plumbing, Heating, A/C | 49,248.42 | 52,334.50 | -5.90% |
| 1190 Auto Parts Stores | 44,466.28 | 38,795.45 | 14.62% |
| 1101 Concrete, Brick, Block, Asphalt | 36,966.56 | 63,041.26 | -41.36% |
| 1305 Medical/Dental Equip/Supplies | 35,957.96 | 21,538.68 | 66.95% |
| 1302 Computer Hardware/Software | 35,155.43 | 33,259.72 | 5.70% |
| 1150 Drug Stores | 34,293.25 | 35,289.50 | -2.82% |
| 1330 Misc Wholesale | 34,194.58 | 39,903.58 | -14.31% |
| 1210 Equipment Rentals | 33,859.15 | 30,759.80 | 10.08% |
| 1307 Office Equip/Supplies | 31,537.09 | 35,466.32 | -11.08% |
| 1280 Finance | 23,484.49 | 24,414.24 | -3.81% |
| 2000 Misc Use Tax | 23,252.90 | 29,154.99 | -20.24% |
| 1370 Movies, Bowling | 22,558.05 | 32,974.83 | -31.59% |
| 1140 Floors, Drapes, Upholstery | 20,756.90 | 19,657.22 | 5.59% |
| 1220 Auto Rentals | 17,331.87 | 17,540.14 | -1.19% |
| 1260 Medical Services | 17,233.33 | 17,278.24 | -0.26% |
| 1130 Paint, Glass, Wallpaper | 14,916.96 | 20,155.93 | -25.99% |
| 1304 Floral/Gift/Card Shops | 13,483.86 | 13,021.26 | 3.55% |
| 1230 Truck Rentals | 13,180.16 | 9,304.27 | 41.66% |
| 1303 Direct Mktg Sales | 12,793.54 | 13,181.69 | -2.94% |
| 2040 Boarding House | 8,767.92 | 9,401.29 | -6.74% |
| 1050 Appliance Stores | 7,584.15 | 7,307.85 | 3.78% |
| 2140 Medical/Dentist/Chiropractor | 5,495.34 | 6,234.72 | -11.86% |
| 1320 Transportation and Storage | 5,205.89 | 803.17 | 548.17% |
| 1309 Vending Machines | 3,750.85 | 3,571.13 | 5.03% |
| 1340 Mobile Home Sales | 3,522.31 | 722.63 | 387.43% |
| 9001 Governmental Exempt | 3,378.77 | 1,059.42 | 218.93% |
| 1290 Real Estate | 3,317.19 | 3,644.56 | -8.98% |
| 1380 Schools | 3,237.88 | 2,965.27 | 9.19% |
| 1308 Photography | 3,149.86 | 3,623.58 | -13.07% |
| 1360 Appliance Repair | 2,916.26 | 2,734.44 | 6.65% |
| 1306 Mobile Food Vendors/Caterers | 2,299.76 | 691.63 | 232.51% |
| 2130 Nursing Home | 1,512.11 | 1,428.42 | 5.86% |
| 2170 Trash Hauler | 381.92 | 561.08 | -31.93% |
| 2080 Fumigation | 328.43 | 386.05 | -14.92% |
| 2030 Attorney | 300.17 | 324.63 | -7.54% |
| 9002 Charitable Exempt | 277.83 | 518.95 | -46.46% |
| 9003 Misc Exempt | 156.37 | 184.85 | -15.40% |
| 2010 Accountant/Tax Service | 111.31 | 94.84 | 17.37% |
| 1250 Insurance | 79.76 | 147.62 | -45.97% |
| 2180 Tree Spraying | 67.29 | 49.47 | 36.03% |
| 2070 Express Vehicle | 58.33 | 15.00 | 288.85% |
| 9005 Religious Exempt | 52.64 | 0.17 | 30865.82% |
| 2160 Trailer Park/Mobile Home Park | 42.57 | 963.26 | -95.58% |
| 2020 Amusement Machine Operator | 14.19 | 403.20 | -96.48% |
| 2110 Merchant Patrol Service | 14.19 | 45.00 | -68.47% |
| 2101 Insurance | 0.00 | 15.00 | -100.00% |

City of Pueblo, Colorado
Sales/Use Tax Collected by Geographical Code
For the Month of March, 2018
(Cash Collected in April, 2018)

| | | March 2018 | March 2018 | Percent Change |
|------|-------------------|---------------|---------------|-------------------|
| DILL | DILLON | 1,119,680.07 | 997,317.54 | 12.27% |
| DTA | DOWNTOWN | 1,049,638.35 | 939,306.98 | 11.75% |
| RIDG | RIDGE | 934,722.41 | 831,581.91 | 12.40% |
| CLUB | COUNTRY CLUB | 357,415.86 | 299,238.85 | 19.44% |
| HIGH | HIGHLAND PARK | 211,833.25 | 193,558.21 | 9.44% |
| BEHT | BEULAH HEIGHTS | 191,963.80 | 167,420.31 | 14.66% |
| PCRS | PUEBLO CROSSING | 163,768.18 | 154,806.70 | 5.79% |
| SKYV | SKYVIEW | 162,567.83 | 167,348.73 | -2.86% |
| SOGA | SOUTHGATE | 150,902.70 | 128,453.70 | 17.48% |
| BESS | BESSEMER | 138,355.41 | 117,996.82 | 17.25% |
| CNTY | COUNTY | 102,160.31 | 95,308.27 | 7.19% |
| REGN | REGENCY | 96,538.84 | 92,594.38 | 4.26% |
| BELM | BELMONT | 91,885.62 | 89,372.78 | 2.81% |
| SUNS | SUNSET | 81,667.66 | 78,375.82 | 4.20% |
| MESA | MESA JUNCTION | 63,582.63 | 58,449.08 | 8.78% |
| EAST | EAST SIDE | 51,759.27 | 27,265.58 | 89.83% |
| LAKM | LAKE MINNEQUA | 49,160.88 | 24,224.56 | 102.94% |
| GROV | GROVE | 46,562.22 | 51,275.76 | -9.19% |
| PCR1 | PUEBLO CROSSING 1 | 45,957.82 | 4,342.61 | 958.30% |
| UNIV | UNIVERSITY | 35,484.04 | 26,546.96 | 33.67% |
| LOES | LOWER EAST SIDE | 24,218.07 | 31,421.35 | -22.92% |
| AIR | AIRPORT | 22,025.50 | 18,137.72 | 21.43% |
| HERI | HERITAGE | 20,166.98 | 20,013.65 | 0.77% |
| LAKV | LAKEVIEW | 15,225.05 | 14,313.68 | 6.37% |
| PARK | PARK WEST | 14,445.72 | 8,675.55 | 66.51% |
| SUHT | SUNNY HEIGHTS | 13,983.43 | 13,453.40 | 3.94% |
| ABER | ABERDEEN | 12,329.90 | 11,392.38 | 8.23% |
| NORS | NORTHSIDE | 11,200.68 | 10,862.76 | 3.11% |
| HYDE | HYDE PARK | 6,780.06 | 6,919.17 | -2.01% |
| EWHT | EASTWOOD HEIGHTS | 3,618.48 | 3,004.65 | 20.43% |
| ECAM | EL CAMINO | 1,405.07 | 2,464.08 | -42.98% |
| CMHI | STATE HOSPITAL | 340.99 | 274.09 | 24.41% |
| SOPO | SOUTHPOINTE | 15.00 | 44.42 | -66.23% |