NOTICE OF MEETINGS OF THE EXECUTIVE COMMITTEE
OF THE PUEBLO CITY COUNCIL

A MEETING OF THE EXECUTIVE COMMITTEE OF THE PUEBLO CITY COUNCIL WILL BE HELD ON MARCH 4, 2019 COMMENCING AT 5:30 P.M. IN THE CITY COUNCIL CHAMBERS, THIRD FLOOR, CITY HALL, ONE CITY HALL PLACE, PUEBLO, COLORADO 81003.

Executive Committee meetings are special meetings of the City Council and are informal Council meetings for the purpose of receiving information and discussion among Council Members; no official action is taken at such meetings. The public is invited to attend, but public comment is generally not received unless otherwise noted.

Individuals requiring special accommodation are requested to please notify the ADA Coordinator of their needs at (719) 553-2295 by noon on the Friday preceding the meeting.

THE AGENDA FOR THE EXECUTIVE COMMITTEE MEETING IS AS FOLLOWS:

AGENDA

I. Call To Order And Welcome - Bob Schilling, Work Session Chair

II. Topics

1. SOUTHERN COLORADO INNOVATION LINK (5:30 P.M. - 5:55 P.M.)
   PURPOSE:  
   A presentation to City Council regarding Southern Colorado Innovation Link.

   CALL TO PODIUM
   Mr. Kurt Madic, Startup Pueblo
   Mr. Gregory Howell, Director of Creative Solutions at Watertower Place

   TIME ALLOTTED:
   15 Minutes -- Presentation
   10 Minutes -- Questions
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THE AGENDA FOR THE EXECUTIVE COMMITTEE MEETING IS AS FOLLOWS:

1. CALL TO PODIUM
   Bob Schilling, Work Session Chair

2. CITY COUNCIL PRIORITIES (5:55 P.M. - 6:55 P.M.)
   PURPOSE: A discussion with Mayor Gradisar regarding City Council priorities.
   CALL TO PODIUM
   Pueblo City Council
   Mr. Nicholas A. Gradisar, Mayor
   TIME ALLOTTED: 60 Minutes -- Discussion
   SUPPORTING BACKGROUND: A discussion regarding City Council priorities.

3. EXECUTIVE SESSION (6:55 PM - 7:25 PM)
   PURPOSE: For the purpose of determining positions relative to matters that may be subject to negotiations, developing strategy for negotiations, and/or instructing negotiators, under C.R.S. Section 24-6-402(4)(e); and the following additional details are provided for identification purposes: To instruct negotiators regarding potential settlement of a sales and use tax claim.
   CALL TO PODIUM:
   Mr. Nicholas A. Gradisar, Mayor
   TIME ALLOTTED: 30 Minutes Discussion
   SUPPORTING BACKGROUND: Council will discuss matters of contract negotiations.

III. Adjournment
Pueblo is the only major CO City without a Coordinated Startup Ecosystem
WHY IS THIS IMPORTANT TO PUEBLO?
The Future of Economic Development requires Adaptation
Next Revolution will put millions out of work
25-40% of Jobs Today won’t Exist in 15 years
Small Businesses are net CREATORS of jobs
All large companies start as a small business
THE JOURNEY HAS BEGUN
Resources Created in last 18 Months

**Accelerator & Bootcamp Courses**
Create 10-30 jobs each

**Monthly Meetups**

**Co-Working Spaces**

**Pueblo Makers group**
Connecting STEM schools, higher ed, to share resources

[Pueblomakes.com](https://pueblomakes.com)
SOUTHERN COLORADO INNOVATION LINK

Southern Colorado is home to an impressive and diverse array of assets and resources dedicated to innovation and entrepreneurship. The Southern Colorado Innovation Link (SCIL) leverages this innovation and entrepreneurship ecosystem to

✓ encourage the development and commercialization of intellectual property;
✓ support innovators, inventors, entrepreneurs, creatives, and makers;
✓ promote the success and growth of commerce; and
✓ foster sustained regional prosperity.

www.socoinnovationlink.com
EDA Regional Innovation Strategies Grant

US Economic Development Administration awards grants to communities that build regional capacity to translate innovations into jobs

1. through proof-of-concept and commercialization assistance to innovators and entrepreneurs and

2. through operational support for organizations that provide essential early-stage risk capital to innovators and entrepreneurs.

Winning this grant will allow us to continue to build out the SCIL and startup ecosystem and accelerate innovation, ideas, and jobs.

We are also targeting other grants

We had over 20 local partners sign support letters and offer mentorship, space, equipment, and capital.

The Ask: A partnership commitment
We Can Build the Entrepreneurial Machine in Pueblo

IDEAS

MENTORS

FUNDING

SPACE

Gov’t & University Partners

SUCCESS
Backup Slides
City of Fort Collins - Innosphere

2015 Economic Impact Metrics

42 client companies served in these industries
- 9 digital health
- 10 bioscience & medical device
- 10 energy & advanced materials
- 13 software & hardware

42 companies raised $31.8M total capital in 2015 and have raised $87.9M total capital to date.

- 31 companies generated $9.2M in revenues
- $21.3M total capital raised in 2014
- $47.7M total capital raised to date

42 companies generated $12.2M in revenues
- 296 full & part-time employees (221 full-time)
- $52K average annual salary of full-time employees

179 full & part-time employees of companies
- $56K average annual salary of full-time employees
- $16K average annual salary of part-time employees
Canon City – TechSTART

Colorado Springs—
Our startup ecosystem has the support & resources ...countless entrepreneurship networks, mentors, incubators and co-working spaces, access to capital.